PARIS, MONDAY, FEBRUARY 15, 1988

Gephardt Bid

Stirs Fears

About Trade

By Stuart Auerbach

Washington Past Service
WASHINGTON — Represen-

tative Richard A. Gephardi's success in Iowa with his tough-sound-

ing message on trade has reawakened congressional interest in passing trade legislation this

year but aroused concern in the

Rengan administration that the

trade debate will turn partisan if

the Gephardt message plays as well in other states as it did in Iowa.

Gephardt among Democratic presidential candidates in Iowa also has

raised fears in South Korea that his

trade message will add a political

push to the pressure Seoul already

faces from Washington to drop barriers to U.S. products and reval-

The first-place finish by Mr.

ESTABLISHED 1887

No. 32,649

Dole's Instincts Sense Victory

he comedienne Joan Rhom ous for her sharp pun Rhom ost everyone, is the new office esentative of No Excuses office at her debut had little me like the original No Excuse her predecessor Doman Rich like the original No Excuse her predecessor Doman Rich like the original No Excuse her predecessor Doman Rich like the original No Excuse her predecessor Doman Rich like the original No Excuse her predecessor Doman Rich like the original No Excuse her predecessor Doman Rich like the original No Excuse her predecessor Doman Rich like the original No Excuse her predecessor Doman Rich like the original No Excuse her predecessor Doman Rich like the original No Excuse her her much-publicized assort candidate Gary Hart, but a south of the original No Excuse her like the original No Excuse her like the original No Excuse her like the original No Excuse her predecessor Doman Rich like the original No Excuse her predeces her predecessor Doman Rich

pany denied that was the a Rice was dismissed. Ricera did not know why Rice was Washington Past Service
PETERBOROUGH, New Hampshire — Senator Bob Dole, Republican of Kansas, is at one of those rare personal moments in politics when every instinct of the veteran campaigner tells him he is going to win.

ger the representative and at

hat she had never met her a

move in the same circles

may have stepped over

he American photographer and Suam on Friday won their ss Photo of the Year award

coverage of the violent dep coverage or the violent one mons surrounding last re sidential elections in South

Suau, of the Black Star age a 3 5 000-guilder (\$2,630) as

the annual competition of

adon won the single pin at news category with his ?

is, a picture of the corps

⇔ Alghans after a Soviet le

The Soviet Academy of Science presented its highest aware U.S. physicist John Barlin

time recipient of the K

ze for Physics, the Comme

rty newspaper Pravda repr day. Pravda said Barden d been awarded the Lomon

ld Medal, together with the

t physicist Alexander h

rov, honored for developing

electro-magnetic waves. Have

tion to physics.

bonored for his overall on

AUTOS TAX FREE

FOR MORE THAN 12 YEAR UROPE'S LARGEST SHOWING

TAX-FREE ;ors, of motes and

ion, good prices. By basic ion, Soe in London WCRS

TAX Free con of males for all 100 Arkens 22 308 to Separa Te 03 20 16 30 ha

Page 11

FOR MORE

SH WEEKEND IN MAYIN

page of characters in the course of the character in the characters of the characters before the characters of the chara

er name Oct 3 naphe finder

Most instruction of the Control of t

NAL POSITIONS

IN COLLEGE

tions for the position of

)F STUDENTS

in Lugano, Switzerland

servent and teaching expensi

lege level sig requirement,

Seppe CAPPIELLO

KLIN COLLEGE

[Lugano] - SWIZERLANG

SWITZERLAND

n of Colleges and School

e rosinon of

TZERLAND

CLASSIFIEDS L.

TRANSCO

dment of their village.

Eight years ago, he came to the snow-covered towns of New Hampshire, the first presidential primary state, and was humiliated. He can recall the exact number of votes he received: 592.

But when things are going your way, as they are for Mr. Dole, even Bob Dole in New Hampshire. a distant defeat can be turned to advantage. On Saturday, standing on the stage of the Peterborough Town Hall before a friendly crowd ed by the Amsterdam-bell stid Press Photo Foundar del Sikorski of The Observe of more than 300 people, Mr. Dole transformed the humiliation of 1980 into an element of his 1988 campaign theme: that he has the toughness to lead the country into the 1990s.

"A lot of people said then, You'll never run for office again because the people named you down flat," he said. "I said no, it doesn't work that way. You've got to be tested, and you've got to fail



and you've got to get up again and try it one more time,"

The audience applauded, and One of Mr. Gephardt's emotion-then Mr. Dole said something he al television commercials on the had not dared to utter in public trade issue, as well as the Missourimutil then: "If Bob Dole can win in this state, I might even be president. That's how important it is."

an's standard campaign speech, focus on South Korean taxes and dent. That's how important it is." this state, I might even be president. That's how important it is."

price of a \$10,000 American car to \$48,000. Mr. Dole's instincts are supported by public opinion surveys. Polls by The Washington Post and ABC News taken Wednesday through Friday show Mr. Dole with 30 per-

"I want you to take off those taxes and tariffs. If you don't, you're going to be wondering how you're going to be selling Hyundais in America for \$48,000," Mr. Gephanding the selling Hyundais in America for \$48,000," Mr. Gephanding the selling Hyundais in America for \$48,000," Mr. Gephanding the selling See DOLE, Page 5 hardt says, addressing South Ko-rea. It is a punch line that sparks **Chancellor Might Quit**

In a speech on Wednesday, the U.S. trade representative, Clayton K. Yeutter, attacked the main point in Mr. Gephardt's campaign commercial: that high South Korean tariffs on U.S. cars are unfair.

cause we impose tariffs, too," Mr.

He predicted that trade would should not be a political issue," Mr. Youtter said.

But analysts in Washington said president had made only a "tiny" Mr. Waldheim has ignored the start" in responding to a report by growing pressure to resign follow- a panel of listonians on his wartime in the historians of t ing the historianic report, which Korean taxes and tariffs are unfair concluded that during his service in or illegal under international trade

> committed but did nothing to op- wellspring of American concern and to the press. about the economy and the decline of the nation's international standing. This concern will affect the rest of the election campaign and the way the country is governed, no push his liberalization campaign matter who is elected president, the analysts said.

> > years of record U.S. trade deficits; See TRADE, Page 13





WINTER **OLYMPICS**

Going Great, Going 'Round at the Calgary Games

Vida Ventsene, left, of the Soviet Union won the women's 10-kilometer cross-country race Sunday, getting the first gold medal of the Winter Olympics in record-breaking time. The men's downhill fell afoul of high winds and was postponed, but Cheryl Peake, right, of Britain went for spin with her partner, Andrew Naylor, in practice for the figure skating competition. Olympic reports, Page 6.

Amid Waldheim Furor

Vranitzky of Austria said Sunday Mr. Waldheim resign. It was the that he might resign because the biggest Austrian demonstration uproar stirrounding President Kurt against him so far. Waldheim was preventing his gov- The demonstrators later not last as a major political issue erument from coping with other marched to Mr. Waldheim's office until the election in November. "It

In critical comments about Mr. burg emperors, some carrying a Waldheim Mr. Vranitzky said the banner reading: "Go! Kurd, Go!" president had made only a "tiny Mr. Waldheim has ignored the past and doubted whether the pass ident could ever regain credibility. the

Mr. Waldheim and his backers must recognize that he faced opposition at home as well as abroad and not blame his difficulties on an international Jewish conspiracy." On Sunday, 5,000 people gath-

Kiosk

Managua Sets

Money Reform

MANAGUA (UPI) - Pres-

dent Daniel Ortega Saavedra

of Nicaragua announced Sun-

day a major monetary reform

in an effort to cope with infla-

tion that economists said could reach 12,000 percent

The reform eliminates the

cordoba, Nicaragna's official

currency, and replaces it with

a new unit to be called the new cordoba, worth 10 U.S. cents. Mr. Ortega said the new currency would go into effect Monday and that Nicaraguans

would have three days to ex-

change their old money.

6 Die in Zurich Fire

ZURICH (Reuters) - Six

persons died in a blaze at the

International Hotel here Sun-

day, a fire department spokes-man said. The fire broke out in

restaurant on the 31st floor

of the live-star hotel, which is

located between the city center

MONDAY Q&A

and the airport.

Reuers ered near St. Stephen's Cathedral "There's nothing unfair about VIENNA — Chancellor Franz in central Vienna, demanding that the imposition of those tariffs be-

in the former palace of the Habs-

the German Army in World War H . rules. The Socialist chancellor said that he knew war crimes were being pose them.

> Mr. Vranitzky said he was spending 60 percent of his time on the Waldheim affair.

He said if the furor continued to consume his time, then he would not be able to take his other duties seriously. "Then," he said, "the question will arise for me if I actually can go on in that way."

Asked if this meant he was prepared to resign, Mr. Vranitzky responded: "Yes, that is correct."

On Saturday, Heinrich Keller, the general secretary of the Socialist Party, said that most members of his party now wanted the president to step down. "In the course of the past week," he said, "calls in favor of the president's resignation have definitely been in the majority for the first time."

Mr. Vranitzky confirmed reports that Mr. Waldheim had threatened to invoke his constitutional powers to dissolve the government if it accepted the report, which he himself wanted carried out.

Mr. Waldheim's spokesman. Gerold Christian, previously denied these reports.

The threat was made during a meeting between the chancellor, Mr. Waldheim and Vice Chancellor Alois Mock, who leads the Peoole's Party, which backed Mr. Waldheim's candidacy in June 1986, Mr. Vranitzky said.

Mr. Vranitzky said he ignored the threat because it would give the impression that the government

See AUSTRIA, Page 5

Ben Ali: Tunisia's Enigmatic President By Jim Hoagland

TUNIS - In his first 100 days in power, Zine al-Abidine Ben Ali has emerged from the shadowy world of military intelligence and police repression to be hailed here as a political reformer who has rescued

Since he took power from an incapacitated Habib Bourguiba on Nov. 7, the new Tunisian president has released 2,000 Islamic fundamentalists and secular political opponents from prison. He has enacted or is preparing laws granting

funisia from the brink of chaos.

And in his first interview since taking power, Mr. Ben Ali disclosed last week that he intends to

While declining to commit him-This concern arises from five self at this point, Mr. Ben Ali said he is "thinking scriously" about mocracy, which he suggests had to senile after 30 years as me uncoardissolving the Tunisian parliament, be hidden during the last disastrous lenged ruler of Tunisia.

The politically active segments

Why not?"

commuting the sentence of life im- near Baltimore. Everything has its own time."

The appearance of a sudden con-

born of his lifelong immersion in

Mr. Bourguiba's Destourian So"I listen. I think. I act. But I of Tunisia are publicly supporting cialist Party, and calling elections don't like to talk. I learned that in the reforms Mr. Ben Ali has underbefore they are due in 1991. The the United States," he says, refertaken. But they are increasingly president stated his attitude as, ring to a six-month period of train- asking how far his policies of acing at the now defunct Senior Intel- commodating the Islamic activists

Ghannouchi, a Moslem fundamen- intelligence school would be a bar- run Tunisia since independence. talist leader who Mr. Bourguiba rier to a political career in most wanted executed. But Mr. Ben Ali Third World countries. But Mr. would go no further than saying. Ben Ali says it was excellent preparation for him.

"You learn about analysis, and rerainal to democratic principles how to use analysis in political and a policy of accommodation to situations, Mr. Ben Ali said with ward the Islamic activists, whom he out hesitation when asked about sion that he is working to build a repressed as Mr. Bourguiba's interior minister, have added to Tuni-sians' view of Mr. Ben Ali as an sense of democracy he has shown to run for a popularly mandated enigmatic and undefined figure. since gaining power and of the

He says that his own reticence, stealth he needed to take it.

orn of his lifelong immersion in "When I had to act, I was sure I the arts of the cloak and the dagger, knew the situation in the country," has contributed to an incorrect he said of his move to end the reign view of his own attachment to de- of Mr. Bourguiba, who had become

He also voiced flexibility about ligence School at Fort Holabird, can go without colliding with incommuting the sentence of life im-prisonment imposed on Rashid Having attended a U.S. military of the Westernized elite that has

Mr. Ben Ali denies that any such collision will occur, and suggests that he will fall back on placing clear limits on the fundamentalists if they push too far,

At present, he leaves the impresterm as president.

Colonel Moammar Gadhafi, the Libyan leader with whom Mr. Ben Ali has restored diplomatic ties, "thinks I am a great revolutionary" because of the overthrow of Mr. Bourguiba, Mr. Ben Ali said with a

See BEN ALL, Page 5

Druze **Protest** In Golan

Tear Gas Is Used As Police Subdue Stone-Throwers

By John Kifner

New York Times Service
JERUSALEM — Druze villagers in the Israeli-occupied Golan Heights fought the police Sunday as the unrest in the occupied terri-tories spread to another segment of the Arab population.

Hundreds of stone-throwing Druze were dispersed with tear gas by a police force numbering over 1,000 at Majdal Shams, the largest of four Druze villages on the strategic plateau captured from Syria in 1967. The police said 20 Druze were arrested, and there were a

number of injuries. The Druze on the Golan Heights demonstrate each Feb. 14, the date when Israeli law was extended over the area in 1982.

The Druze are Arabs who follow a secretive offshoot of Shiite Islam. The rites are known only to elders and initiates, and the Druze believe that reincarnation keeps their community intact.

A warlike, mountain people, Druze from Israel have been loyal to the Jewish state and serve in the army and border police, which han-dles much of the security in the occupied territories and Jerusalem. The Druze number so heavily in the tough, paramilitary border police that the units, in their distinctive green bereis, are sometimes referred to on Arab streets simply as

There were scattered clashes in the occupied West Bank and Gaza Strip, and military curfews kept more than 100,000 Palestinians confined to their homes on Sunday.

The Israeli cabinet held its regular weekly meeting, sitting in secret as the Ministerial Defense Committee to discuss the unrest, now in its third month.

The coalition government remained bitterly divided over a U.S. peace initiative to be pressed by Secretary of State George P. Shultz

in a Mideast trip later this month. Prime Minister Yitzhak Shamir has been backing oil wha

peared to be an earlier tepid approval of the initiative. The Hebrew-language newspa-

pers were filled with speculation Sunday that Mr. Shamir's Likud faction, fearful that it might be pushed into negotiations, was considering ending its alliance with the rival Labor Party and its leader, Foreign Minister Shimon Peres, and breaking up the government.

Mr. Shultz has said that the basis for the peace effort must be "territory in exchange for peace." The U.S. plan is understood to include some form of international "event" to open negotiations in April, elections in the occupied territories and negotiations on the final status of the areas by the end of the year.

"The Likud standpoint is known," said Labor and Social Af-fairs Minister Moshe Katsav after a cabinet meeting Sunday. "We are opposed to every attempt to exchange territories for peace. We do not believe this is a practical arrangement."

■ 2 Soldiers Detained

The Israeli Army said Sunday that two soldiers had been detained in connection with allegations that troops buried four Arabs alive after an anti-Israeli protest this month. The Associated Press reported from Jerusalem. Further detentions are expected,

an army official said. He said the detainees were being questioned but that no charges had been filed. Newspaper reports said the Arab men survived burial under dirt dumped on them by a buildozer.

health care costs for them and for

This upsurge in illness is un-

avoidable even if the virus should

completely stop spreading. It often

takes seven years or more after in-

toms of disease develop; most of

the million or more Americans who

were infected in the early 1980s

them will. Available drugs will pro-

long the lives of some but not all

In Japan, Low-Cost Phones Are for Export Only

By Fred Hiatt

Washington Past Service
TOKYO — When discount stores here recently began selling cordless Panasonic telephones for about \$80 instead of the normal \$615, consumers were delighted. But the outraged Japanese manufacturer, Matsushita Electric Co., said the phones had been made for the less exacting U.S. market, and were not suitable for Japanese custom-

Matsushita combed Tokyo's electronics retailers and bought up every made-for-export phone it could find, about 2,000 in all. "The quality is not comparable with the high-quality models which we sell in Japan," a company spokesman contended.

But customers thought the phones worked just line. The move prompted a wave of calls from disappointed bargain hunters, according to salespeople at several of the stores. The episode did not reach the level of high finance, but it illustrates some of the peculiar differences between the U.S. and Japanese economies that cause tensions in one of

the biggest trading relationships in the world. For years, Japanese manufacturers have earned a reputation in the United States as efficient producers who export the most reliable products at the cheapest possible price. That success has helped create a trade imbalance in lapan's favor that totaled \$52.13 billion last year. At home, though, the same companies often charge too prices for similar products, forcing Japanese consumers to

Buyers were delighted to be paying one-eighth the usual price. But Matsushita was furious, saying the phones, meant for the U.S. market, were 'not comparable with the high-quality models we sell in Japan.'

pay more or to shop abroad for bargains, even in Japanese-made goods. U.S. manufacturers often have accused profits in their relatively closed home market.

the Japanese of subsidizing their trade abroad by high The Japanese companies retort that domestic consum-

ers are more interested in quality than price whether the product be rice, beef or cordless phones. American companies here also often take a higher markup on their products Recently, however, there have been signs that Japanese

consumers would welcome bargains. The cordless phone case began late last year, when a

Japanese trading company - Matsushita said it does not know which one - reimported several thousand Panasonic KX-T3805 telephones. Word spread quickly, and within a few weeks discounters such as Big Camera and Sakuraya had each sold 500 or more, store managers said.

"Nobody told me I shouldn't sell it, so I sold it," a Big Camera salesman told a Japanese newspaper. "The domestic model costs about 80,000 yen," —\$615 at current exchange rates — "and I think that's too expensive." But officials at Matsushita, one of Japan's largest elec-

tronics manufacturers, said that the made-for-export model had not been approved for use in Japan. A quasigovernmental association has set standards for such phones so that they will not interfere with neighbors' radio

See PHONES, Page 13

Dr. Ruth Goes International With Sex Therapy for Europe

By Ferdinand Protzman Imernational Herald Tribune

in German, French or English, on television or radio, daytime, nighttime, anytime's the right time. So pull up a chair and pay attention as America's celebrated sex therapist offers advice on how to spice up your love life.

Millions of Americans have tuned in and turned on to Ruth Westheimer's blend of frank-but-safe sex talk over the past few years, elevating her from cult figure to nationwide

knows her - and the advent of private television and radio stations.

In West Germany, her counsel is dispensed in a three-minute television segment titled, Tut's doch!" or "Do It!" which airs every Friday from 8 to 8:30 A.M. during the breakfast show "Guten Morgen, Deinschland" on

backdrop of the Manhattan skyline, the dimin-

number of viewers, he added.

On a recent program, Dr. Ruth suggested that couples slip off together on their hunch hour to a shop selling "the beautiful, colorful See RUTH, Page 5



U.S. Says Illness Is Not Infecting General Population

spreading" to the wider population mographics and politics of a city and would ultimately make the that has become a haven for homo-

AIDS: Not Like Black Death

By Philip M. Boffey

Ves Yark Times Service
WASHINGTON — As the AIDS epidemic moves into its eighth year in the United States. the evidence grows ever stronger that the much-feared explosive invasion of the general population is

not occurring, and never will. Still, there is nothing on the horizon that can avert a sharp rise in disease and death over the next few years, the inevitable result of the wildfire spread of the AIDS virus large and small, that have been in the early 1980s.

Data amassed over the past year reveal that the virus has stopped spreading in surveyed groups of homosexual men. In several cities it continues to infect black and Hispanic drug addicts, their sex part-ners and their babies at a disturb-

ing rate.
But "we do not expect any explosion into the heterosexual population," Dr. Otis R. Bowen, secretary of health and human services, said last month, in a striking shift in views. Only a year ago he warned that the disease was "rapidly

Black Death, which wiped out a sexual men. In New York, so many third or more of Western Europe's drug addicts, their sexual partners people in the 14th century, seem and their babies will become ill that "pale by comparison."

The change in attitudes at the very top of the federal health establishment reflects the accumulating

message of hundreds of studies, fection with the virus before symp-

Despite the evidence that the were infected in the early 1980s spread of the AIDS virus may be have not yet become ill, although, moderating the United States must evidence indicates, a majority of still live through an awful, escalating toll of fatal cases of acquired immune deficiency syndrome. Cities such as New York and San

Francisco already are mobilizing to cases in the next few years that will dwarf anything seen thus far.

In San Francisco, a huge part of the male homosexual population will be wiped out, altering the de-

Government projections suggest that as many as one in every 30 cope with a sharp rise in AIDS American men 20 to 50 years old. most of them homosexual, is already infected with the virus. Unless a cure is quickly found, recent evidence indicates, a majority of

See AIDS, Page 5

ADMISSIONS The in Europe Mile and of Figure 1 and 1 feet Senator Sam Nunn, ending a trip to Europe, speaks of concern in NATO about of around resort of let disarmament. Page 2. **General Nows** The drive for openness reaches the Hungarian screen. Page 2. The Boy Scouts will let U.S.

Switzerland

oners of recommend. women lead troops. Page 3.

> Business/Finance The New York Post and its unions will meet Monday to discuss wage cuts. Page 9.

utive Dr. Ruth, 59, offers thoughts on how

FRANKFURT — Achtung, young lovers, wherever you are. Dr. Ruth is talking to you —

Although West Germans are commonly more reticent about engaging in public discussion of sexual matters, that reluctance appears to be included due to the pioneering of Dr. Ruth -as just about everyone in the United States

the RTL-Plus cable network. Speaking in her native German against a

Germans young and old can enliven their week-"It's just true that people have more time and energy on the weekend for sexual activity," she said in an interview. "I give them ideas on how

they can have more enjoyment. But it certainly doesn't mean abstain during the rest of the week. Just the opposite." Dr. Ruth's segment first appeared in September, said Gerd Panlus, the producer of "Guten Morgen, Deutschland." Because the program is relatively new and shown only on cable televi-sion, which is not yet available in large areas of

"Via satellite, we have the potential to reach 12 million viewers in Germany, Austria, Switzerland and Israel," Mr. Paulus said, "But the total is certainly below that right now." The programs were taped in New York and Luxembourg, he added, and were shot without a script. "She's a producer's dream; she just looks in the camera and talks."

Ruth Westheimer, speaking frankly

Nunn Sees Need to Slow Debate on Modernizing Weapons

Senator Sam Nunn. Democrat of modernization of nuclear weapons in EuGeorgia and chairman of the Armed Scrrope. We don't have a NATO consensus portant as the planning for a U.S. Soviet tectionism.

NATO countries are the ultimate in prous need nuclear lonces.

superiority in conventional forces makes portant as the planning for a U.S. Soviet tectionism. vices Committee is arguably the most influential U.S. legislator on security matters. After a weeklong trip through Western Europe last week, he spoke to Joseph Fitchett of the International Her-

Q. Did you hear anything strikingly new in Europe?

A. Concern about NATO is higher than I'd realized after the INF Treaty, mainly because it played against a disturbing background, including the Reykjavík summit and the Strategic Defense Initiative. SDI is still perceived as part of U.S. isolationism and a threat, which it might be someday, to the capability of the independent deterrents in France and Britain. Then there's the continued attempt to sell SDI by talking about the immorality of nuclear deterrence. It all adds up to an impression that the United States and part of the European left are going toward denuclearization.

Q. Are you carrying home an overriding message for policy-makers?

on this issue, particularly in West Germa-

I'm not coming off our point about the need for modernizing NATO's nuclear arms, but we need to de-emphasize nuclear artillery and concentrate on longerrange arms that raise the nuclear threshold, like an upgraded Lance missile, or a stand-off air-to-ground missile, on fight-ers, which I think will be our main theater nuclear weapon.

Q. Specifically, what should Western governments do now?

A. NATO needs to get a new consensus on where the alliance is going, so we need a new study, like the Harmel report in the mid-60s. The Europeans want to slow down the arms control process and come up with a conceptual framework. We've got a proposal in Geneva banning mobile missiles while Congress is discussing building one, Midgetman.

Q. NATO plans a summit meeting March 3 and 4. What can come out of it?

summit: If it produces only handshakes and smiles, that will make people more

We need to figure out the nature and timing of a NATO conventional arms control proposal. And I myself think we need to figure out how we can build the

MONDAY O&A

military leverage to get Soviet concessions, without just waiting for economic pressures on them to bring unilateral concessions. That's partly why I press on with my Balanced Technology Initiative, taking some money from SDI for re-search on leapfrog technologies that would make Soviet tanks obsolete.

We should address the "third zero" issue. I don't think we need that kind of nuclear cut now, but we should reassure the Germans that we're sensitive to their

And we need progress in cooperating on the development of new weapons, Right now, the military bureaucracies of

NATO governments need to work out a pre-agreed system of what to do if the West gets the signal to mobilize. But I'm afraid not much groundwork is getting done.

Q. Is pressure rising in Congress to remove U.S. troops from Europe? A. U.S. officials realize this is not the time to talk about troop cuts, but over the long haul, besides the burden-sharing problem, the main message is this: If NATO can fight a conventional war for 30 days, it will strengthen deterrence and be powerfully coupling in the United States. But if we feel that our forces in Europe are only serving as a trip wire, to link us to "the big bell" of U.S. strategic nuclear forces, that

situation is decoupling.

Q. How soon should NATO announce a conventional arms proposal?

A. As soon as possible. This is the real disarmament prize, and it will be the most difficult

The proposal can also be educational for our publics, enabling them to grasp the concept beneath deterrence — Soviet

O. What do you think about France's growing military cooperation with West

Germany? A. I'm positive about it. Symbolically and psychologically, it's reassuring to Germans, It indicates a new commitment by France to deal more with its allies, both bilaterally and multilaterally. There's an enormous change in the new generation, officials under 45 or 50. I talked to the French about the need for more places for U.S. planes to arrive in better conditions, and they indicated that it could be discussed in detail later on. I have the impression that France can play a tremendously important defense role.

Q. Is there any chance of revived bipartisanship in U.S. foreign policy?

A. We've got bipartisanship on some major issues. We were consistent on INF through Democratic and Republican ad-

ministrations, with different Congresses Our consensus on Afghanistan helped force the Soviets out. I would say that wherever the United States has a consensus, developments occur.

WORLD BRIEFS

50 Wounded in Bangladesh Violence

DHAKA, Bangladesh (Reuters) — At least 50 people were wounded ? when rival political groups clashed and policemen bartled stone-throwing protesters in the latest general strike in Bangladesh on Sunday. The BSS press agency said sporadic clashes, linked to rural election

violence on Wednesday in which 150 people died, took place in four districts across the country. Residents said at least 35 people were wounded when rival political groups attacked one another.

In Dhaka, at least 15 people were wounded when protesters, throwing stones, fought with policemen after the police dispersed an anti-government march. Shops and offices in most towns in Bangladesh were closed in the 12-hour strike. Work stoppages on Saturday and Sunday were the latest in a series of strikes called by 21 opposition parties in an effort to remove the president, Lieutenant General Hussain Mohammed Ershad

Critic of Noriega Is Halted at Airport PANAMA CITY (AP) — The retired General Ruben Paredes, a former commander of the Panamanian Defense Forces, was halted by

security agents Sunday at the Panama City international airport as he tried to board a commercial flight to the United States.

General Paredes, a critic of the Panamanian military leader, General

Manuel Antonio Noriega, preceded General Noriega as head of the military forces in 1982 and 1983. He said he was told he could not leave the country because of a pending libel charge against him by the

General Paredes's son, Ameth, was indicted on drug trafficking charges along with General Noriega and 14 others by a U.S. grand jury in Miami on Feb. 4. General Paredes has accused General Noriega of involvement in the death of another son, Ruben Jr., who was killed in Medellin, Colombia, in 1986. General Notiega has denied wrongdoing

Nora Astorga, Nicaragua Envoy, Dies UNITED NATIONS, New York (AP) - Nora Astorga, 39, Nicaragua's chief delegate to the United Nations who gained fame during the Sandinist revolution for luring a Nicaraguan general loyal to Anastasio

Somoza to his death, died Sunday of cancer.

In 1978, she induced General Reynaldo Pérez Vega, deputy commander of the National Guard, to her bedroom, where Sandimist guerrillas on his throat. Miss Astorga said her accomplices tried to subdue General Perez Vega, but when he resisted they killed him. She said the original plan was to kidnap General Perez Vega and exchange him for 59

In 1984, the United States rejected her as the proposed Nicaraguan ambassador in Washington. Miss Astorga held the rank of deputy foreign minister at the time. She was eventually appointed to the United Nations in February 1986. Before the 1979 revolution, she gained a doctorate degree in law at Catholic University in Managua.

Romanian Is Freed to Return to UN

UNITED NATIONS, New York (NYT) - The government of Romania, which has been strongly criticized by Western governments for its human rights record, has unexpectedly allowed one of its citizens to return to his United Nations post in Geneva after confining him to Romania for more than two years.

Liviu Bota, director of the Institute for Disarmament Research, flew Friday from Bucharest to Geneva, U.S. diplomats and UN officials said. They speculated that the decision to release him reflected a desire on the part of Romania to preserve trading privileges with the United States. Congress has threatened to cut off those privileges unless Bucharest

shows more respect for human rights.

Deputy Secretary of State John C. Whitehead made a strong protest over the detention when he met in Bucharest recently with President Nicolae Ceansescu, U.S. diplomats said. Mr. Bota had worked at the United Nations in Geneva for 14 years.

EC Leaders Reach Pact On Financial Overhaul

By James M. Markham New York Times Service

BRUSSELS — An emergency meeting of the leaders of the 12nation European Community has reached an agreement that will permit an overhaul of its finances and ease the transition to a barrier-free market by 1992.

At the end of more than two days Kohl of West Germany, which holds the rotating EC presidency. forged a compromise early Saturday on agricultural subsidies that was acceptable to Prime Minister Margaret Thatcher of Britain, who has led a fight for frugality. "We have laid the financial basis

on solid grounds from here to 1992," Mr. Kohl declared in announcing the breakthrough. "We have moved Europe forward."

An accord was widely regarded as essential to the eventual creation of a different European economic

Mrs. Thatcher held out until late Friday for stiff measures that would cap the agricultural subsidy system, which consumes two-thirds of the EC budget. On the basis of this agreement, the summit participants ratified other policies that will raise new revenues and redistribute resources to such poorer members as Portugal and Spain.

The search for a solution to the agricultural question has bedeviled the EC for years. A failure to reach agreement here would have left the organization technically insolvent by early summer. In December, a regular meeting of EC leaders in Copenhagen was deadlocked on the issue, and the 12 leaders called the emergency meeting to try to bridge their differences.

The confrontation over agriculture pitted Britain and the Netherlands against most of the other wealth of individual EC members members, led by West Germany and that effectively institutional and France. Bonn and Paris sought to protect small and inefficient EC budget would increase 21 per-

The prospects for a break- an Currency Units (\$64.4 billion). through in Brussels were poor. Mr. • A rise of EC social and region-Kohl faces two important state al spending on poorer southern elections, in March and May in members to bring their economies Baden-Württemberg and Schles- more into line with the more pros-

By Jackson Diehl

emotion, the elderly couple on the

screen told how, as Jews, they had

been deported to Nazi death camps

in World War II and had been the

Then came the real shock of the

documentary film, "In Keeping With the Law," which had its premiere in Budapest last week. Re-

turning to Hungary after the war,

the couple said, they married and

had a child, only to be arrested

again and deported to a concentra-

tion camp, this time by Hungary's

This time, the woman said, she

"I told them it was better that

had seen her child die of exposure

they killed me than take me away again," she said as her husband looked on sadly. Later, she burst

out. "The people who did this, their children should be killed as well!"

The chilling account of how

100,000 Hungarians were forcibly

relocated or deported to concentra-

tion camps in the early 1950s was

the grimmest and most politically

sensitive entry in the 20th National

Film Festival in Hungary last week.

Never before had these excesses of

the Communist authorities so

Keeping With the Law," a four-

hour black-and-white documenta-

BACHELOR'S + MASTER'S + DOCTORATE

Send detailed resume

for free evaluation.

PACIFIC WESTERN UNIVERSITY

600 N. Sepulvado Bivd., Los Angeles, California, 90049, Dept. 23, U.S.A.

Yet precisely for that reason, "In

UNIVERSITY

harshly blamed for them.

new Communist authorities.

only members of their families to

Washington Post Service
BUDAPEST — Choking with

ing a presidential election in the spring, neither President François Mitterrand nor Prime Minister Jacques Chirac was in a mood to make concessions that might anger farm-

But in the two days of negotia-

Throughout Friday, the prime

portant implications for Europe.

The broad outlines of the com-

for the neext three years. • The introduction of an addi-onal system of budget contributions that better reflect the real izes Britain's annual rebate. The

wig-Holstein, where disaffected perous northern ones. Spending Under the new Soviet proposal, farmers constitute important swing would rise to 13 billion ECU in the number of long-range, seatonstitutencies. With France hold-

tions. Mrs. Thatcher found herself increasingly isolated. On the central issue of subsidies, she was sup-

minister's spokesman, Bernard Ingham, conveyed deep gloom and pessimism to reporters. But after a meeting between Mr. Kohl. Mrs. Thatcher, and Jacques Delors, president of the European Comussion, the tone from all camps

Another stalemate in Brussels would have been severely embarrassing because European leaders have been squabbling over the price of grain and oilseeds at a time then the Soviet Union and the United States have embarked on an intensified dialogue that has im-

Failure, too, would have brought into painful relief the gap between the lofty ambition to create a seamless internal market —on the mod-el of the United States — by 1992 and the inability to sacrifice the interests of small-scale farmers or make concessions on relatively minor budget matters.

cent by 1992, to 53 billion Europe-

of negotiations, Chancellor Helmut ported only by Prime Minister Ruud Lubbers of the Netherlands.

promise included these points: The establishment of a ceiling on farm subsidies by penalizing overproduction by price cuts. Farm spending, which increased more than 20 percent last year, is to be allowed to grow less than 2 percent



MOSCOW SHOWS SS-20s — A Soviet SS-20 missile unit, one television said the Eastern journalists had asked to visit the base, at of those to be destroyed under the terms of the Intermediate an undisclosed location. They saw several of the missiles on Nuclear Forces Treaty, being filmed by East European television Saturday. The commentator showed copies of U.S. satellite photos crews at a base in the Soviet Union. A commentator on Soviet of the missile base and said, "Now we are displaying it ourselves."

Soviets Seek Limits on Sea-Based Missiles

By Michael R. Gordon New York Times Service

WASHINGTON - The Soviet talks, has asked the United States to agree to limit the number of sealaunched cruise missiles that are armed with conventional warheads, U.S. officials say.

summit meeting in Washington that cruise missiles carrying conventional, or nonnuclear, warheads would not be covered by a new strategic arms treaty.

The administration firmly opally armed cruise missiles in the treaty, arguing that they are needed to improve U.S. capability to fight without nuclear weapons.

Union, in an apparent hardening of its position at the Geneva arms for use at sea and aimed at targets for use at sea and aimed at targets

The joint statement issued at long-range cruise missiles deployed on land, according to Pentagon testhat meeting reaffirmed the U.S. at sea so that there would be an timony to Congress.

sonic weapons that travel in the versions. No mention was made of nuclear warheads. atmosphere. The question of cruise conventional versions. But after the The Reagan administration as-The Soviet proposal has surmissiles aboard submarines and arms talks resumed last month in serts that it is unable to devise a prised Reagan administration offiships has long been a nettlesome Geneva, Moscow modified its progood way to tell the difference bemissiles aboard submarines and arms talks resumed last month in serts that it is unable to devise a cials, who believe that the two sides issue in the Geneva arms talks on posal yet again, U.S. officials said. tween the nuclear and conventional

range of more than 375 miles (600 kilometers). The United States iniposes the inclusion of convention- tially rejected any limits on these. Soviet officials later proposed a limit of 400 such cruise missiles and stipulated that the weapons could only be carried on two classes of

summit meeting in Washington.

proposal calls for a At first, Soviet negotiators called limit of 400 nuclear-armed cruise using a device to detect the prescruise missiles, for a total limit of 1,000 long-range, sea-launched

Establishing separate limits would still leave the problem of nuclear-armed sea-launched cruise how to distinguish between cruise missiles, in addition to a projected missiles armed with nuclear and force of 2,643 conventionally

be limited to 600. The United believed that the two sides made posal recognizes the problem. They States plans a force of 2,643 con- progress on this question at the say that it may be an indirect way of capping the total number of

insistence that a new treaty would upper limit on the missiles that Cruise missiles are guided, sub- limit "long-range, nuclear-armed" could potentially be armed with

for a ban on all long-range, sea-launched cruise missiles, defined by Moscow as those missiles with a control of surface vessel. The Soviet skeptical of this approach, noting type of surface vessel. The Soviet skeptical of this approach, noting proposal also establishes a separate that ships and submarines carry limit of 600 conventionally armed different types of nuclear weapons. Other experts speculate the Soviet proposal is aimed at limiting U.S. conventional capability.

The Pentagon has plans for 758 nonnuclear warheads. Some ex- armed versions of the weapon

TRAVEL UPDATE

British Ferry Workers Still Striking

DOVER, England (AP) — Ferry workers voted Sunday to continue a strike that has halted the 11 English Channel ferries of P & O European Ferries based in Dover. Meanwhile, ferry workers on the Isle of Man voted to accept an

agreement worked out with the Isle of Man Steam Packet Co. on Saturday. Workers in Liverpool most still ratify the deal before ferry service can resume to the Irish Sea island for the first time in seven weeks. In Dover, 1,500 members of the National Union of Seamen voted to stay on strike, the union said. The strike is over P & O's plans to cut its Dover work force by more than 400 and introduce new shifts to make the ferry service more competitive before the Channel Tunnel opens in 1993. The union says the company is acting too soon.

Cost of Frequent-Flier Plans Assailed

NEW YORK (UPI) — The cost of supporting programs that reward frequent airline travelers with additional, free miles of travel or upgrades of service is a greater threat to the financial condition of U.S. airlines than any price war to date, according to an airline analyst.

About 2.7 million passengers are eligible for the frequent-flier programs, and the cost to the airlines of the programs could be as much as \$1.24 billion, Julius Maldutis of the Salomon Brothers brokerage firm said in a report issued Friday.

American Airlines is sending letters with an apology and an explanation to travelers whose flights are delayed or canceled, or whose baggage is lost. More than 34,000 such letters were mailed after American's Dallas-Fort Worth hub was hit by an ice storm Jan. 6-8, disrupting operations A strike by ground crews canceled some of Alitalia's domestic and

international flights at Leonardo Da Vinci Airport in Rome on Sunday. Airport ground workers walked off the job to protest the unexpected suspension of negotiations on a new contract.

This Week's Holidays

Banking and government offices will be closed or services curtailed in the following countries and their dependencies this week because of national and religious holidays: MONDAY: Bolivia, Brazil. Ecuador, Guam, Luxembourg, Panama, Puerto ico, Trinidad and Tobago, United States, Urugnay, Venezuela.

TUESDAY: Andorra, Bolivia, Brazil, Ecuador, Haiti, Liechtenstein, Mauritius, Aonaco, Nepal, Panama, Portugal, Sri Lanka, Switzerland, Uruguay, Venezuela WEDNESDAY: Brunei, China. Hong Kong, Jamaica, Macao, Malaysia, Mau-

THURSDAY: China. Garabia, Hong Kong. South Korea, Macao, Malaysia.

FRIDAY: China, Hong Kong, Macao, Malaysia, Nepal, Taiwan. SATURDAY: Taiwan.

Source: Morgan Guaranty Trust Co., Reuters.

Hungarian film.'

1950s Arrive on the Hungarian Screen

Miklos Vamos, novelist and script writer

'This was the year for *glasnost* in

accompanying trend toward anti-sion by state security forces after government views have recently 1956 into an account of the failed come to dominate the Hungarian love affair of two people bereft by cultural world.

"This was the year for glasnost in Hungarian film," said Miklos Vamos, a novelist and script writer. referring to Mikhail S. Gorbachev's policy of political openness in the Soviet Union. "We have entered into an era of journalism in film where the most important element is not art but the shout of protest." In 1986 and 1987, film festivals

in Hungary showcased modest comedies, dramas of daily life in Hungary or internationally orient-ed features such as Istvan Szabo's 'Mephisto" and "Colonel Redl.' This year, however, feature-film

directors competed to show the the Stalinist era in Hungary been most explicit dramatizations of forpublicly revealed in such depth, or merly taboo subjects, and critical attention and popular applause focused on long, relentless documentaries about the crimes and failures of Hungarian Communism.

If one theme predominated, it was the Hungarian revolt against Communist rule in 1956, which until recently was a subject reserved for official accounts. One marathon feature film. "The Other Person," contained graphic

re-enactments of battles between sympathetically portrayed Hungarian freedom fighters and Soviet tanks and even slipped in a background broadcast of Prime Minister Imre Nagy's radio address an-

drive for political openness and an wove a bitter attack on the represthe loss of relatives in the uprising.

Not all the old taboos were broken. None of the films directly attacked the government of Janos Kadar, which came to power 31 years ago, and even the portrayals of 1956 stopped short of full disclosure. Curiously, censors allowed the partial rebroadcast of Mr. Nagy's defiant radio speech but reportedly clipped an introductory line naming the prime minister, who was executed after the uprising and who is still censured. Mr. Ka-

ry. emerged as the most honored film of this year's festival, easily outdistancing the feature films.

Its popularity among film prowas a documentary of the failed

awarded a special prize by the jury.

Another film, "Magyar Stories,"
was a documentary of the failed

Still, the openness of the films was remarkable for Hungary. fessionals and an elite audience of revolt in the small town of Dunapawhich has long boasted the East bloc's most advanced economic lib-Hungarian artists, journalists and taj, and a third, "Cry and Cry intellectuals demonstrated how a Again" by Zoltan Kezdi Kovacs, eralization but has been slower to

expand political freedom. "Nowadays whenever and wherever people gather they are talking politics, and the films are talking politics, too," said Imre Poszgay, the leader of the liberal wing of the Socialist Workers' Party, in an address at the festival. "Why should a forum like the film festival be an

Although the documentary trend was applauded, some observers said the shift in tone had not kept pace with the mood of intellectuals. who are beginning to demand more

change from Mr. Kadar's party. "The festival showed a kind of glasnost, but on the other hand we are not really delighted with it," said Matyas Vince, a Hungarian editor. "We've seen films here that half a year ago were almost un-imaginable, and yet when you speak to people they say it's not

Greek Cypriots Vote for President After a Hotly Contested Campaign

voted in presidential elections Sunday after a hotly contested cam-

paign focusing on policies toward Turkish Cypriots and ways to re-unify the island. President Spyros Kyprianou, seeking a third five-year term at the head of the center-right Democratic Party, faced a tough challenge from opposition candidates critical of his attitudes toward the selfproclaimed Turkish Republic of

The independent newspaper Phi-

Northern Cyprus.

Reuters thost undecided since Cyprus
NICOSIA — Greek Cypriots gained independence from Britain

The election was not expected to produce a clear winner with more than half the total vote. A run-off election between the two top contenders is planned for Feb. 21.

Political analysts said Glafkos Clerides, who heads the island's largest party, the rightist Demo-cratic Rally, looked certain to make it to the run-off, while the race for second place probably would be between Mr. Kyprianou and nouncing Hungary's withdrawal lefetheros described the campaign George Vassiliou, an independent from the Warsaw Pact. The film, by George Vassiliou, an independent of passage in waters exceeding the ness.

Soviets Playing Down Collision of Warships three-mile territorial limited recog-

By Philip Taubman

New York Times Service
MOSCOW — The Soviet Union
has blamed the United States for respond to an order to leave, they the "military provocation" in which two U.S. Navy vessels and Soviet warships bumped in the Black Sea on Friday, but Moscow expressed hope that the incident would not hamper Soviet-Ameri-

can relations. A Foreign Ministry spokesman, Gennadi I. Gerasimov, said Saturships had remained in the Black day that the incident was not the Sea and were continuing routine first to take place before a major operations. East-West meeting. Secretary of The Soviet response to the events state George P. Shultz is scheduled in the Black Sea seemed intended to visit Moscow in nine days, pre-paring the way for a summit visit action while signaling that the inci-

later by President Ronald Reagan. Mr. Gerssimov recalled the toward improved relations. flight of the U.S. U-2 reconnaissance aircraft in May 1960 that was shot down over Soviet territory, Foreign Ministry on Saturday to leading to the cancellation of a receive a formal Soviet protest. meeting of Soviet, U.S. and West European leaders in Paris.

ways when there is a tendency toward improvement in our relations, we see some military provocation," Mr. Gerasimov said. But the tone of Mr. Gerasimov's make suggested changes in their remarks did not suggest that the course." Kremlin was threatening to cancel

"If we look back at history, al-

Moscow this spring. Instead, Mr. Gerasimov, apparently reflecting the Kremlin's desire not to let the incident become a major source of tension, said the Soviet Union hoped it "would not hamper the process of improving the Soviet-U.S. relationship." The U.S. destroyer Caron and

hail S. Gorbachev, planned for

were scraped by Soviet warships the Pentagon said. The United States on Friday protested the Soviet actions, saying that the two U.S. ships had done nothing to provoke the Soviet vessels. In Washington, Pentagon officials said Saturday that the U.S.

nized by the United States.

When the U.S. ships failed to

dent should not disrupt the trend The U.S. ambassador, Jack F.

Matlock Jr., was summoned to the

Mr. Gerasimov, reading from the diplomatic representation, said, "The American ships did not react to signals given by a Soviet border guard ship in advance to warn them of their approaching the state bor-der of the U.S.S.R. and did not

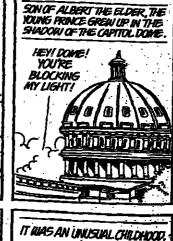
He added, "A considerable disthe summit meeting between Mr. tance inside Soviet territorial wa-Reagan and the Soviet leader, Mik-ters, the American naval ships executed dangerous mancuvering which led to a collision with Soviet naval ships."

Corsica Rebels Blow Up Villa

United Press International AJACCIO, Corsica -- Corsican separatists burst into a villa, forced the cruiser Yorktown, sailing 7 to an Italian businessman and his 10 miles (11 to 16 kilometers) off family to leave at gunpoint and the Crimean coast on Friday, en- then blew up the building, the potered the 12-mile limit claimed by lice said Sunday. Leaflets left bethe Soviet Union. The Pentagon hind accused the businessman, said the exercise was part of a U.S. Dalmarino Torelli, of not employ-Navy policy of asserting the right ing Corsicans in his building busi-

SUNDAY: Bangladesh.







Street about it Madeled 23 at 16 Sec. mainte

The but to practice we ize the service's rest. We see the poor people. Mr. Vest

Mixe by chiese today are a See See Mr. Vest M. de di somme fresh and of the transported dec to for striped parties. I become a

he opening-night party for the Carl Charles in the finance of the Carl Charles of by of the New York Cont bler and peribers of the conbools to the trading pine.

of Allend to tradition, General of the Marine Coupe, has odered that arits poised that arits poised that arits poised that arits poised the control of th especialism are in terminated of the administration of the companies. The companies of the administration of t

E THE SEC NEWS . The of Anthre agent mar teran banca Make == TXC==

-

THE STATE OF

one of the set

grant have been been a seed to be a seed

J. 136 . THE REAL PROPERTY.

South Services

ಪ್ರಾಥ Wಲವಾದವನ್ನು ಕೆಚ್ಚು 🖦

South in all serves from a

DERICAN

bing Out Drones, M Good People Tuo ing 5 Vot personal with US Forego Ser Editor Foreign Service The said reseal by

strike, the law to Som affects entire more That the o'd system." Mr. the terretains to the Eu-To Comments in Brussels Sales Times You want the same of the same

We carried a art of in ten siefern bas been.

Mont Takes

hope have a sense of beauty four themselves and Alexander both themselves and Alexander both chairman of the ex-

the of Marine Amphibions in the Samuel Supering in the Samuel Samuel Supering in the Samuel Samuel Supering in the Samuel Samu A Control of the War Lincoln Subject were from a se de Antan Expeditionary Force Stroessner Is Re-elected to 8th Term

As Dissidents Boycott in Paraguay

ment last year, "There's even graf-

Although anti-government pro-

tests began to grow in 1986, many

foreign diplomats say the opposi-

tion leader, Domingo Laino, who returned from exile in April, has

given new impetus to the opposi-

tion through his campaign of "ac-

At the same time, the recent ac-

tivities of the Committee for Free

Elections have helped demonstrate

that the opposition can act in har-

Significantly, because of a bitter split within General Stroessner's

own party last year, the opposition

ranks have been swollen by dissi-

dent members of the Colorado Par-

ty, who charge that the dictator has

Further, over the last two years,

Paraguay's Roman Catholic bish-

ops have begun to speak out more

openly, asserting only last month

that the regime is characterized by

kidnapped" the party.

fiti denouncing the dictatorship.

ASUNCION, Paraguay - Gen- can remember," said Humberto

eral Alfredo Stroessner, 75, won an Rubin, owner of an independent

eighth consecutive term as presi-radio station closed by the govern-

dent Sunday in balloting marked,

according to foreign observers, by

Unofficial returns showed Gen-

eral Stroessner's party winning 80

Jo Marie Griesgraber, a consul-

tant to the Democratic Party in the

United States, said she observed

"really flagrant" fraud, including

A French observer, François Ja-

underage children voting and "sev

eral people voting several times."

the eyes of ruling party officials. "It was a carnival," he said.

Earlier, Alan Riding of The New

York Times reported from Asunción:

The campaign was marked by a surprising level of anti-government

The candidates of two opposi

General Stroessner, although

tion parties are formally challeng-

few Paraguayans seem to know

their names, and only posters of the dictator are visible on the streets of

■ Active Protests

to 95 percent of the vote.

vote fraud

Ited at Airport d General Ruben Paredes 1 Defense Forces, was halted he ity international airport as he United States. United States,
anian military leader, General
seral Noriega as head of the
he was told he could not leave
i charge against him by the

indicted on drug trafficing
4 others by a U.S. grand juyte
accused General Nortes of
Ruben Jr., who was billed of
riega has denied wrongdong gua Envoy, Die

Nora Astorga, 39, Niza is who gained fame during t uzn general loyal to Anata problem as potentially catastrophic. Top officials of the National Perez Vega deputy comme Aeronautics and Space Adminis-tration say that initial concern over plices tried to subdue Gaio illed him. She said the origing and exchange him for

at as the proposed Nicaran held the rank of deputy fore ppointed to the United Nate lution, she gained a doctor

Return to UN 1) -- The government of Rac y Western governments for allowed one of its citizen.

Jeneva after confining him эт Disarmament Research I liplomats and UN officials use him reflected a desire on ivileges with the United Ste ose privileges unless Buche

hitchead made a strong por charest recently with President. Mr. Bota had worked at

PDATE

rs Still Striking kers voted Sunday to come annel ferries of P & O Emp

sie of Man voted to accus. of Man Steam Packet & still ratify the deal beion's) for the first time in severe iceai Union of Scamen 🕸 e is over P & O's plans war introduce new shifts to 🕮 e Channel Tunnel opension

er Plans Assaila supporting programs that it al., free miles of travel or up.

ctal condition of U.S. airlingt airliae analysi. ligible for the frequential he programs could be as me allomor. Brothers brokers ith an apology and an explan

or canceled, or whose happens and the mailed after American's like m Jan. c-8. disrupting open some of Alitaba's domes inci Airport in Rome on Sec he job to protest the uncar อกเราตะ

I be closed or services compendencies this week bears

Chaire Learnbourg Pages & Craquity Veniguela and Suite Hart Leghensten, the Kong, Jamain Marin Mikang King Such Lyen Man He

Mulaysia, North Times

M. To a character fruit Ca. 16

The opening-sight party for Broadway's "Serious Money," a play by Caryl Churchill about dastardly doings in the financial markets, was held on the floor of the New York Commodity Exchange, with many traders and members of the cast screaming at each other in a mock session in the trading pits. "People have a sense of humor about themselves," said Alan Brody, chairman of the ex-

In a return to tradition, General Alfred M. Gray, comman-dant of the Marine Corps, has ordered that units poised aboard ships to intervene in foreign countries be designated "expeditionary" instead of "amphibious." Thus, what had been a Marine Amphibious Unit of about 1,800 marines is After that, marine units serving

A NASA Report Recommends **Major Changes for the Shuttle** By Chris Spolar manufacturer, Morton Thiokol of issues like this brought up during Washington Pou Service
WASHINGTON — Significant

changes should be made before the

space shuttle's next launching to eliminate sporadic erosion in the

port said tests showed that the ma-terial — a carbon and resin liner

slightly more than an inch thick

the rocker gain enough thrust to

Nowhere does the report, ob-

tained in its final form, describe the

the ecosion has been tempered by

two recent tests, which resulted in

the limited erosion considered nor-

Royce Mitchell, who as NASA's

project manager for the solid rock-

et motor is reviewing the report,

which was sent to the space agency about two weeks ago, said. "Some

of those changes are fairly major

But he added that because of the

feel a need for a radical departure from what we've been doing."

engineers who have spent hundreds

of hours since August studying the

erosion at the request of the rocket

By Jay Mathews

Washington Past Service
LOS ANGELES — In a land-

mark concession to changes in the

American family and society, the

Boy Scouts of America have

dropped their 78-year ban on adult

The decision by the Boy Scouts'

national executive board was

hailed on Saturday by women who

had been fighting the ban in the courts and by divorced women who

had been hampered by it in sup-porting their sons' scouting activi-

The decision was made on

"It is a victory for all scouts from

Thursday in Washington, but was

women as troop leaders.

ensure a successful liftoff.

cause into question."

ide the nozzle's aft exit cone -

heat-resistant material that pro-tects the nozzle of its booster rock-"Few of us can believe a material et, according to a 240-page internal report being reviewed by NASA. In describing the erosion, the reas bad as this and so little understood has been allowed to remain, said an engineer who attended a meeting in September when the majority presented preliminary suggestions. "Those recommenda tions were not made lightly.

performance" and recommend that

changes be made before the shut-tie's next flight, scheduled in Au-

Two engineers disagreed in writfractures "so numerous, so large, so ten dissents, disputing the serious-ness of the problem, questioning closely spaced and so extensive that the integrity of the entire cone the data used to support the recommendations and arguing that addi-tional study would cause unneces-The report enumerates steps to improve the durability of the dense sary delays and increase costs. carbon material that shields the They supported several less radical cone from the hot propellant ex-haust generated at launching. The cone, about 12.5 feet (3.8 meters) in

At the same time, one of those dissenters, Howard K. Larson of diameter, directs exhaust and helps the Ames Research Center, a unit of NASA, said in his three-page dissent that the nozzle should not be used after the August flight. The current nozzle represents 1960s technology in its design, materials, fabrication procedures, hardware, location, atmosphere control, etc., etc., Mr. Larson

This difference of opinion, common within an agency that must deal with evolving technologies, raises the question that has consumed the space agency since the shuttle Challenger exploded in 1986 and throughout its two-year effort to return to manned flight: How safe is safe?

There are engineers at Morton Thickol and NASA who argue that recent successful tests "we don't all identifiable problems should be corrected to their technological best before the shuttle flies again. On the other hand, four of the six But other engineers say that approach sets up an impossible goal:

"There are probably thousands reacts to heat and pressure.

could not supervise it because of

"It means they will have the

the men-only rule.

ford. Connecticut.

Inc., say they think the carbon ma-terial poses a risk of "borderline" to flight," Russell Bardos, NASA director of shuttle propulsion, said of the study. "You have to decide how and when to address them."

"All along the way, there is learning done," he said. "In this case, what this means to NASA is that we don't necessarily need a change in design, but better controls on what we're doing." The nozzle assembly of the

booster rocket has been intensely scrutinized by NASA in preparation for the next launching. The first post-Challenger launch was scheduled for February, but has been postponed twice because tests and routine inspections revealed design and hardware problems. The material in question, carbon

cloth phenolic, has been used in every space shuttle flight. NASA's concern about the material dates to a 1983 flight, when pox-like erosion occurred in a forward section of the nozzle. NASA engineers estimated that the material came within 10 seconds of burning through during

NASA made several changes that seemed to remedy the problem. Then, widespread erosion oc-curred during a May 1987 test of an ast exit cone, prompting a re-ex-amination of earlier test results.

Another cone, in 1985, was found to have croded to a lesser degree. Both parts had been rejected for flight because of defects in the carbon material, caused in processing of the cone, but the severity of erosion was greater than expected, leading to the latest study.

The study group's report links the crosion to excessive water and gases trapped in the finished carbon parts. It recommends changes that include curing the material longer to reduce the moisture and gases, storing parts in humiditycontrolled areas and conducting tests to determine how the materia

U.S. Boy Scouts to Let Women Lead

had to cancel a camping trip for her sons' troop last year when she Boy Scout executives at the na-Boy Scout experience.

same contact with scouting as families that have a father at home." said Ms. Gibson, who is divorced. "Troops have been falling down because there aren't enough men to males who can provide models of lead them," said Catherine Pollard, manhood." 69, a scouting enthusiast in Mil-

She had been fighting the men-only rule since 1974, when the Boy Scouts denied her request to be formally declared scoutmaster of a on all vo troop she was leading. Ms. Pollard lost her case in 1987 in the state

single-parent families," said Phyllis Supreme Court on a technicality. barred from membership. About 500,000 of the estimated

Boy Scouts are women, but they have been restricted to lower-level posts. The new rule opens to wom-en assignments as leaders and assistant leaders of Webelos dens for 10-year-old Cub Scouts; scoutmasters and assistant scoutmasters of Boy Scout troops, whose members are usually 11 to 17 years of age; and coaches and assistant coaches

for Varsity Scouts, ages 14 to 18. Last year, attorneys for the Boy Scouts asked a Superior Court judge in Santa Barbara, California, to dismiss Ms. Gibson's suit on the ground that the Boy Sconts is not a business organization and thus not subject to California civil rights laws. The judge overruled the motion, and an attorney for Ms. Gibson said she was planning to seek an injunction allowing Ms. Gibson to supervise a camping trip.

cob, said that at the polling stations Gibson of Goleta, California, who She said Saturday she would look he inspected there were no ballots for a new troop to lead. for the opposition party and that voters had to handle ballots under

tional headquarters in Irving, Tex-as, had defended the rule, which dates from 1910, as necessary to the

A 1987 letter from the chief scout executive, Ben H. Love, spoke of "the principle that developing boys need a close association with adult After the rule change, however,

United Press International quoted a Boy Scout spokesman, Barclay Bollas, as saying, "The decision is that we have removed all gender

tions in the organization."
Girls, Mr. Bollas said, will still be But while the government is expected to attribute about 90 percent of the votes to General Stroessner, other opposition groups are hoping that widespread abstentions will highlight growing I million adult volunteers in the dissatisfaction with a regime that

has ruled virtually unchallenged since 1954. Formed into a Committee for Free Elections, these groups have held many demonstrations over the past six weeks to urge the twomillion-strong electorate to abstain or, in the case of government workers who must show they have voted, to annul their ballots.

The latest such demonstration took place in central Asunción on Saturday, and, like most others, it was broken up by policemen using clubs and tear gas.

While posing no serious threat to the regime, the opposition campaign of agitation appears to have injected a level of tension that has not normally accompanied Para-

Informer's Fabrications At Core of FBI Inquiry

Bureau of Investigation's sweeping inquiry into a group opposed to U.S. policy in Central America was prompted largely by an undercover informer who has said he invented much of his information. The informer, Frank Varelli, a

former evangelist from El Salva-dor, told a congressional subcommittee last year that the investigation of supposed terrorist links had simply been an excuse for the FBI to intimidate opponents of U.S. foreign policy.

Although his credibility was questioned at the time and the hearings dropped, recently released FBI documents show that the thrust of his account was essentially correct. Furthermore, the files suggest, Mr. Varelli helped keep the inquiry going with information that one congressman describes as

Mr. Varelli told congressional investigators that the bureau had urged him to fabricate justification for a terrorist inquiry. His testimony made clear that the information was fabricated, but left unclear whether he generated the informa-tion on his own for money or whether the bureau suggested the misinformation they wanted him to

The FBI's investigation, which first gained wide attention through release of bureau files late last month, lasted nearly five years and involved thousands of hours of work. It officially ended in 1985 with no indictments, but the conse-

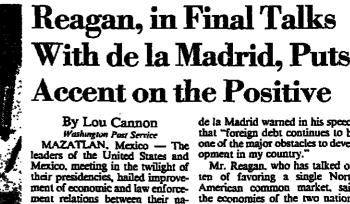
that Mr. Varelli's cover in the investigation was blown when his supervising FBI agent reported losing everything—gun, badge, files—in a car burglary. Because the files contained information on Mr. Varelli's undercover role, the bureau considered his identity compromised and ended his role in the

The FBI director, William S. Sessions, has conceded that the target of the investigation, the Committee in Solidarity with the People of El Salvador, "was involved in political activities involving First Amend-ment rights — and not internation-

The inquiry was conducted while William H. Webster, now director of central intelligence, was the FBI director.

Foreign Agents Registration Act. That act requires that individuals or agencies acting on behalf of any foreign entity register with the fed-

It also was in 1981, in March,



meeting on Saturday, President Ronald Reagan and President Mi-guel de la Madrid also said that the U.S. and Mexican authorities were cooperating more effectively in the international effort to curb the flow of illegal drugs into the United "Mexico emphatically ratifies its decision to combat drug traffick-

tions while agreeing to disagree on

Central America policy.
In their sixth and probably final

ing, a cancer of contemporary society and a risk to national security. with the utmost energy," Mr. de la Madrid said in a speech in Mazatlán, a Pacific coastal resort. Secretary of State George P. Shultz said afterward that drug en-

forcement issues had dominated the discussions of the presidents and added that neither Mexico nor The opposition leader Domingo Laino, center, head of the Authentic Radical Liberal Party, was the United States had done enough arrested during a weekend demonstration in Asunción that called on voters to boycott the election. to control the illegal drug flow. Relations between the two presidents have ranged from frigid to

formal, but the public ceremonies on Saturday were cordial by previous standards. Both leaders stressed positive aspects of the U.S.-Mexican relationship, particularly trade, rather than continuing tensions on drug and immigration ruption and violence, and of reand disagreement on Nicaragua. In his speech, Mr. de la Madrid pression and suppression of inde-

cited "ample evidence of an im-The souring of relations between provement in the climate of our hurch and state has assumed parrelations and substantial progress ticular importance because Pope in dealing with a number of issues' on the U.S.-Mexican agenda. John Paul II is scheduled to visit Paraguay in May, and opposition Officials on both sides said the groups are hoping to use his trip to

positive tone of the meeting reflected economic concerns and a desire One signal of the changing political mood came in a public opinion of both presidents to conclude their personal meetings on a positive note. Mr. Reagan has 11 months remaining in office; Mr. de la Mapoll sponsored by Paragnay's Cath-olic University and West Germany's Friedrich Naumann Foundadrid's term will end in December, but he will be a lame duck after a Of 1.410 people questioned, 42.8 new president is elected July 6. After years of deploring Third

percent said they would vote for General Stroessner, while 31.3 per-cent said they would abstain and World debt and calling for greater austerity measures in Mexico, the Reagan administration endorsed at 11.6 percent would annul their ballots. The opposition candidates, the end of last year a Mexican plan Carlos Ferreira Ibarra of the Liberto exchange up to \$20 billion of its \$105 billion debt for 20-year Mexial Party, and Luis Maria Vega of the Radical Liberal Party, were can bonds collateralized by U.S. chosen by just 1 percent and 0.9 Treasury issues with the same maturity. In a speech, Mr. Reagan told Mr. de la Madrid that this was an Opposition leaders maintain "innovative, market-based solu-

nonetheless that the final results will bear no resemblance to the poll's forecast because of what they The Mexicans want the Reagan asserted was the dictatorship's traadministration to encourage U.S. banks to purchase these bonds. Mr. ute it." "the use of forms of servility, cor- dition of rigging results.

pendent social organizations,"

embarrass the regime.

percent, respectively.

tion and published last week.

de la Madrid warned in his speech that "foreign debt continues to be one of the major obstacles to devel-

opment in my country." Mr. Reagan, who has talked of-ten of favoring a single North American common market, said the economies of the two nations were intertwined. Mexico is the fourth largest U.S. trading partner and its third largest supplier of crude oil. The United States is Mexico's largest trading partner.

Emphasizing the growing and more liberalized trade relationships between the two nations, the U.S. trade representative, Clayton K Yeutter and Hector Hernandez, the Mexican minister of commerce and industry, signed a textile agreement that will allow an expanded quota for Mexican-manufactured clothing of fabrics cut and made in the United States. Mexico has been pressing hard for this provision. which should prove a boon to the factories already flourishing in the border areas.

In addition, Mr. Reagan said that U.S. and Mexican negotiators were making progress on two other commercial agreements: a civil avi-ation pact that would expand flights to Mexican resorts, and a telecommunications accord that would, among other things, establish frequencies for telephones on both sides of the border.

Although the two leaders are pleased with the growing volume of U.S.-Mexican trade, Mexico also has the unenviable distinction of being one of the largest sources of cocaine and marijuana for the U.S. market. Mr. Reagan has in the past been critical of Mexican law enforcement that some U.S. officials have termed lax and corrupt.

On Saturday, however, Mr. Reagan made a point of praising the "honest and concerned officials on both sides of the border.'

Washington to Curtail **Distributing Some Food** Reuters

WASHINGTON — The U.S. government will halt emergency distribution of cheese and dry milk to low-income families beginning in May due to a depletion in government stockpiles, the Agriculture Department has said.

"Cheese, non-fat dry milk, rice and honey distributions will be suspended when we have given it all away," John Bode, assistant secretary of agriculture for food and consumer services, said Friday. 'When we get more, we will distrib-

AMERICAN TOPICS

Driving Out Drones, But Good People Too

George S. Vest, personnel chief of the U.S. Foreign Service, concedes that he "didn't like the new Foreign Service Act" when it was passed by Congress in 1980, and still has reservations about it. Modeled on the system used by the U.S. military services, the law re-quires that officers either move

up or out.
"I liked the old system," Mr. Vest, representative to the European Community in Brussels from 1981 to 1985, told The New York Times. "You could select out somebody who was inadequate but in practice we didn't. We carried a lot of

The new system has been widely criticized for dropping some of the service's best. "We lose good people," Mr. Vest said. "Darned good people." Novice diplomats today are a

"different crowd" from his own class of 1947, said Mr. Vest, 69. "Instead of coming fresh out of college they have worked elsewhere. Their average age is 30."

As for striped pants, "I bought my cutaway in 1947 for \$30," Mr. Vest said. "I haven't worn it since 1950."

Short Takes

now a Marine Expeditionary Unit U.S. moops who fought in France in World War I, including marines, were known as the American Expeditionary Force.

overseas were called "expeditionary brigades." The term "amphibious" was adopted in World War II

Notes About People

Justice Thurgood Marshall, the only black to sit on the Su-preme Court, says he has signed with Little Brown & Co. to write an autobiography with the help of Carl Rowan, a black political newspaper columnist. The New York Times noted that Justice Marshall, 79, has plenty to recall: his boyhood experiences with segregation in Baltimore, his brushes with angry white mobs in the South, his years as chief lawyer for the National Association for the Advancement of Colored Peo-

"It's up to actors to carry audiences from one point to another every night, but theater-goers have to invest their 50 percent to make a play come alive," says Elizabeth McGovern, who is currently appearing at New York's Public Theater in "A Midsummer Night's Dream." In films, spectators are fed "a barrage of images," she said, adding: "In theater, they have to do part of the work. There's nothing more depressing than being on stage and doing it all by yourself with the audience not helping, just sitting there waiting.

These Are the Days Of Total Disclosure

From the "Hers" column by Margo Kaufman, a guest writer from Venice, California, in The New York Times:

New York Itmes:

Nothing (and this includes rape, incest, imposence, infidelity, manic depression, past lives, plastic surgery) is shameful anymore. This is the golden age of full disclosure. Actors, authors, athletes begin comebacks with front-page confessions about their "chemical dependencies" (isn't anyone embarrassed to be a drug addict?) followed by television coverage when they check in at the Betty Ford clinic.

And it trickles down to ordinary life. Lately, everyone I meet behaves as if they're on a talk show and the interviewer has just asked them, "just between us," for the up-close-andpersonal truth. What used to be regarded as airing your dirty linen in public has come to be regarded as small talk.

Arthur Higbee

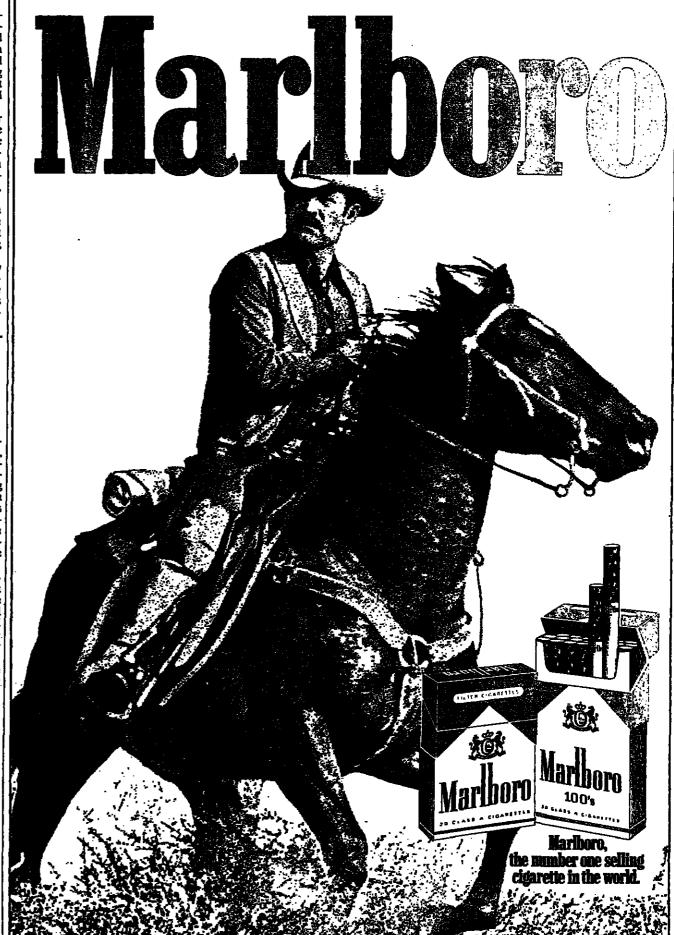
barrassment for the government. By Wayne King Documents show, for example,

New York Times Service NEW YORK — The Federal

The bureau began investigating CISPES, as the group is known, in 1981 for possible violation of the eral government.

that Mr. Varelli became a paid in-former for the bureau's Dallas of-The initial investigation took 18

months and ended with no indictments or other action against CISPES. But the newly disclosed documents show that the inquiry was renewed a few months later, on March 30, 1983, under the far more sweeping authority of an inquiry quences promise continuing em- into international terrorism.



Who's in Charge Now?

international banking. But now Japan has prolonged surge of economic growth that has most of the world's biggest banks, and Tokyo has overtaken New York in international lending. Similarly, London has surpassed New York in the volume of wide, and it worked so well that in time foreign exchange that it handles. These America no longer overshadowed the other changes, minor in themselves, are further illustrations of the development of a world financial system with many centers of power, of which none is dominant. That raises a question: Who's in charge?

Interdependence among national economies is nothing new. Most countries, including the United States, have been regularly and sharply affected by neighbors' and trading partners' ups and downs since the middle of the 19th century. The periods of fast and stable growth have been those in which one country and one currency were the clear and acknowledged leader, taking the chief responsibility to manage and stabilize the whole system. Before World War I. that was Britain and the pound sterling. After 1918 the British, who had the experience and inclination to do the job, no longer had the necessary financial power. The United States, which suddenly had the power, had not yet acquired the experience or the inclination. The result was a very bad quarter of a century for the world's economy, and not the economy alone.

After 1945 the United States ran the system with a careful eye to the mistakes made a

From World War II until last year. New generation earlier. From the late 1940s to the York was the world's leading center of early 70s, the world rode the great boom -a no equal in history. U.S. dominance was finally eroded by the success of U.S. policy; it was designed to encourage growth worldeconomic powers as it once had. The recent decline of the dollar and the corresponding rise of the yen and the mark have accelerated this redistribution of financial power. Who's in charge now? A committee, more

or less, with the United States still at the head of the table but more of the votes shifted to the Japanese and the Europeans. notably the West Germans. It works fairly well in technical operations. For example, it has presided competently over the long downward slide of the dollar's exchange rate. But most of the countries now sitting at the table are evading the rule that to keep the system going smoothly, the governments that run it have to sacrifice occasionally some of their own immediate interests and political purposes. The Japanese are moving very slowly to get their trade surplus down. The West Germans feel no responsibility whatever to get their growth rate up. And the Americans, having thrown the world's fi-nances badly out of balance by seven years of overspending, are trying desperately to squeak past one more election without making any unpopular changes.

— THE WASHINGTON POST.

Down to Brass Talks

A curiosity of world politics is that many problems arise from military perceptions yet military adversaries seldom talk to each other. Diplomais talk, often to discuss matters well understood only by the warriors. Warriors, somehow, seem to talk directly only when the shooting stops. All of which ex-plains why there is something encouraging afoot between U.S. and Soviet military men. At last the two countries' military leaders have agreed to talk to each other, and regularly. New thinking in Moscow, new budgets at the Pentagon and new worries in

NATO are pushing security concerns to-ward new territory. Defense chiefs talking forthrightly could help map the way. Secretary of Defense Frank Carlucci will meet his Soviet counterpart, Dmitri Yazov, in Bern before the end of March. A meeting soon between Admiral William Crowe. chairman of the Joint Chiefs of Staff, and

Marshal Sergei Akhromeyev, head of the Soviet General Staff, also looks likely.

Talks between top brass seem a straightforward idea but have been rare. Defense

Brezhnev summit meeting in Vienna. Soviet proposals to Caspar Weinberger to continue the idea got nowhere. Marshal Akhromeyev paid his respects at the Pentagon during December's summit meeting, and Admira Crowe found him "straightforward, candid and nonpolitical." With those exceptions, military matters have been discussed almost exclusively by diplomats in arms control talks, a setting noted for competitiveness, vaulted expectations and exaggerated claims. The new forum will be the only chance for

Secretary Harold Brown broke ground by

meeting his counterpart at the 1979 Carter-

military leaders to discuss how each side reads the other's objectives and explains its own, and to talk about which weapons and doctrines look most threatening. The chance of a dangerous incident can be lessened. And the more routine the talks become, the less polemics will intrude. Regular talks are a modest step. They will not end hostility. Like arms control, they simply offer one more useful tool for managing relations.

-THE NEW YORK TIMES.

For Justice in Ulster

agreement signed more than two years ago ed terrorists. That inquiry took four years, its between the British and Irish governments. findings were announced on Jan. 25. The two countries promised to make a cooperative effort to light terrorism, increase said that the RUC had not adopted a border security and improve the administra- "shoot to kill" policy. Although there was tion of justice in cases involving the continu- evidence of police wrongdoing specifically ing conflict in Northern Ireland. Within the relating to "attempts to pervert the course last two weeks, however, Irish confidence in of justice," he said, there will be no further the administration of justice in Britain has prosecutions, And for reasons of "state sesuffered a serious blow, and the cooperative agreement has been undermined.

Late in 1982, six Catholics were killed by the predominantly Protestant Northern Irish police force, the Royal Ulster Constabulary. Five are known to have had paramilitary connections, but none was armed or committing a crime at the time he was killed. Four policemen were subsequently tried for murder, but their cases were heard without a jury, by so-called Diplock courts consisting of a single judge. All were acquitted, but during the course of the trials testimony acknowledging the existence of an official cover-up was heard. The outcry, both in Britain and in Ireland, was so strong that the Thatcher government ordered an inquiry into whether Ulster police had adopted a

Hope for peace in Ulster is founded on an "shoot to kill" policy with regard to suspect-Attorney General Sir Patrick Mayhew

curity" the entire report will remain secret. The Irish government expressed shock and extreme disappointment at this announcement and stressed to the British that public confidence in the administration of justice must be restored. That view has also been expressed widely in Britain.

Trust between the two governments has been badly shaken by the decision of one side to withhold information and to ignore acknowledged wrongdoing by the Ulster police. Americans, who have close ties to both countries and have given financial as well as moral support to the peace effort in Northern Ireland, look for a renewed commitment to the goals of the Ulster accord and to a true partnership to ensure justice in the province.

— THE WASHINGTON POST.

Gephardt Is Dangerous

Richard Gephardt, campaigning for the overpriced by at least 25 percent; he fails to Democratic presidential nomination, argues that foreigners freeze out American products and kill off American jobs with unfair regulations and tariffs, meanwhile shipping more and more of their own products into the United States. He sponsored a polarizing amendment to the House trade bill that would raise U.S. tariffs against products from countries which, like South Korea and Japan, run a persistent and substantial export surplus in their trade with America. If that became law, it might briefly make Mr. Gephardt look tough. Then it would start costing Americans dearly. It would fly in the face of existing agreements, shrink trade and hobble growth. Any country penalized under the Gephardt amendment would quickly re-taliate against exports made by American workers earning American wages. President Reagan, properly, is dead set against it. Mr. Gephardt's K car claim, in television spots in Iowa and New Hampshire, is not.

like his policy, dangerous. But it is misleading in the extreme. Assuming that a Hyundai's price in America is \$10,000, he posits that a comparable American K car in South Korea would cost almost five times as much, because of those "nine separate tariffs."

Mr. Gephardt exaggerates. His K car is

mention that a Hyundai in South Korea costs two or three times its American price because South Korea discourages its people from buying cars, any cars. Eight of those nine "tariffs" are domestic taxes that raise prices sky-high for Korean cars, too. Seoul's policy has been to stimulate investment by curbing consumption. Having achieved fantastic growth, it is now too slow in shifting strategy. But Mr. Gephardt is not talking macroeconomics; his language is revenge. His case against Japan on personal com-

puters is just as flabby. He cites the \$3,000 price of an Apple MacIntosh in Japan, compared with \$1,500 in the United States, implying that Japan is up to the same tricks as South Korea Wrong again. The machines are different and the pricing is conscious policy, says Apple's Japanese company. Mr. Gephardt says he is no protectionist

- that his amendment aims to force other countries' trade barriers down, not to raise U.S. barriers. But if any country penalized America for large export surpluses - as America used to, and will again - politicians like Mr. Gephardt would quickly cry foul. Meanwhile, if he wants truth in sticker prices, his commercials need a tune-up.

- THE NEW YORK TIMES.

INTERNATIONAL HERALD TRIBUNE JOHN HAY WHITNEY, Chairman 1958-1982

KATHARINE GRAHAM, WILLIAM S. PALEY, ARTHUR OCHS SULZBERGER

LEE W. HUEBNER, Publisher

JOHN VINOCUR, Enguine Editor • WALTER WELLS, New Editor • SAMUEL ABT, KATHERINE KNORR and CHARLES MITCHELMORE, Deputy Editors • CARL GEWIRTZ, Associate Editor • ROBERT J. DONAHUE, Editor of the Editorial Pages

RENÉ BONDY, Deputy Publisher • ALAIN LECOUR and RICHARD H. MORGAN, Associate Publishers • FRANÇOIS DESMAISONS, Circulation Director • ROLF D. KRANEPUHL, Advertising Sales Director • KOURDT HOWELL, Director, Information Systems

International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92200 Neuilly-sur-Seine, France. Tel.: (1)46.37.93.00 Telex: Advertising, 613595; Circulation, 612832; Editorial, 612718; Production, 630698. Directeur de la publication: Walter N. Thayer,

Editor for Asia: Michael Richardson, 5 Canterbury Rd., Singapore 0511, Tel.472-7768. Th: RSS6928 Monaging Dir. Asia: Michael Richardson, 5 Canterbury Rd., Singapore 0511, Tel.472-7768. Th: RSS6928 Monaging Dir. Asia: Makabin Glevn, 50 Glavester Road, Hong Kong, Tel. 5-8610616. Telex: 61170 Monaging Dir. U.K.: Rabin MacKichan, 63 Long Ace, London W.C. Tel. 836-4802. Telex: 26009 Managing Dir. U.K.: Rabin MacKichan, 63 Long Ace, London W.C. Tel. 836-4802. Telex: 26009 Monaging Dir. W. Germany: W. Lauterbuch, Friedricher. 15, 6000 Frankfurd M. Tel. (069) 726755. Th: 416721 Pres. U.S.: Michael Courty, 850 Third Ase, New York, N.Y. 10022. Tel. (212) 753-3850. Telex: 427175 S.A. au capital de 1.200.000 F. RCS Nanterre B 732021126. Commission Parinaire No. 61337 C. 1988, International Herald Tribune. All rights reserved, ISSN: 0294-8052.



and the company of th

OPINION

Israelis and Palestinians Need an American Initiative

The writer was president of the United States from 1977 to 1981.

By Jimmy Carter

ATLANTA — While the situation in the occupied territories continues to deteriorate neither the Palestinians nor the Israelis can or will make the first genuine move toward reconciliation. Only strong action from

Washington can end the violence. Among several dozen Palestinians with whom I met in the occupied territories last year, there was an almost unanimous assertion that the Palestine Liberation Organization was their sole representative and spokesman, but at the same time a realization that the PLO was almost totally ineffective in making progress, that Jordan was not an acceptable choice to represent Palestinian interests, that life under Israeli military rule was becoming increasingly un-bearable, that somehow they had to take care of themselves and that violence was increasing inexorably among the young. My impression was

that the adults did not deplore this last trend.

Israelis were understandably concerned about their nation's security. Prime Minister Yitzhak Shamir and other powerful leaders who are still able to block any concessions expressed fears that reduction of military authority in the occupied territories and yielding of power to Palestinian Arabs would weaken Isracl's ability to maintain control of its own destiny. Most of the Palestinians and the political leaders in Syria, Jordan, Egypt, China, the Soviet Union and Britain expressed to me their agreement that the most acceptable route to peace was through an international conference to be convened by the five permanent members of the United Nations Security Council. In this approach, the Security Council would

provide for direct talks between Israel and its

nancing of agreements, but reject any right either to impose decisions on the Middle East participants or to veto any deals made in bilateral negotiations. There was strong support for these basic premises among Labor Party leaders in Israel, opposition from most Likud leaders and equivocal reactions in Washington.

For 40 years, self-anointed Arab representatives have overdosed Palestinians with political promises and unfailing underperformance. The PLO has proved incapable of bettering their economic or political condition. It is obvious that no combination of Arab forces can compel Israel to leave the territories.

The superpowers have been focusing their attention on domestic affairs, arms control, Central America and Afghanistan - not on peace in Palestine. Since 1967, all manner of verbal accords, declarations, frameworks, plans and resolutions have not changed the political status of the 1.5 million Christians and Moslems living under Israeli occupation. They see no significant prospects for change in a stalemated Israeli government.

Now the sustained confrontations in the West Bank and Gaza are forcing Israelis and others to consider the grievances of the Pales-tinians. Their anger has focused on Israel, but they are almost equally annoyed with other powers that have failed to change their perennial status as outcasts and pariahs. The young demonstrators have exhibited an unprece-

neighbors, guarantee the enforcement and fiprising threshold for absorbing personal pain. They have found themselves to be instant heroes when beaten or imprisoned, and are not likely to cease their demonstrations, regardless of the reaction of Israeli soldiers.

By burning tires and throwing stones, the Palestinians have induced the Israelis to respond with strong action - real bullets fired into demonstrating crowds and deliberate beatings of people on the streets and in their homes. These actions have brought a wave of revul-

sion and condemnation, expressed most vehemently by Jewish and other supporters of Israel in the United States, who are put in the unenviable position of defending a long-term military occupation and the denial of basic human rights. Without using terrorism or armed struggle young Palestinians are appealing directly to the conscience of the world. They have pre-emptively attacked Israel's most cherished characteristic: its moral fiber.

The violence may contribute to better prospects for early peace talks. Such an effort cannot wait until after this year's Israeli and U.S. elections. The highly publicized suffering and violence have attracted the world's attention and revealed some potentially beneficial changes. New forcefulness and leadership among Pales-tinian Arabs have enhanced their role and decreased the influence of Jordan and the PLO. Many Israelis have been forced to examine the plight of neighbors and to acknowledge the damage to their own nation's reputation as a demo-cracy dedicated to justice and human rights.

Missile

ALL: From

IE: His Instincts

Six income Garage

. e. inga#1.

Kerta 1

2 20

had.

Towns Section

الاستناث المنتسان

Burgonie.

med ber Pax II

Court, I

Lie the

With anger and mutual recrimination at a high pitch in the region, there is an increasing need for outside efforts to initiate negotiations. Regrettably, the Reagan administration has so far responded at the ambassadorial level with an inevitably fruitless attempt to orchestrate exclusive talks among Israelis, Jordanians and West Bank and Gaza Palestinians. Whether such efforts bear fruit or not, the time is right for Secretary of State George Shultz to intercede personally, using the full influence of the White House to back him up. Many Israelis - and their adversaries - would welcome such strong moves.

There are some immediate steps that can be taken to stop the violence and at the same time move toward permanent peace. These include: Explore ways to open market outlets for the manufactured goods and agricultural produce of Palestinian Arabs.

· Announce a freeze on new Israeli settlements in the West Bank. -

· Hold municipal elections, as was done in 1972 and 1976 as a first move toward Palestinan self-rule - a move already advocated by influential young leaders within the Likud bloc.

But these steps alone will not resolve the crisis. Washington should pursue talks involving Israel, all its neighbors and the permanent members of the Security Council, with the goal of bringing all the parties into an international conference. With strong American leadership, it is possible to bring great benefits both to Israel and to her neighbors. Peace is not a zerosum game; it is a win-win proposition.

The New York Times.

Time for the Palestinians' Own 'Israel'

VENCE, France — As the death toll in the occupied territories has mounted, it has become clear that a return to the status quo ante is unlikely. Even for the "victors," the predictable future is unattractive and potentially disastrous.

For more than half a century, the concerned governments have substiuted for clear thinking and sound policy the vague hope that the Pales-tine problem would simply go away. Instead, decade after decade it has become more ugly, painful and lethal.

It is long past time to seize the initiative to bring about peace. To do that we have to face the realities as unemotionally as possible.

There are no "bad guys." As part of its campaign to win World War I, the British promised what was then a province of the Ottoman empire both to the Arabs and to the Zionists. Politicians, government officials and scholars have argued ever since over the fine points, but both Jews and Arabs have a claim.

in the 1930s, as an already crude and disfiguring Western anti-Semi-tism reached its nadir in Nazism, Jews became desperate. When most other refuges were closed, they migrated in tens of thousands to Palestine, determined to make that refuge permanent. The Arab population, of course, feared that the incoming Jews would take away their homeland. They were right. Both are thus victims of an anti-Semitism which was not the

fault of either community.

Believing themselves in danger of national extinction, both sides have must fight or die as a nation. fought with every weapon they could command. Terrorism is not an Arab ment, too. One man's freedom fighter elite over a suppressed minority in a is another man's terrorist.

Palestinian, are each, separately, legiti-

Israel's most militant coalition since 1948.

MANAGUA, Nicaragua — The people here who would have

the most to gain by fulfillment of the

Central American plan for peace

and democracy are not very optimis-

tic. Of course, it is the long-suffering

population in general who would

gain. But it is the opposition leaders

and human rights advocates who are

going to be the key players.

Most are less openly cynical than

Dr. Emilio Alvarez Montalbán, a

widely respected, elderly ophthal-

mologist who is a conservative lead-

er. He took a few minutes away from his crowded clinic and point-

ed out that "we have no history of

democracy, no experience of oppo-sition here. There is the regime, and

the rest are always bought out or squelched. It is the same now de-

Nobody expects the Sandinists to

abandon their Leninist organization

of power and play the democratic game straight. When they say they might give up the government if they

lose elections but would not give up

power, it is taken to mean that they

would try to hold on to the army, the

police and the other structures

through which they have melded

the power of the party and the state.

changes in the Sandinist constitu-

party and the state. Democrats'

ability to unite, organize and settle

on a program and a leader can be

decisive. They have made some pro-

No formula has yet been found to

gress but it is fragile.

The opposition is demanding 17

spite the revolution.

A Radical Nationalist Surge in Israel

issues and resentments that never surfaced in 1984 will come to the fore.

T HE forces of radical nationalism in Israel are on the rise, and have been since 1973. The election will be bitter and divisive, and all the unspoken

There is a good possibility that the Labor Party will either disintegrate or split between the hawks of Yitzhak Rabin, Haim Bar-Lev and Shlomo Hillel,

and Shimon Peres's liberal wing. The result will be another decline in the

strength of Labor, similar to the one plaguing Britain's Labor Party.

The right will consolidate into a radical nationalist bloc of Likud, the

Revival Movement and the majority of the National Religious Party, now the country's leading party of hawks, along with its young movement Bnai Akiva and the Gush Emunim (Bloc of the Faithful). The combination will represent

The result will be a government decidedly hawkish, with the singular aim of

smothering the idea of an independent Palestinian state. The present government has noted that the riots and the participation of Israeli Arabs are an

attempt to achieve through noise and violence what silence has not achieved.

The Israelis have seen a threat, and they mean to silence it.

By William R. Polk

mate and constructive; cheek to jowl in one small area they have proved to be deadly irreconcilable. In the beginning both were weak; today neither is likely to wither and die. Too much has been invested in blood, sweat, tears and dollars for anyone to back away. These are the political facts. Both sides are right, both are determined

and both are there to stay. Recognizing that these pieces are hard to fit in the same puzzle, most politicians prefer to close their eyes. No one wants to risk a career on a nowin proposition. But can Israelis and

Palestinians stay where they are? The answer is daily becoming more clear: They cannot Israel's nuclear weapons may be a deterrent to the surrounding Arab states, but not to the Palestinians. They have nowhere to go, and are growing in number and determination. Israel cannot keep them indefinitely in prisons, ghettos and camps. The cost to the Israelis

themselves is simply to high. It does not take much imagination to see that the future for both communities could be tragic. The more successfully they are repressed by Israeli force, the more desperate and violent the Palestinians will become. Until they are made a part of the international community, the Palestinians will, by definition, continue to be outlaws, and for precisely the same reasons as the Zionists were before the creation of Israel: They

As violence escalates, the Israelis will be warped by it. Some Israelis are preserve; the present ruling party of already warning of the parallels with Israel grew out of a terrorist move- South Africa. To live as a military earrison state is very far from the

The two nationalisms, Zionist and alestinian are each, separately, legiti-

- Amos Perlmutter, writing in Newsday.

Nicaragua's Democrats Need a Chief

By Flora Lewis

with representation of the internal

opposition, which will have to bear the brunt of seeking democracy. Yet two separate sets of negotiations with the Sandinist government obvi-

ously put the outs at a disadvantage.

cedure. The real problem lies within the opposition. It is composed of 14

parties, from well right to far left,

including the traditional Communist

Party, which keeps ties to Moscow but is anti-Sandinist. There is no evident leader — or rather, the one

all would agree on is ruled out by his vocation. He is Cardinal Miguel Obando y Bravo, whom the Sandinists have accepted as mediator in

the cease-fire talks, a strong, inde-

pendent, peace-minded man.
The second person who has the

necessary qualities is Violeta Cha-morro, publisher of La Prensa. She is

known to be firm, nonpartisan, non-vindictive, unsullied by the past, brave, honest and reliable. It is un-

canny how closely her background

parallels that of President Corazon

gence, grace and beauty, the product

of an old, distinguished family, driv-

der of her husband, who courageous-

ly opposed the dictators. She is

religious, with no personal ambition

but an intense sense of patriotism.

murder of Pedro Joaquin Chamorro

It is clear now that it was the

Violeta is a woman of great intelli-

Aquino of the Philippines.

tion to permit separation of the en from her private life by the mur-

combine the political negotiations. 10 years ago that turned the tide in which the contra leaders want to conduct alongside cease-fire talks.

But this is a tricky matter of pro-

and unable to stop its hands, both sides must deal with reality. The best we have seen so far are halfhearted palliatives which only antagonize both sides. Yet there is a sensible and, in outline at least, simple way to make

peace. It is to create an Arab "Israel." The only possible territory for this state is the West Bank and Gaza. Both are small, poor in resources and heavily populated. They are separated from one another. It would make no economic sense, a critic would rightly argue. But, judged by the same crite-ria. Israel made no economic sense either - it has received more aid per capita than any nation on this planet. Is it not conceivable that, for a chance at real security and peace, similar in-ternational help could be organized for an Arab "Israel?"

Would the new state be able to take in all Palestinians? No, the 3 million Palestinians could not all hope to live there, any more than 15 million Jews could live in Israel. Like the Jewish state, the Palestinian Arab state would be an ultimate refuge, a source of identity and, of critical importance in a world of nations, a legitimation for the individual. Armed with a passport, the Palestinian is no longer a refugee in the world community. From their own bitter experiences as displaced persons, Jews should understand better than most what that means.

Would not such a state be a danger to Israel? No. Israel is and will remain the modern, technologically advanced society of the Middle East. Armed with nuclear weapons and protected by a large, well trained and superbly informed military establishment, it is the Middle East's superpower. And it benefits from powerful foreign allies.

Would not such a state be a nest for terrorists? Perhaps, particularly if its creation is delayed and bitterness and hate are allowed to grow. Compared to today, though, it would be a net security gain. Only there could moderate Palestinians have a chance to control the more radical, whereas today radicalism equates to patriotism.

The downside risks are real but manageable; the costs are less than the current outlay on useless quests for security; the political and human benefits are potentially immense. But, like old generals, politicians on both sides continue to prepare for the last war. It is time to seize the peace.

The writer, a member of the Policy Planning Council at the U.S. State Department in the Kennedy and Johnson administrations, is the author of books on the Middle East and a former director of the Middle Eastern Studies Center at the University of Chicago. He contributed this comment to the International Herald Tribune.

to join with the armed but then mar-

ginal Sandinists to overthrow Anasta-

sio Somoza and end 30 years of dy-

nastic dictatorship. Violeta joined the

first junta, adding respectability, but quit before long quit in disgust. There is no doubt that she would

be popular, and effective, as a leader.

As Corazon did, she shies from put-

ting herself forward but is probably capable of it. But there are draw-

backs apart from her distaste for a

public life. She is 52 but in delicate

health. The bad years have told on her stamina. Her family situation

would seem manageable only to a

Of her four children, one, Pedro

loaquin, is a member of the contra

directorate now in Miami. Another,

Fernando, is the editor of the Sandi-

nist paper Barricada, which carries

vicious attacks on La Prensa, as does

her brother-in-law's El Nuevo Diario. A daughter, Claudia, is the San-dinist ambassador in Costa Rica,

and another daughter. Cristiana,

sides with her mother and helps put out the paper. "We see each other,

we eat together, we are still a family.

but we don't talk politics." Violeta

raguan oppositionists say hopeful-ly. That is what the plan ultimately

depends on, regardless of Sandinist

intentions, because a democratic

government could democratize the

constitution. Perhaps the Sandi-

nists, too, think it might be Violeta;

their press has been crudely threat-

ening lately. But they cannot go too far. They know how her husband's

The New York Times.

murder galvanized the country.

"Somebody will emerge," Nica-

says with a sad smile.

scriptwriter of a television series.



The Adversary Behind Desperate Boys

THE whole world is shocked by the pictures of boys throwing stones and soldiers beating them. It's painful even to see the pictures. But I'm not sure that the world understands in full measure that the real enemy which confronts Israel behind these boys — who are really desperate — are those who want to kill Israel. Those behind them are simply looking for opportunities to mobilize the world, with the help of these pictures, to make Israel make concessions which would be the beginning of its destruction.

On the other hand, I think now some initiative has to be taken, maybe even one-sidedly, to encourage some Palestinians toward real dialogue.

- Natan Sharansky, in an interview in The Independent (Landon).

Nothing Less Than Independence

P ALESTINIANS, like any other people, hope to live freely on their land. We like to choose our form of government, elect our leaders and have control over our natural resources. Palestinians who have struggled for 20 years to end the Israeli occupation of the West Bank and the Gaza Strip are not prepared to accept as a solution having control of our garbage collection and postal service.

The United Nations has made clear that all the people of the world have the

right to determine their future, choose their representatives and enjoy political rights on their own soil. Yet the United States and Israel continue to deny our simple right of determining our future. We deserve better. Our people have sacrificed a lot to gain the freedom and independence enjoyed by other people of the world. No Palestinian can accept anything less. - Daoud Kuttab, a Palestinian journalist, in the Los Angeles Times.

A Fundamentally Moral Commitment

T HE U.S. commitment to Israel is primarily of a moral nature. It stems from the American people's deep conviction that the state of Israel corrects a fundamental historical injustice to which much of the world, including America. was indifferent. It is this bond that unites America and Israel and creates an absolute and unique commitment to Israel's future and security. Anything that tarnishes this central moral dimension ultimately damages Israeli security.

There is no alternative to peaceful cohabitation between the Israeli and the Palestinian peoples. Any other solution - domination, expulsion or continued

violence - will do damage to Israeli and ultimately American interests. - Zbigniew Brzezinski in The Washington Post.

Israelis Can't Pick Palestinians' Agents

SRAEL must accept Palestinian self-determination and agree to an international peace conference. That, in turn, means that Israel should stop making difficulties over Palestinian representation at the peace conference. It is not Israel's job to pick the Arab delegation, any more than it is the Palestinians' job to pick the Israeli delegation. If the plea is made that Israel cannot sit down with "terrorists," what is to become of Mr. Shamir?

A sine qua non of peace is Israel's security. Whatever form Palestinian self-determination takes, the resulting entity will be weak, with a strong Israel lying between its two segments. Nevertheless, it should be largely demilitarized, and Israeli security assured. Even after Palestinian self-determination, the Israelis will still be left with more than three-quarters of the country. - Sir Ian Gilmour, member of Parliament, in The Observer (London).

The Palestinians Don't Refuse to Talk

Since the middle 70s, the PLO leadership has reiterated again and again its eagerness to sit down in an international conference to negotiate with Israel under the same kind of auspices that launched Israel itself earlier in the century. If Israelis consider a Palestinian state incompatible with Israel's interests, this may be good enough reason in their eyes to refuse forever to address the agenda of the Palestmian nationalists. In this case, the occupation can continue as long as israel maintains the material and moral strength to keep the populations repressed. But the contention that the occupation persists because Palestinians refuse to talk to the Israelis is disproved by the historical record of a dozen years. - John Ruedy, Ibrahim Ibrahim, Judith Tucker, Hisham Sharabi and Amira Sonbol. history teachers at Georgetown University, writing in The Washington Post.

100, 75 AND 50 YEARS AGO

1888: Carnival Puffery

Carnival has considerably damaged it. Still, without the drapery chariots, which shall be nameless because these columns will not give them a puff, the wide boulevards would have looked desolate [on Feb. 14]. The huge bottle on a waggon with atten-dant nymphs symbolized a liquor which is taken before dinner, while from another went forth the solemn announcement that shirts in thousands were awaiting those who before donning the friendly linen would pay 3fr. 95c. What about the poor shirtmakers? Showers of handbills were thrown out and clinking medals were scrambled for by rough youths and wild urchins. Lozenges, pills and non-poisonous blood mixtures had

1913: Bedlam in Mexico

PARIS—The commercial side of the NEW YORK — The artillery duel in Mexico City between the forces of President Madero and Colonel Felix Diaz continued today [Feb. 14]; centring about the British Legation. Senor Madero sent a message to Colonel Diaz, declaring that he will be shown no quarter if captured, unless he discontinues firing at non-combattants. According to the Red Cross organization, 1,000 persons were killed and 2,000 injured yesterday.

1938: A Wasteful Race

PARIS - [The Herald says:] Nothing can be more absurd than that great nations should be wasting their substance and energy in building non-poisonous otogo mixtures nad their heralds, whilst a landau full of girls with fearfully long hair, dark and blonde, betokened that with one bottle of the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would be fertile liniment any bald head would in a few days sprout out the fertile liniment any bald head would be fertile l decided advantage over another?

Do you need a alteams of skiller

Thai operates the

plovides full capal

77. ·

11:55

- ca .~ .

(ಹುಕಲು: ಕರ್ಮ

plant Arthur de the said The arthur Street and

tion's reputation as a deno-ustice and human rights. Intual recrimination at a high here is an increasing need for itiate negotiations. Regreta-institution has so far ne-assadorial level with an new-mpt to orchestrate eachers in Jordanians and West Bank itians. Whether such efforts the time is right for Secretary utiliz to intercede personally entered the White to ultz to intercede personally entire of the White House to Israelis — and their adverisraens — and their adver-icome such strong moves, immediate steps that can be olence and at the same time anent peace. These include to open market outlets for 200ds and agricultural pro-

reeze on new Israeli seile. eal elections, as was done in furst move toward Palestin-move already advocated by caders within the Likud bloc alone will not resolve the should pursue talks involv eighbors and the permanent curity Council, with the god parties into an international strong American leadership ring great benefits both to eighbors. Peace is not a sen-Ann-win proposition. ew York Tunes.



esperate Boys of boys throwing stones and

see the pictures. But I'm up re that the real enemy who really desperate - are thus samply looking for opportupictures, to make Israel nat is destruction. e has to be taken, maybe me

ward real dialogue. The Independent (London).

to live freely on their land. our leaders and have come

sendence

s Pilnesies for the my reals me Guzu Strip are not preparet re collection and postal some te people of the world lavet resentatives and enjoy police nui l'erzel continue to dest es serve better. Our people let ence enjoyed by other people st. in the Les Angeles Toms Commitment >

el a moral nature. It sensim at the state of Israel correst enca and Israel and creass are and security Anything े वेक्स्प्रक्त डिक्स स्टाम्स on beween the Israeli and mitten, expulsion or comme arely American intensis isks in The Washington Past tinians' Agents

Whatever form Palesinia quarters of the country. Refuse to Talk

the carefuled regardle with the EARS AGO

3: Bedlam in Mexico

the Gulf before veeting away and exploding on the horizon, according to the Pentagon. The destroyer Chandler had gone to battle stations just before

the launch late Friday and was within a minute of firing at the missile and possibly at the Iraqi plane, a senior officer abound the Just how close the missile had

New York Tones Service
WASHINGTON — A missile

laur.ched by an Iraqi aircraft passed close to a U.S. warship in

come was norclear, and a Pentagon spokesman had no further infor-The spokesman said the United

States so far had no plan to protest to the lead government. In May, 37 sailors aboard the U.S. frigate Stark were killed after

smile. "I am a legalist. I work with-

Throughout the conversation.

against Mr. Bourguiba, who guided

Tunisia to independence in 1956

Mr. Bourguiba, whose age is un-

His last days "were impossible."

said Mr. Ben Ali, adding: "His

cent and Vice President George

IA CBS News poli, too, shows

that Mr. Dole has moved ahead of

Mr. Bush in New Hampshire,

whose primary is Tuesday, Reuters

reported from New York. The sur-

vey, made Wednesday and Thurs-

day, showed Mr. Dole with 32 per-

cent of the Republican vote and

Perhaps more important than

the standings of the Republican

front-runners is the clear trend in

the direction of Mr. Dole, who easi-

ly won the Iowa caucuses Monday

and has demolished the once-sub-

stantial lead Mr. Bush enjoyed in

Interviews Friday night showed

Mr. Dole sweeping past Mr. Bush, who finished behind Mr. Dole and

the former evangelist Pat Robert-son in Iowa, Although the sample

size for the poll Friday was too speech with the buoyancy of a poli-

small to draw firm conclusions, the tician who is on a roll.

New Hampshire.

Mr. Bush with 29 percent.]

and who declared himself president

in the system."

villa outside Tunis.

Bush with 29 percent.

an Iraqi pilot fired a French-built of their targets. That apparently Exocet missile at the ship. The United States has asked Iraq to pay for the damage and to compensate

Iraqi Missile Zooms by U.S. Ship in Gulf

families of the victims.
On Friday, the Chandler and the frigate Reuben James were shepherding two oil tankers and two natural gas carriers from the Strait of Hormuz toward Kuwait. At the time of the attack, they were in the central Gulf, about 10 miles (16 kilometers) from the war zone declared by Iran.

A journalist for the Los Angeles Times, serving as a "pool" reporter abourd the Chandler, said the Iraqi plane, a Soviet-built Badger bomber, came up behind the convoy about 9 P.M. and was spotted by radar operators.

The captain, Commander Steve Smith, said he was immediately wary because Iraqi pilots often fire at radar blips without making sure

health did not permit him to govern

and everything was blocked."

Mr. Ben Ali entered military in-

telligence in the mid-1950s. He says

He is quick to make the point

that he left the Tunisian Army

more than 15 years ago to devote

himself to national security work at

guiba made Mr. Ben Ali interior

Mr. Ben Ali's harsh crackdowns

trend holds ominous implications

Richard B. Wirthlin, Mr. Dole's

polister, said internal campaign

surveys showed the same trends.

with undecided voters breaking

strongly for Mr. Dole and against Mr. Bush.

The Post-ABC polling Wednes-

day through Friday showed Mr. Robertson with 11 percent, in a virtual three-way tie for third place

with Representative Jack F. Kemp

of New York at 12 percent and

former Governor Pierre S. du Pont

With every passing day since the

lowa results, the prospect of a Dole

victory has seemed closer, infusing

the Dole entourage with a visible

Unlike Mr. Bush, Mr. Dole has

not sought to change his basic cam-

paign message, but has refined and

focused it, delivering his stump

sense of growing confidence.

4th of Delaware at 11 percent.

for the vice president.

with pride that he soon became the

Mr. Ben Ali emphasized that he only Tunisian officer to be chosen

had moved with great reluctance for the highly specialized course at against Mr. Bourguiba, who guided Fort Holabird.

certain but who is at least 84, is Mr. Bourguiba's request. Faced currently under medical care at a with rising discontent, Mr. Bourguiba's request.

was the case in the Stark episode. "Having watched the geometry of their attacks for some time," the captain said, "I was concerned that he would be firing his missile while

The captain tried to warn the apparently did not understand English well, even though a working knowledge of aviation English is a requirement for all pilots flying in international airspace. missiles ready to fire at targets at a

he was heading toward us."

fire in close. When the Iraqi plane did not change course, Commander Smith said, he ordered two flares fired. Less than a minute later, the Iraqi plane changed course and headed away from the convoy.
Within seconds, however, the

secular political opposition in 1987.

and his apparent lack of political

ambition, persuaded Mr. Bourgui-

Dole strategist in New Hampshire.

Rath's assessment is correct began

boosted him by 10 to 12 points in

New Hampshire.

distance and Gatling guns ready to

fraci plane launched two missiles The report said they were versions of the Chinese Silkworm missile that Iran has acquired.

Commander Smith said both missiles passed astern but then one

reported from Nicosia

The radio quoted a navy com-

suddenly changed course and flew along the side of the ship before veering away and exploding seconds later on the horizon. What happened to the second missile was not clear.

■ Helicopters Attract Fire Tehran radio said Sunday that tranian forces based on two oil platforms in the southern Gulf fired on U.S. helicopters flying over Iranian waters on Friday, Reuters

mander as saying the helicopters ignored radio messages and warning shots but fled after "direct fire."

BEN ALL: From Repressive Minister to Liberalizing President of Tunisia on Islamic fundamentalists and the tenced to life imprisonment on charges of subversion in Septem-

> "Every day he would ask why I ba to name him prime minister in had not condemned the fundamen-October, as public demonstrations talists yet, and I would have to against Mr. Bourguiba's arbitrary explain again," Mr. Ben Ali said in and increasingly episodic rule a clear reference to his refusal to carry out Mr. Bourguiba's demands for the staging of new trials While Mr. Ben Ali skirted many that would end in the execution of

> of the details, his remarks and acthe fundamentalist leaders. counts from other official sources "He could not distinguish beestablish that Mr. Ben Ali and Mr. tween those who practice religion, Bourguiba had a climactic argument in late October over the fate and those who under the cover o of Mr. Ghannouchi and other isreligion practice subversion." Mr. Ben Ali said of Mr. Bourguiba, adding later that he would not lamic activists who had been sen-

make the same mistake. Mr. Ben Ali had a panel of seven DOLE: His Instincts, and the Polls, Point to a Victory physicians declare Mr. Bourguiba incapacitated under the terms of His central theme is leadership. the constitution and made himself president in the early morning His message is that the poor Kansas farm boy who overcame a grievhours of Nov. 7.

ous war wound to become the Sen-The new president outlined a ate Republican leader has the two-stage process he will follow to proven record to lead the Republiquell the strong backlash that Mr. can Party to victory in November Bourguiba's campaign against and to govern the country beyond. Moslem activists had created.

"'Leadership' is driving this election," said Thomas D. Rath, a "First you separate the religious from the political," he said, "by allowing legitimate religious activity while outlawing political parties The best evidence that Mr. based exclusively on religion. Then you separate the moderates from Switzerland. airing on New Hampshire televithe extremists within the religious

Der Spiegel Apologizes sion stations Saturday night: a movement.

Bush advertisement that contrasts the vice president's leadership on issues such as the U.S.-Soviet arms treaty with what the ad terms Mr. Ali throughout his career, quickly welcomed the change, while Dole's "straddling" on these issues. France, the former colonial power Mr. Dole is clearly basking in and dominant influence, hesitated. that mysterious political commodity known as "momentum." Mr.

Wirthlin, the pollster, estimated that Mr. Dole's victory in Iowa nario," Mr. Ben Ali said. "France's scribed by Yugoslav authorities as

Vranitzky Critical

the end of 1991, she continue

(Continued from Page 1) "This is a huge epidemic by any-

would accept only a "whitewash' on Mr. Waldheim's past. body's standards," said Dr. George Rutherford, medical director of the In an interview published Sun-AIDS Office of the San Francisco day. Mr. Waldheim said he had a clear conscience and that he believed the storm would blow over. "The situation in Austria must be calmed down, then things will be quieter abroad." Mr. Walheim told

AUSTRIA:

the daily newspaper Kurier. Mr. Waldheim's adviser and the man who gave him his first job as a diplomat, Karl Gruber, who is a former foreign minister, provoked a storm Friday when he said the historians' critical report on Mr. Waldheim's past was written by a socialist and Jews who were angry that Austria had not paid large reparations after World War II to vic-

tims of Nazi persecution.

The president told the Kurier that he found Mr. Gruber's remark unacceptable. But Mr. Waldheim to government projections. added: "I believe it was not intend-

ed in an evil sense." Mr. Vranitzky said Mr. Waldheim's effort to distance himself from Mr. Gruber was made too late. "He should have responded in the first hours," Mr. Vranitzky

■ New Remarks Reported Robert J. McCartney of The Washington Post reported earlier

Mr. Waldheim said last week that he was not surprised by criticisms of him by the historical commission because three of the members of the panel were Jews, two sources in Vienna said. Mr. Waldheim made the remark

in a meeting with Mr. Vranitzky and Mr. Mock, the two sources said. Both sources were in a position to know the substance of the conversation and spoke on condition that they remain unidentified

Government spokesmen denied that Mr. Waldheim had made the remark after an account of it was reported Monday by ABC News. But a highly placed source said: "We're denying it publicly. It's true. unfortunately."

Mr. Waldheim erred in saying that there were three Jews on the panel of six historians. The only Jewish members were Jehoda Waleach of Israel and Gerald Fleming of Britain, according to Mr. Fleischer and the commission chairman, Hans Rudolf Kurz of

The West German news maga-The United States, which has zine Der Spiegel said Saturday it maintained close ties to Mr. Ben regretted publishing a telegram Ali throughout his career, quickly that suggested Mr. Waldheim had been involved in Nazi war crimes,

Reuters reported from Hamburg. The magazine said two weeks "Perhaps they had another sce- ago that the telegram, since defirst response was lukewarm," he a fake, showed that Mr. Waldheim us about Dr. Ruth are in the 50-toresponded when pressed. "But they ordered the deportation of more 55 age group, which isn't exactly caught the last train before it left." than 4,000 Yugoslav civilians.

(Continued from Page 1) projected would be reported by this to see a plateauing of cases and them will develop AIDS and eventually die. projected would be reported by this to see a plateauing of cases and time," said Dr. W. Meade Morgan, then a decrease, because the infection rate is already down." ters for Disease Control in Atlanta. "It's encouraging that the number is not higher than we thought. But

part of the shortfall, we fear, is that Department of Health. "It would case reporting may not be as good Dr. June Osborn, dean of the AIDS last year, to include neuro-school of public health at the University of Michigan entitle Properties of Michigan entitle versity of Michigan, said, "The certain infections, could drive the trends are awful." Citing projections that the caseload will soar by 1991 above the projections made in

In November, in a report to the "We have only three and a half White House, the centers estimated years to be bracing for a real devastating epidemic in young adults. In that 945,000 to 1,400,000 Amerithe 25- to 45-year age group, everycans had been infected with the body is going to know somebody AIDS virus. suffering from AIDS."

AIDS virus.
While the r

While the number of people sick

As of Feb. 1, about 52,000 cases with AIDS will continue to soar. 1987 of AIDS had been reported in the the previous wildfire spread of the virus appears to have slowed and United States. But more cases than shifted its targets changing the face of the epidemic. Whereas the that are expected to be identified in the single year of 1991, according epidemic in its early years primarily afflicted middle-class white ho-These projections, first put together in June 1986, thus far have mosexual men, it is now spreading proved on target, giving governmore rapidly among poor blacks ment experts great confidence that and Hispanics in the ghettoes of a they know where the epidemic is few major cities, particularly among drug addicts and their sexu-

In making the projections, they al partners.

extrapolated from previous trends

The seve "The severity of the epidemic is to predict a cumulative total of catastrophic in the male homosexual population and also among in- cording to state health officials. 270,000 cases by the end of 1991. travenous drug users in the inner They also noted that the real toll might be at least 20 percent higher city," said Dr. Anthony Fauci, dibecause of failure to report or diag-Allergy and Infectious Diseases. Puerto Rico, with an infection rate Thus far the actual cases have "But what's encouraging is that we of 50 percent to 65 percent of varirun just slightly below the projecture not seeing any significant ous groups of drug addicts, and in

AIDS: Disease Not Infecting General U.S. Population

The AIDS epidemic, many experts say, can be understood only as a series of subepidemics, each

progressing with its own dynamic. In homosexual men, the virus spread rapidly before most people realized the danger, infecting half or more of sexually active homosexual men surveyed in cities like New York, San Francisco. Philadelphia and Denver.

But now there are signs that the rate of new infections in many homosexual groups has declined. In one group of 350 men in San Francisco, the rate of new infections each year peaked at 21 percent of the group in 1982 and fell to a single new infection in 1986 and in

Nonetheless, "AIDS may kill half of the homosexual men in America's biggest cities," said Dr. Andrew Moss, an epidemiologist at San Francisco General Hospital

In contrast, the epidemic spread of the virus in intravenous drug users continues at a high rate. In New York City, where new infections have recently been occurring in surveyed homosexual men at the rate of only 1 percent a year, they have struck drug addicts at a rate of 7 percent to 8 percent a year, ac-

The epidemic in drug users has remained highest in New York City, northern New Jersey and tions. "We've had about 92 percent spread into the general population, cities with close geographic or culof the number of cases that we It's likely that after 1991 we'll start tural ties with these centers.

RUTH: Sex Therapy on the Air in Her Native German

suggested couples make love in

there. They are just too small. But

she says people shouldn't make love just in bed. They should try it

on the kitchen table or on the living

While Dr. Ruth hopes lovers'

troubles are few, she's ready if they

aren't. Sexuality and sexual prob-

room floor for variety."

Habermehl.

(Continued from Page 1)

headed in the short run.

nose many cases.

underwear that's available now in all those different styles and fab-

After picking out underclothing that strikes their fancy, which the man pays for — "I've always believed the man should pay" — they return to their respective jobs and

immediately don the apparel. Then he knows what she has on and she knows what he has on," Dr. Ruth told viewers. "Thinking about this brings a bit more to the foreplay and heightens the erotic drive, knowing that something is going to happen that evening. Try it. Sexuality isn't between the knees and the belt, it's in the mind."

The viewers, particularly middleaged women, think Dr. Ruth is wonderful, Mr. Paulus said,

"In the beginning we expected sharp protests," Mr. Paulus said. "But the women call up and say, 'Great. Carry on.' They find it witty and amusing. The odd thing is that the majority of women who contact

Mr. Paulus said the idea for tele- lems, she said, are common denominators of Western culture. vision spots grew out of a live radio call-in show broadcast on Radio "In West Germany, I would say Luxembourg, one of RTL's parent there are certainly some problems companies, from 1983 to the end of in terms of sex education." she

1985. There listeners would call in said, "But Germany really doesn't

to ask Dr. Ruth for specific advice. have any prominent psycho-sexual

Now her thoughts are taped in ad- therapists. Mine is the only such program German viewers can see." In the wake of Dr. Ruth's success Dr. Ruth, who was born in a small town near Würzburg in Baon radio. RTL-Plus created a simivaria of Jewish parents, said her lar call-in show on television, with homeland's past does not make her the hostess, Erika Berger, offering

advice. Radio Hamburg, a private feel awkward advising Germans. "The first nine years of my life ! station, has a call-in show on Friday evenings, hosted by Werner lived in Frankfurt," she said. "I left in 1939 because of Hitler. The rest "The tips are sometimes exof my family remained, and they all treme, and not just by German perished. But I have no problem standards," Mr. Paulus said, "But with young Germans, although I it's clear she didn't have German occasionally have problems with clothes closets in mind when she some of the older ones. I return

quite often, at least twice a year." But she is not limiting her international advising to her homeland or native tongue, having just completed taping segments in French for Swiss and French television.

"Can you imagine?" she said with a laugh. "I'm going to teach French people how to love.

Do you need a 75 million dollar maintenance centre and teams of skilled engineers to keep an airline on top? You do if you're reaching for the sky.

Thai operates the most hi-tech aircraft maintenance centre in Asia. It is fully self-sufficient in the maintenance requirements of the entire fleet. And it provides full capability for complete B747 and A300 airframe and engine overhaul. Thai engineers and technicians spend four years training overseas prior to working in the centre. Thai. Centuries-old traditions. Innovative thinking. State-of-the-art technology.

Soviet Skier Wins First Olympic Gold as Records Fall and Wind Rises

Downhill Is Postponed; U.S. Hockey Team Wins

Compiled by Our Staff From Disparches CALGARY, Alberta - Winds gusting as high as 98 miles per hour (158 kph) forced the postponement Sunday of the men's downhill ski race, the first and most prestigious event of the Winter Olympics.

But in the first event that did take place. Vida Ventsene, a 24-year-old student, outraced 36-year-old Soviet teammate Raisa Smetanina to win the women's 10-kilometer crosscountry ski race by 8.7 seconds and take the first gold medal of the Games in record-breaking time. Jens Müller, 22, an East German

student who had dominated practice sessions all week, easily beat Austrian Markus Prock's course record twice to take the lead halfway

through the luge singles.
The U.S. ice hockey team ended a seven-Olympics streak of opening-day disappointments when it beat Austria, 10-6, Saturday night. In other first-round matches of the

of two goals in the second period began a run of eight straight as Sweeven the French had predicted. The wind at the top of the 1.9-

to three inches of new snow across the course. It would have been ex- ice with the puck. tremely difficult for the skiers to

hill and combined slalom moved back 24 hours, to Monday and Tuesday, respectively. In case of another postponement, an attempt combined slalom will be held on Wednesday, previously an open date on the schedule.

The race twice was delayed for an hour by the jury, which hoped the wind would die down long enough for the competition to be held. Some officials considered moving the race to the downhill In Sunday's opening period, topcourse to be used for the men's seeded Sweden couldn't break shorter, starts at a lower elevation and was less affected by the wind.

minute would have significantly 7:10 left in that period, offsetting a changed the complexion of the race. goal by Sweden's Ulf Sandstrom, it Knauth said officials were "interested in the men's downhill beginning Larsson's forecast of his team's fate at the top" of the regular course.

Ventsene skied the approximately 6.2 miles of the women's cross-counbreaking the 12-year-old Olympic —an assistant coach for Sweden i mark by 5.11 seconds. Marjo Mati1984 — bluntly answered, "No." kainen of Finland, winner of the the last two years, prevented a Soviet sweep by taking third, 12.2 seconds behind the winner and 6 ahead of fourth-place Svetlana Nagueikina.

Marja-Liisa Kirvesniemi of Finland, winner of all three women's cross-country golds in the 1984 Olympics at Sarajevo, Yugoslavia, was fourth at the midway point but faded to finish ninth in 30:57.0.

Ventsene won her first major international title by mastering one of the steepest courses the women have ever faced. The hills proved to be the undoing of Smetanina, a four-time Olympian. She led at the 4.6-kilometer checkpoint, then gradually fell back under the steady pace set by her teammate, who started 11 spots ahead.

Smetanina's silver was her fifth. She also holds three Olympic golds. Matikainen trailed as she passed 4.6 kilometers, and only a mighty sprint at the end assured her of a medal. She collapsed into the arms of her coaches, and needed their assistance in removing her skis.

Müller, the runner-up to Prock in the 1987 World Championships, made the 1,368-yard (1,248-meter) luge run in 46.301 seconds on his first try. He followed with a clocking of 46.444 for a total of 1:32.745 going into Monday's final two heats that, combined with Sunday's, will determine the gold medal. Georg Hackl, 21, of West Germa-

ny, who won the European championships last month, was less than two-tenths of a second back at 1:32.908 after runs of 46.355 and 46.553. Iouri Khartchenko, 24, the Soviet national champion, was third at 1:32.996 (46.391 and 46.605).
Defending Olympic gold medalist
Paul Hildgartner of Italy, who is

competing with a new type of sled, was 10th with a time of 1:33.698. The top U.S. competitor was Frank Masley, 27, 11th at 1:33.703.

died of leukemia complications

Spokeswoman Ruth Krause said

father, Harry Jansen, who flew

back from Calgary Saturday night.

tee denied the appeal of speed skater

process of the national federation.

President Robert Helmick upheld the

compete in the 500-meter race.

OLYMPIC NOTEBOOK

D Jane Beres, 27, the older sis- Baskfield out of the starting lineup

ter of U.S. speed skater Dan Jansen for Thursday's 1,000-meter race.

died of leukemia complications
Sunday in West Allis, Wisconsin,
just hours before Jansen was to
complete in the 500 meter race.

most of the rest of Beres' family "Continental" are Grumpy's Flight

was at the hospital, including her Room and Sports Pub, Magic Pan

The U.S. Olympic Commit-

David Cruikshank and two others
when her father had her run up and

who had challenged the selection down a flight of stairs while carry-

U.S. International Speed Skating As-Kline: "The Olympics are a lot like

sociution's decision to leave Cruik- mumps. You get them only once, shank. Erik Henriksen and John usually. Our city is ready.

A panel appointed by USOC ing a hammer.

Cory Millen scored twice and assisted on two goals to help the seventh-seeded U.S. hockey team overwhelm 11th-seeded Austria.

Not since 1960, when the Americans won the gold medal, had a U.S. team began the Games with a victory. Even in 1980, when the United States pulled a string of upsets to get its only other gold medal, the team opened with a 2-2 standoff against Sweden.

"This was a must-win for us," said goalie Mike Richter, who made 30 saves. "It was a team we were supposed to beat, so there was some pressure in that. We played well, though, and we have to take that into the Czechoslovakia game" Monday.

The victory was especially impor-tant because of West Germany's 2-1 upset of Czechoslovakia in an afternoon game, the opening event of the 16-day Olympics. If third-seeded Czechoslovakia and the secondseeded Soviet Union advance to the hockey tournament. West Germany upset Czechoslovakia, 2-1, and the Soviet Union defeated Norway, 5-0. medal round as expected, the United States and West Germany likely will vie for the third and final berth Sunday, Hakan Sodergren's first in the six-team Blue Division.

den beat France, 13-2, in a outcome a 2-0 lead at 14:42 of the first period, tapping in a cross-slot pass from Tony Granato. Lane McDonmile downhill course blew steadily ald had opened the scoring at 8:32 in the 50-mph range, whipping two off a corner pass from Steve Leach, who had rushed the length of the

Late in the period, Alan Boureven see where they were going, The race was rescheduled for Kurt Harand scored a power-play Monday, with the combined down- goal with 35 seconds left to pull

Austria within a goal.
Craig Janney began a four-goal second-period U.S. burst at 3:28 another postponement, an attempt would be made to run the combined downhill as scheduled. The goal post. Bourbeau made it 4-1 at 5:12 after Millen sent him in from the right wing, beating goalie Brian Stankiewicz between the legs with a backhander from the corner of the net. Scott Fusco, the other 1984 U.S. Olympian, put in a cross-ice pass from Tony Granato at 12:06. Leetch made it 6-1, unassisted, at 15:08.

combined event. That course is away from France, the last-seeded team in the 12-team tournament. When former NHL forward Pau-

But changing courses at the last lin Bordeleau tied the score with looked like French coach Kiell might have been too severe. Asked before the Olympics if his

team had a chance against the try race in 30 minutes, 8.3 seconds, world champion Swedes, Larsson -an assistant coach for Sweden in A French player, Philippe Bozon,

had said: "We know we're going to lose for sure against Sweden." Forty-five seconds into the sec-

looked back. Goals by Lars Karls- around the world. son, Lars Gunnar Pettersson, Mi-Son, Lars Gunnar retiersson, Mikael Johansson, Mikael Andersson,
Peter Andersson, Jonas Berguist
and Bo Berglund followed and it
was 9-1.

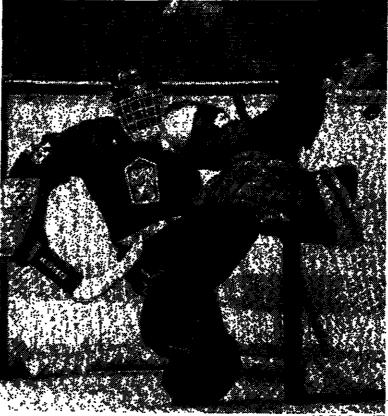
Deep in section 52, where the
phrenic climate, and every change
brings wind. So it was Saturday,
after balmy temperatures Friday
evening gave way overnight to a
howling norther in the morning.

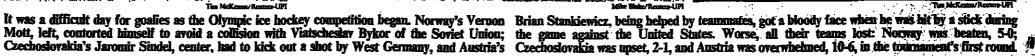
Deep in section 52, where the
phrenic climate, and every change
brings wind. So it was Saturday,
after balmy temperatures Friday
evening gave way overnight to a
howling norther in the morning.

The athletes convened at the
by boycott or incident.

Sandy Montana was wearing
U.S. figure skazing gold medal
through a corner portal to huge
though a corner portal to huge
through a corner portal to huge









Blowing In: The Games Begin on Cold but Triumphant Note

By Angus Phillips and Herbert H. Denton

Washington Post Service CALGARY, Alberta — Everyone knew that the winds here blew wild and capricions, but no one expected them to carry away the Rockies on opening day of the XV Winter Olympics. That they did, in a small but symbolic way, when a bitter northern gust deflated, then ripped and ruined an inflatable mock-up of the famous Canadian mountains before 60,000 shivering onlookers Saturday at opening ceremonies in McMahon Stadium.

That left producers of a worldtelevised extravaganza without a centerpiece for their very first number, a tribute to the Rockies.

But with vintage Canadian pluck, the band played on and, two hours later, after a rousing rendition of "O Canada!" that brought the crowd to its feet, the Games were on, right on cue.

For the nearly 1,800 athletes from 57 countries, the biggest pool of winter athletic talent ever assembled for these quadrennial international competitions, it was on with the 16-day show. Even before the huge Olympic

puck was being dropped for a many upset Czechoslovakia, 2-1.

Patrick Foliot and Sweden never around a colorful mob from week, it's too hot, as it was Thurs-Deep in section 52, where the

flame was lit by 12-year-old figure shock when the flag hit full height gestured at the rows of huddled skater Robyn Perry of Calgary, the shock when the flag hit full height gestured at the rows of huddled and took a whack from a 30-mph masses in the 14-degree cold.

Near the end came the archrises in the 14-degree cold. But the eyes of the world — a The weather here is a worry to television audience estimated at up everyone. If it's not too cold, as it

(48 kph) gust of wind that bowed is as strong as it's meant to be." ond period, Sodergren snapped a wrist shot over the shoulder of goalic where howing, cold winds swirled where howing, cold winds swirled at the start of the intons of white sand from British calf-length dusters, fedoras and sweatshirts and \$5 for pins, the Worried?

"There's control of the religion and the Americans, in souvenir stands to shell out \$42 for said.

24 centigrade) at the start of the intons of white sand from British calf-length dusters, fedoras and sweatshirts and \$5 for pins, the Worried?

"There's control of the religion and the Americans, in souvenir stands to shell out \$42 for said.

ears and hoisted the Norwegian flag atop an 18-foot (5.5-meter) collaps-ible fishing rod he'd spirited in.

Jeffery, a volunteer usher at the sta-dium. "Beautiful yesterday, beauti-Mexico, the Philippines, Lebanon But no protests or disruptiible fishing rod he'd spirited in.

"Whoa," he said and absorbed a ful tomorrow and we have this." He and Guam.

day at 50 degrees. It's a schizophrenic climate, and every change snow, which is spotty here.

"Dama the weather," said Ron likely entries as the small contin-

Balloons filled the air as the Calgary Stampede Show Band raced off the field during the ceremonies.

Olympic triumph was hard to fault. equal in volume. The climax, as always, was the parade of athletes onto the open athletes, dressed in charcoal and Elsewhere, crowds gathered at

truth, we can't move." Debbie Armstrong, a gold medal

skier in the 1984 Games in Yugoslavia, said of the colorful U.S. costumes, designed with the help of 1984 Los Angeles Olympics chore-ographer David Wolper: "They're better than the cowboy suits they had us in last time."

Entertainment sequences that least 50 horses scampered around from time to time. It was a Canadi- north of Missoula, Montana. an show, after all, complete with the Royal Canadian Mounted Police, and feet stamped and cheers rang out when Gordon Lightfoot sang, "Alberta Bound."
A small band of Indians, the Lu-

bicon Lake tribe, a branch of the Cree who have been pressing 48 years for land rights here, staged a protest Saturday morning as thousands of Calgarians greeted the arrival of the Olympic torch.

The Indians' motto on a large banner, "Share the Shame," mocked the theme of the 88-day But no protests or disruptions marred the ceremonies.

But for all the inconveniences, United States, one after the other, as many as 20,000 took advantage

didn't bring."

On a grander scale, the Olympics means big business and internation al recognition to the Calgarians who seven years ago sold their town to the International Olympic Commit-tee as site for the 1988 Games.

This oil, grain and cattle center of 640,000 people is little known outside western Canada, and Calpreceded the parade were rich with outside western Canada, and Cal-cowboy and Indian motifs and at garians smart when it's referred to in the United States as a small town "Now maybe the Americans will

KOREBOAL

TOTAL OF BLUE MAN TO THE STATE OF THE STATE

20 12 17 Provided in the Control of the Control of

TENLEY TO THE TOTAL THE TO

27 Company 4 12 1 64 504 Chicago 4 20 to 100 545 co. 10 Add to 100 500

E. D. Ser. 7-225-5 21.4 200

ATURDAY'S RESULTS

ななとまーパン ななとまーパン

anding-

see that we are not a backwoodsy, hick kind of place," said Ted Trewella, a sergeant stationed at the Canadian armed forces base here. He was marching through the crowd brandishing a maple leaf flag in or-der "to be seen," he said, "maybe to get on international television."

The guru of the Calgary Olympics, chairman Frank King an oilman on sabbatical, drew the loudest cheers from the stands when he said. The dream has become a reality. Look at what you have created. Be proud."

Then it was on with the show, and none too soon for dancer Kim-Near the end came the archivals, the Soviet Union and the as 9 A.M. for the 1 P.M. start, and performers who had spent 18 months practicing twice a week for Saturday's celebration of Canada's each to a rousing reception about of a free breakfast put on by Max—a stint in the opening show. Sho well House. The coffee, sadly, was was hopping from frigid foot to frigid foot, awaiting her moment.
"I didn't sleep last night," she

Columbia, the better to approxi- long scarves, reflected the political ubiquitous Olympic mementoes "There's certain parts where we mate for television the look of harmony of these Winter Games, that are traded with the fervor of a do things, and lots of kids don't get

Wild West Calgary's the Perfect Spot for Cowboy Olympics

lice were summoned here to bust up neck for a thrill? the rampant rotgut whiskey trade going on among wild mountain men, fur traders, buffalo hunters

the rampant rotgut whiskey trade going on among wild mountain these are Canada's Olympics. Rather, men, fur traders, buffalo hunters

the canada's Olympics Rather, these are Western Canada's Olympics are going to get a whole lot worse, they never really moved. "Inings to the laboratory may playing most to the 1900 Games, they never really moved. "Inings are going to get a whole lot worse," Calgary has seemed. If security goes the Royal Canadian Air Force saying, "before they go bad." and the Blackfoot and Blood Indian pics. Just a few years ago, when that occasionally sends tempera- perhaps that's because it's assumed tribes. After all the coffin varnish and bug juice had been poured out,

Klein said that "no Eastern [Canadi- garians claim they are more opti- some trouble in a good cause.

Saying, "before they go had."

Calgary doesn't see itself as part tures soaring in a few hours. Cal- that everybody will avoid causing of that heritage; history isn't a some trouble in a good cause. the scarlet-clad Mounties built a camp on the prairie within sight of the Bow and Elbow rivers met. They called it Fort Calgary.

That wasn't so long ago. A few old-timers here actually knew some of those folks. When Calgarians proudly call this the Cowboy Olympics, it's not a comball joke. All the wild west pageantry at the opening ceremonies for these XV Winter Olympics wasn't hype and hysteria. Calgary still sees itself in those terms: tough, independent, hospitable but ready to raise hell at the drop of a Stetson. Even Mayor Ralph Klein has called these Olympics a perfect excuse for the biggest 16-day party in the history of Alberta. This is the right kind of place for

section of the telephone directory,

among the dozen listings under

☐ Calgary Mayor Ralph

and Vera's Cafe and Pizzeria.

a horse." You can two-step on 11th

roar downhill on skis. The Olympic wear black spike pumps and black statement. "Smile, you're a tourist tradition of mayhem in the bobsled leather skirts here — to serve break-attraction," the locals tell each oth-had to endure comments like that Washington Past Service tradition of mayhem in the bobsled leather skirts here—to serve break attraction," the locals tell each other tradition of mayhem in the bobsled leather skirts here—to serve break attraction," the locals tell each other had to endure comments like that or large holds little mystery here fast. You come here for steak or the erast new of Henry David Thoreau, who said they had "rust" on them, as though downhill Ice dancing? Calgary may playing host to the 1980 Games, they never really moved. "Things

an] bums and creeps" were wel- mistic than many Canadians Calgary wants something special come. Economic times have been because even on the coldest days, to happen here, something memothe Rocky Mountains, right where tougher since, but he won't recant.

the Bow and Elbow rivers met. They

Calgary is proud to be a hardnook will melt the snow before This town tried to get the Games in working, hard-partying cow-and-oil their very eyes. Didya hear the one '64, '68, '72, '80 and '84, and failed working, hard-partying cow-and-out their very eyes. Didya near the one of 08, 72, 80 and 04, and failed five times for an Olympics and it town that can't build skyscrapers about the cowboy who hitched his every time. Since September 1981, just makes them want to put on the every time time he got drunk, the chinook had Games, this high-rise-out-themselved at this high-rise-out-themselved at this bar to any Calgarian on hitched his horse to a church spire. Saturday afternoon, the buses and trains ran on time. The snow hitched his horse to a church spire. To say that Calgary wants to Result: no cost overruns, no and the sun came out just in time for show the world what it's made of strikes, no construction delays and the Olympic flame to be lit in full-Avenue or listen to Junior Walker show the world what it's made of strikes, no construction delays and



Akihiro Higashi of Japan, having lost his balance during practice for the 70-meter ski jumping Cowboy Olympics live up to the competition at Olympic Park, ended up halfway through a fence. The fall also injured his right leg. stage that Calgary has set?

Sweden 1 9 3—13 France 1 1 8— 2 Sandstrom (1), Sadergren 2 (2), Karlsson (1), Pettersson 3 (3), Johansson (1), Anders-son 2 (2), Bergevist (1), Berglund (1), Ivars-son (1); Bordeleau (1), Almasy (1), Shets an sod: Sweden (on Foliati 13-18-13—44; France (on Ahsiln) 3-7-7—17, saying, "before they go bad," Calgary doesn't see itself as part spectator sport here. Whether the hunt is for buffalo, oil or a grubstake in the new computer indus-try. Calgarians like to think they Nest Germany 9 1 1 — 2 Stelser (1), Schiller (1); Hrdina (1), Shats In soal: Czechoslovokia (an Friesan) 10-10-11—31; West Germany (an Sindel) 17-15-7—33, grab for the gold. Turn them down five times for an Olympics and it Norway 9 6 0-0
Soviet Union 9 2 2-5
Gusarov (1), Moguitay (1), Krutov (1), Khomutov (1), Steinov (1), Shots on eoal: Norway
(on Mytnikov) 4-2-6-12; Soviet (on Mott) 6-16-

Austria I 6 5— 6 United States I 7 4 5—19 Mocdenaid (1), Millen 2 (2), January (1), Bourbeau (1), Fusco (1), Leetch (1), Saug-serud (1), Young (1), Johannson (1); Horond (1), Kerith 2 (2), Sadler (1), Keren (1), Lebler to-bursting McMahon Stadium. The ceremonies were so splendid, crisp and energetic that even a con-firmed parade-hater had to cheer for the Mounties on their 24 black horses doing close-order drill. What oth-Olympics on TV er Winter Olympics has begun with MONDAY, FGB. 15
Austria-4:00, 18:30, 19:30, 20:12, 21:15, 1:30, 1:55 (FS 21, 8ribain-4:205-12:55 (BBC 1); 15:03-15:50, 17:30-19:25, 23:35-00:10 (BBC 2), Demmark-15:15-16:30, 21:20-22:10 (Demmark-15:15-16:30, 21:20-22:10 chuck wagon races and a cowgirl in

pink tights riding upside down?

As these Olympics begin, we should not expect the predictable. Instead, we would probably be closer to the mark if we expected the almost unbelievable. As U.S. figure skater Jill Trenary -- one of those chance-for-a-bronze types spoke for many athletes here when she said, "It's not written beforehand who's going to win. Most of us have been through it all. We've been upset when we didn't think we could lose and we've won when no one thought we could. So athletes are more realistic. We know that anything can happen ... You always dream of that performance of a lifetime, the one where you know it as it's happening, after it's hap-

pened and 20 years later." Calgary has given the Games one of its most fascinating venues, a clean and civilized, but still vigorous and authentic West. Now, as an Kashar The Associated Press two billion people watch, can the

OLYMPIC RESULTS

Denmark—15:15-10.00 (Donmarks Rodio), France—9:45-10:15 (TF1); 22:30-02:00

(Dommarks Roses),
France-9:45-10:15 (TF1); 22:30-02:00
(Antenna 2),
Hong Kong-29:00-20:30 (Pearl),
101y-10:30-20:20 (Ch. 3); 18:55-20:08,
20:20-21:00 (Ch. 1),
Japan-14:05-16:00, 19:30-20:45, 22:3020:35 (Ch. 1); 12:35-14:90 (Ch. 12)
Mazico-20:00-22:00 (Canol 5),
Netherlonds-7:00-22:00 (Canol 5),
Netherlonds-7:00-20:00 (Si (Nederland 3),
Sweden-77:55-19:16, 22:26-23:00 (TV2); 49:15-20:40 (Kanol-1),
Switzerland-6:00-8:15, 17:50-21:00,
21:45-20:06 (DRS); 12:00-14:00, 22:0001:00 (TSR),
West Germany-4:00-9:00, 17:00-17:15
(ARD): 17:55-10:50 (2DF),

08:50, 62:10-05:00 (2DF).

Monday's Events

FEBRUARY IS

x-Guriles, found robin play

Lage: Men's 3rd and 4th runs

cross-Country Skileg: Men's 30-Km

Alvine Skiles; Men's Combined Down-

Hackey: Norway vs. West Germany; Soviet Union vs. Austria: United States vs. Czechaelovakia





MEN'S SINGLES
(After 2 Ross)

1. Jens Moller, East Germany, 1:32,745.
2. Georg Hackt, West Germany, 1:32,908.
3. Journ Khartchenka, Soviet Univ.
1:32,996.
4. There----

4. Thomas Jocob. East Germany, 1:32,064
5. Markus Prock. Austria. 1:33,269
6. Michael Waiter, East Germany, 1:33,372
7. Sersuel Daniline. Saviet Union, 1:33,371
8. Hanslarg Rafti, Italy, 1:33,561
9. Johannes Scheftle, West Germany.
1:33,653
10. Paul Hildpartner, Italy, 1:33,698
11. Frank Mastey, United States, 1:33,763
12. Otto Mayresger, Austria, 1:33,763
12. Aax Burshartswisser, West Germany.
1:33,653

18. Donicon Nameday, United Stutes, 1:34.87.

19. Petr Urbon, Cerchoslevokio, 1:34.132.

17. Kuri Brugger, Holy, 1:34.446.

18. Kozuhika Tokomorba, Japon, 1:34.513.

19. Alikoet Holm, Sweden, 1:34.574.

20. Harinston Telford, Conoda, 1:34.774.

21. Valeri Doudine, Soviet Urlen, 1:34.774.

22. Lubos Jira, Czechoslovokio, 1:35.276.

23. Jonathan Owen, United States, 1:35.382.

24. Alf Labrecaue, Canada, 1:35.277.

25. Maclead Nical, Britain, 1:35.388.

26. Anders Nosstram, Sweden, 1:35.448.

27. Toru He, Jopan, 1:36.548.

29. Total He, Loren, 1:36.548.

30. Poblo Garciamino, 2, Spain, 1:34.655.

31. Stephen Brioley, Britain, 1:38.376.

32. Ruben Gonzalez, Arpentino, 1:30.99.

33. Rouf, Maniz, Puerto Rico, 1:46.651.

34. George Tucker, Puerto Rico, 1:40.997.

35. Kubomorine Sun, Talwan, 1:41.183.

36. Albertu Carpentierolitins, Netherland Antilles, 1:44.270.

CROSS COUNTRY



1. Vido Ventsene, Soviet Union, 30 minutes: Temera Tischonova, Soviet Union,

30:38.9.
6. Ingerhelene Nybralen, Norway, 30:51.7.
7. Pirkka Moeita, Fieland, 30:52.4.
6. Marientene Westin, Sweden, 30:52.5.
9. Marientene Westin, Sweden, 30:52.5.
10. Simosie Opitz, East Germany, 31:14.7.
11. Evi Krotzer, Switzerland, 31:14.7.
11. Guidina Daiscaso, Italy, 31:14.7.
12. Annoteno Fritzen, Sweden, 31:22.5.
13. Annoteno Fritzen, Sweden, 31:22.5.
14. Brit Pettersen, Norway, 31:21.6.
15. Acort Wold, Norway, 31:31.6.
16. Lestie Krichka, 33:33.1.
17. Dorcas Deminartos, 34:26.1.
18. Nancy Fiddier, 34:31.1.
18. Lestie Thompson, 35:177.

SPORTS

Josh Thompson Is Aiming for a Medal

By Frank Litsky New York Times Service CALGARY, Alberta — Josh Thompson says there are certain advantages to being a biathlete.

We can have a gun on our back and put our arms around a Russian and smile and be'll smile back," he said. "This is all a game, but we're doing it a safer

Thompson does not look dan-

gerous, even with a 22-caliber rifle. At 5 feet 11 inches (1.80 meters) and 147 pounds (66.6 ki-lograms), with blond hair, blue eyes and an easy smile, he looks like the boy next door.

Not many boys next door, however, are potential Olympic medalists — Thompson is. He is one of the favorites in the XV Olympic Winter Games, which

began here Saturday.

"When people ask me what the biathlon is," he said, "I ask them if they have a half-hour. Then I just say it's cross-country skiing and rifle marksmanship. If they walk away, you're happy. If not, you explain. Most people ask first about shooting and how you make the transition from skiing.

won the 20-kilometer silver med-al in the world championships. That made him the first U.S.

biathlete to win a medal in the

world championships or Olym-pics, and it brought rare attention

to a sport that few people under-

stand or care to understand. On Feb. 18, Thompson will turn 26. Two days later, he will

compete in the first of his three

That's the classic difficulty." In a race, each biathlete makes two or four scheduled stops at the shooting range. At each stop, he fires five shots at a metal target 50 meters away. In most cases, a missed shot incurs a one-minute time penalty or requires the biathlete to ski a 150-meter pen-

alty loop.

The insidious part of the biathlon is the transition from skiing to shooting. Thompson said the skiing might increase his heart rate to 165 beats a minute. For shooting, the heartbeat ideally drops to 120. He said it generally took 15 to 20 seconds for his heart to slow down enough so his rifle would be

"Sometimes you can come into a shooting range hard and crank up to 180 beats," be said. "I usually shoot at 165. Any more and I have to wait.'

Thompson has not always had such concerns. He started skiing at age 2 or 3. "I fell down a lot." he said. Later, he started going to

combines cross-country skiing with rifle shooting. Last Febru-ary, in Lake Placid, New York, he ing cans. As he recalled, "I never hit anything

He started skiing seriously as a high school senior. He received one of the four skiing scholar-ships at Western State College in Gunnison, Colorado, and earned a degree in biology. His sports heroes were not Pete Rose or Magic Johnson or Walter Payton, but rather Oddvar Braa of Norway and Thomas Wassberg of Sweden, the world's best cross-

In 1981, he took up the biath-lon, and in his first competition Olympic races, the 20-kilometer. He said it was easier competing than explaining what his sport is he qualified for the U.S. team in the 1983 World University Games. In the games themselves, he hit his first five targets, but, he said almost in glee, "They were the wrong targets." He finished 12th in that race and sixth, behind five Russians, in the other.
"People asked, "Where did he come from," Thompson said. "I

said, 'Where did I come from?' He enjoyed college so much in Gunnison, a town of 6,400, that he moved there. Adults and Cub Scouts alike liked him so much that they raised \$10,000 to help support him and allow him to train. They placed collection jars in grocery stores and service sta-

"It was almost like a joke." said Thompson, "like, 'Let's send this beggar to the Olympics.' We've worked on something together. It's real satisfying."

Nothing about Thompson is a joke now.

"Two or three years ago," he said, "it was a red-letter day when I signed an autograph. Now people see me on planes and tell me they read about me in Life magazine. There's a world of difference all of a sudden now.

"I don't feel pressure, but rather a big push on the back. I'm going into the Olympics knowing I'm one of the top guys. I proved I can do it. I'm here to prove I can keep doing it."



Doina Melinte A good lead-in to the Olympics.

5 Indoor Track Marks Set

nia set the world indoor record in the women's mile at the U.S. Olympic Invitational track meet here

Melinte, who the previous Fri-day had run the second-fastest women's mile ever, finished in 4 minutes, 18.86 seconds to eclipse Mary Decker Slaney's mark of

Tim Lewis, bettering his own mark of 5:17.17, set at the same meet last year, clocked 5:13.53 to set a world record in the 1,500meter walk.

Meanwhile, three East Germans broke world indoor records at an international track meet in Vienna. Long jumper Heike Drechsler's effort of 7.37 meters (24 feet, 21/4 inches), improved her own 7.32meter mark, set in New York a year

Christine Wachtel ran the 800 meters in 1:56.40, 1.24 seconds below the record she had set three days earlier in Turin.

And Roland Weigel set the standard of 18:11.41 in the men's 5kilometer walk.

Melinte, the Olympic champion at 800 and silver medalist at 1,500, took the lead from Britain's Kirsty Wade with a quarter-mile to go and blazed around the Meadowlands track to smash Decker's year-old record. Wade finished almost nine seconds behind Melinte in 4:27.17.

"It was a good race for me." said Jersey - Doina Melinte of Roma- entering the season had been

"I'm not surprised. It's good leading up to the Olympics." Marcus O'Sullivan fell short of the world mark in the men's mile, but the meet did feature two U.S.

O'Sullivan was more than a second off Eamonn Coghlan's record. set here five years ago. He ran 3:50.94, the third best in history to Coghlan's 3:49.78 and 3:50.6.

Jackie Joyner-Kersee recorded a milestone long jump, becoming the first U.S woman to leap 23 feet indoors. She jumped 23-1/2 to break her national record of 22-1014, set

in February 1986. Brian Abshire also set a U.S. record by running the men's 3,000 meters in 7:41.57, which bettered Doug Padilla's previous record of 7:44.9, set in 1983 and equaled in 1985. It was also the fastest time behind Belgian Emiel Puttemans's

15-year-old mark of 7:39.20. Abshire, 24, a standout at Au-burn, led most of the way in the 3,000 here and easily outran the rest of the field, which included Padilla and Britain's Sebastian Coe. "I was hoping for a rabbit, but it ended up I was in front so I took it from there," said Abshire.

Padilla was fifth in 7:50.89. Coe, the two-time Olympic titlist at 1,500 meters, dropped out of the race.

In the men's mile, two rabbits set EAST RUTHERFORD, New Melinte, 31, whose best indoor mile a blistering pace for O'Sullivan, the ersev — Doina Melinte of Roma- entering the season had been world indoor champion at 1,500. Kieran Stack and Gerry O'Reilly went to the lead; Stack dropped out after five laps and O'Reilly quit with two laps remaining, leaving O'Sullivan. He just missed beating the record,

"I was going for a fast time, but not the world record," said O'Suffi-van, 26. "I felt terrific. I've never felt as easy in the legs as I did tonight. If I knew I was going to feel that way, I would have gone for the record.

O'Sullivan was unofficially clocked at 3:35.4 for 1,500 meters. which would have bettered Coghlan's world best of 3:35.6 in the

Peter Elliott placed second to O'Sullivan with a British-record

Jovner-Kersee made her record long jump on her fourth attempt. She leaped 21-10% on her fifth try and passed on her sixth.

"On my fourth jump, I visualized what I had to do and tried to do it." said Joyner-Kersee, who last year equaled the world outdoor record in the long jump. "Earlier, my legs were extremely tight. My physical therapist was here so I got a mas-

Maryanne Torrellas won the women's 1,500-meter walk in 6:01.91. narrowly missing her own world record of 6:01.16. (UPI, AFP)

Syracuse Is Still Haunted by Georgetown

By John Feinstein

Washington Post Service
WASHINGTON — There are some people who think John Thompson is using mirrors with this Georgetown basketball team, finding ways to coax victories from a team that can't shoot, can't score from the low post - except when it rebounds missed shots - and can't make free throws.

Coach Jim Bocheim might consider borrowing one of Thompson's mir-rors and breaking it; his luck can't possibly get any worse. Boeheim has played here for seven years and has seven years of losses and bad luck to show for it. The seventh time Saturday, 71-69. Syracuse is hexed when it plays Georgetown anywhere, but especially at Capital Centre — where its record is now 0-

Boeheim isn't about to concede that point, not now, not next year, not next century. "Every team is different," he said. "This team lost here. That doesn't have anything to do with the past."

In truth, it does. Syracuse has lost five straight to Georgetown and six of eight since Patrick Ewing' departed. Overall, Boeheim is 7-18 against Thompson. For the last two years and five losses there has been absolutely no reason for the Orangemen to lose. Yet they always

"Definitely," Rony Seikaly answered when asked if he felt jinxed here. "I feel like this place is haunted or something."

to believe. So let's just say - at least for a moment - that Saturday was another routine day for Syracuse-Georgetown. The Orangemen had the better team and lost. If you want to dispute that, match up the teams individually and see how many of the Hoyas would start for Syracuse.

"Maybe we intimidate them a little," said Georgetown guard Mark Tillmon. "We do grab and hold a lot."

That's nothing new. Georgetown's games are always the longest events this side of the Super Bowl, and Saturday (42 fouls called) was no exception. But it's more than that. It's attitude. Syracuse led by 11 three times in the first half and managed to leave the floor trailing by two. It really was never in the game the second half,

regardless of the score. Derrick Coleman took exactly one shot during the last 20 minutes. After going five-for-five from the foul line in the first half, he missed four straight in the second. Syracuse finished 17-of-30 from the line after shooting 75 percent in the last

five games.

Haunted? "For some reason when we play them we just don't play our game," said point guard Sherman Douglas, whose personal record as a starter against the Hoyas is 0-5. "Our big men have to score against them because they aren't that strong inside. Against Pittsburgh I have to score more, but against these guys Rony and Derrick should do it." Seikaly and Coleman scored 12 points each. What's more, Georgetown got 18

If that is the case, then Syracuse offensive rebounds. The Hoyas they got 10 more shots than Syraaren't pretty, but they are relent- cuse. More shots are usually the less. Thompson plays 12 people, result of playing harder and tough-most of whom are virtually interchangeable. They don't have to

> And when things get wild, Syra-cuse starts to shrivel and fade. Boeheim had nothing to whine about Saturday; his team just got outhustled and outplayed.

right at home."

Thompson has, his leading rejust to other teams. That's unusual bounder (with eight) was point for us."

Basketball's an unpredictable

Syracuse still is good enough to be a factor in March. Ironically,

worry about fouls, so they just be a factor in March. Ironically, pound away. "When things start to Georgetown probably won't be get wild," Thompson said, "we feel The Hoyas, depending on their NCAA draw, might go as far as the round of 16 but aren't likely to go further - unless they happen to draw Syracuse in that round. "This is not a great team,"

Thompson said of the Hoyas. "But these kids have a lot of pride. Usu-That shouldn't happen when a ally by February I have my team team has Syracuse's talent. Re- where other teams have to adjust to member, with the good athletes our lineup. This year I have to ad-

shot their almost standard 41 pergame. Except when Syracuse comes cent but won the game because to Capital Centre.

SPORTS BRIEFS

Short-Course Swimming Records Fall

BONN (Combined Dispatches) - Six world short-course bests were set here Sunday, the final day of the Arena swimming meet.

Daichi Suzuki of Japan swam the 50 meters in 25.17 seconds, his

second world best at the distance in 48 hours. Birte Weigang's 27.69 in the women's 50-meter butterfly bettered the mark of 27.70 held by fellow East German Kornelia Gressler. East German Susanne Bornike lowered her own 200-meter breasistroke mark of 2:24.61 to 2:24.24.

American Pablo Morales's 24.25 in the 50-meter butterfly was twohundredths of a second inside the record set a day earlier by Canadian Marcel Gery. The U.S. men's 200-meter medley relay team swam a 1:38.72,

beating the previous best of 1:39.36, held by a West German team.

Italian Giorgio Lamberti set the 200-meter freestyle standard of 1:43.95; West German Michael Gross's record of 1:44.14 stood for only a week. It was the second time in 24 hours that Lamberti eclipsed a record held by Gross. In the 400 freestyle final, he had turned in a 3:41.74 to shatter the 3:42.40 Gross set in February 1985.

On Saturday the West German 200-meter freestyle relay teams also set records. The women swam a 1:42.13, lowering the mark of 1:42.51 held by East Germany; the men's 1:27.95 broke the record of 1:28.32 set by

the United States.

Arbitrator Finds for Cubs, Not Dawson

CHICAGO (UPI) - An arbitrator on Sunday found in favor of the Chicago Cubs in their salary dispute with Andre Dawson, who will earn \$1.85 million for the 1988 season. Stephen Goldberg, a Northwestern University law professor, announced

his ruling two days after hearing four hours of testimony from both sides. Dawson, the National League's most valuable player after accepting a relatively low contract of \$500,000 to play for the Cubs in 1987, sought a \$2 million contract after hitting 49 home runs and driving in 137 runs.

The contract still makes Dawson the highest paid member of the team. Pitcher Rick Sutcliffe makes approximately \$1.8 million. Had he won his case. Dawson would have broken the previous arbitration award of \$1,975 million given to New York Yankee first baseman Don Mattingly.

Zokol 2-Shot Leader in Hawaiian Golf

HONOLULU (UPI) - Richard Zokol Of Canada eagled the first hole and went on to a 7-under-par 65 that gave him a two-stroke lead after Saturday's third round of the Hawaiian Open golf tournament.

Zokol, the first-round co-leader, started the day in a five-way tie for fourth. He covered some poor shots with excellent putting; on the back nine he sank a 10-foot (3.40-meter) putt, two 20-footers and one from 25

Loren Roberts (a third-round 70) and Mark Brooks (66) were at 12under 204. A stroke back were Tom Watson and Lanny Wadkins, both of whom shot 66.





Biathlete Josh Thompson: Competing is easier than explaining.

SCOREBOARD

18 27 - A00 17 29 - 379 11 36 - 234

NBA Standings

Partiand Seattle Phaenix Golden State LA. Clippers

EASTERN CONFERENCE

ıt Note

se was hit by a stick during

sharp." she said. "Everyboo s hats. It's the one thing a grander scale, the Olympe s big business and internator

ognition to the Calgarians who vears ago sold their town aternational Olympic Count site for the 1988 Games is oil, grain and caule center (0.000 people is little known de western Canada and G as smart when it's referred : United States as a small too of Missoula, Montana, low maybe the Americans of has we are not a backwoods. kind of place," said li ella. a sergeant stationed at dian armed forces have be as marching through the cost dishing a maple leaf flagine to be seen." he said, "maybe

on sabbatteal, drew the losheers from the stands where The dream has become a sy. Look at what you have. en it was on with the 🗫 none too soon for dance lie

in international television."

e gurn of the Calgary Ola

chairman Frank King and

Cummings, 13, one of 40. ormers who had spent this practicing twice a weak nt in the opening show. hopping from frigid for a d fort, an aiting her momen didn'i sleep lasi night' &

emed" There's certain parts where ungs, and lots of kids don't ine in time." she said.

at it Cummings and her of ues fouled up, no one in Cap

any the wiser. nd the Games began. ULTS

MENTS SINGLES
LAMER 2 Russ)
16-1 Nover East German,
George Hoose, New German,
10-1 Khorstonekko, Russi

to Manager there, 1709 1,368 To are Master United States I and The Manager Austral I and The Manager Austral I and The Barrotter Services (1866 Gers)

Lokers 35 (Johnson 9), Son Antonio 37 (Robertson 9), Assists; Lokers 34 (Johnson 13), Son Antonio 35 (Robertson 11), Indiana 33 ½ 22 27 31—12 15 desir 27 27 31—12 15 desir 27 27 31—12 15 desir 27 27 31—12 17 31 desir 27 27 31—12 17 31 desir 27 27 31—14 17, Rahoveds: Indiana 41 (Tische, Grov 9), Phoemix 43 (Nonce 15), Assists: Indiana 25 (Person, Flemina 7), Phoenix 33 (Nonce 25 (Person, Flemina 7), Phoenix 33 (Nonce 17), Chicase 471, 22—45 41 42—45 41 42 41 43 41 45; Cum-Jordon 9-19 9-18 27, Grant 6-12 3-4 15; Cum-Jordon 9-19 9-18 27, Grant 6-1

SATURDAY'S RESULTS
Clevelond 39 22 31 29—363
New York 22 31 36 31—128
Wilkins 9-18 2-4 22, Carturipht 89 4-4 20;
Horper 11-17 2-3 24, Price 8-15 6-4 22, Assists:
Clevelond 29 (Price 9), New York 32 (Jockson 12).
Calcage 19 19 18 17—73 Calcage 19 19 18 17—73 Calcage 22 21 22 14—42 18
Bodings 6-13 2-4 15 Dumper 6-13 2-3 14 5 b. Detreit 22 21 22 14—82 Redman 6-13 3-4 15, Dumors 6-13 2-3 14, Salley 7-12 6-1 14; Jordon 9-22 9-10 27, Corzine 5-11 1-2 11, Rebessels; Chicaso 07 (Coticley 10), Dehroit 22 (Rodman 19), Assisti; Chicaso 17 (Ookley, Sportnet, Threatt, Pausan 3), Detroit or Afficiary 2007. RO55 OUNTRY

Basketball U.S. College Results FRIDAY'S SCORES

EAST
Army 89, Holy Cross 86
Coast Goord 82, Wentwort
Cornell 86, Brown 78
Pens, SJ, Harvard 79, OT
Princeton 64, Dortmouth 4
Rochester 78, NYU 76
Sworthstone 73, Neumonn 34 14 ,708 — 2) 24 ,467 11½ FAR WEST Col-Davis 95. Chico St. 89 Lovaia, Cajil. 108. Sonto Clora 85 Mitro St. 92. Alesto-Feirbanks 7 Maw Mexico 13. San Diago St. 85

W L Pcf. GB SATURDAY'S SCOR
W L Pcf. GB EAST
29 17 430 — Akron 97, Brooklyn Col. 76
27 18 400 192 Boston U. 88, Northeoslern 69
27 19 587 2 Boston U. 88, Northeoslern 69
23 21 500 6 C.W. Past 6s, Queens Col. 43
18 26 409 10 Contistus 68, Vermont 65
15 31 326 14 Clark 76, Trinity 66

(Kersey 29), Assists:-Denver 26 (Lever 10), Rochester Tech 70, Altred 48 Portland 23 (Porter 12).

New Jersey 29 27 17 22—96 Sena 90, Niegoro 76
Cisveland 29 22 12 24—98 St. John's 82, Providence 67 Horper's-18'10-15'28, Ocupherly-11'11-13'17; Unite 77, St. Lowrench 67 Westeridge 9-15'8-8 18. McCormick 7-10'1-3'15, Rebounds: New Jersey 45 (8.34)filliams 8), West Virginia 73, Rufsers 88 Course 25 (Reries, Carbin 8), Assists: New Jersey 25 (Society 17), Cleveland 19 (Dough-cht 7) American U. 72, N.C.-Wilmington 62 (Market 16), Cleveland 19 (Dough-cht 7), Cleveland 57

Jersey 25 (Bagsiey II), Cleveland 19 (Dough-erly 7).

Altomia 21 22 132—92

Defreit 32 23 185—186

Thomas 11-14 3-3 25, Durners 7-14 4-4 18:
Wilkins 10-02 10-15 31, Levinesten 7-12 5-7 19.
Rabounds: Alfanto 55 (Radiss 111, Derroit 60
(Loimbeer 12), Assiste: Atlanta 18 (Rivers 8).

Detroit 26 (Johnson 19).

Basten 54 22 27 19—35

Bird 14-25-5-639, McHale 8-20-4-20: Assistes

Bird 14-25-6 pley 14); Assists: Boston 27 (Johnson 11); Dol-los 21 (Herper 16); LA. Loterrs 32 63 28 28—133 Sem Anteele 49 28 28 28 3—122 Worthy 9-157-722, Scott 9-154-423, Johnson 1-M 10-19 22; Brickowstd 8-13 12-16 28, Robertson 10-20 5-6 28, Dowicins 10-15 2-3 22, Rebounds: Loterrs 25 (Johnson 97, Sea Anteelle 37 (Rob-ertson 91, Assists: Loterrs 34 (Johnson 13); Sea Anteelle 35 (Behertson 11). N. Coroling St. 101, Louisville Si

N.C. Chartotte 82, Old Dom Vonderbill 93, Mississipple 48
Vonderbill 93, Mississipple 48
Virginiar Tech 115, Clacisodil
Mississipple 48
Virginiar 197, AlG. B.
Vi

Places X 23 27 27 11—102

Places X 27 27 11—102

A 11 1-2 15, Sk.Bes 5-7 4-4 15; Johnson 9-13 9-9 27, Nonce 9-19 1-4 19, Rabounds: Indiana dl (Tiscole, Grov 91, Phoemix 42 (Nonce 15), Assistr: Indiana 25 (Person, Fleming 7), Phoemix 33 (Hornacak 177).

Chicase 19 22 19 25—55 Milweukee 26 (Person, Fleming 7), Phoemix 33 (Hornacak 177).

Chicase 19 22 19 25—55 Milweukee 25 (Person 4-12 24 15); Curb 17 17 18 23, Pierce 7-14 5-5 19, Rehmands: Chicase 42 (Chicase 42 (Assistr: Chicase 42 (Chicase SOUTHWEST Angelo St. 109, E. Texas St. 100 Boylor 74, Texas A&M 73, 20T

Boylor 74, Texos A&M 71, 20T Hardin-Simmans 76, Houston Baptis Houston 62, Texos 51 Lomar 82, McNesse St. 73 Oklohoma 172, Kansas St. 95 Oral Roberts 101, Md.-E. Shore 82 Sam Houston St. 68, NW Louisland Southern Meth. 72, Arkansos 31 Texos Christian 72, Rice 51 Texos-El Posa 68, San Diego St. 61 FAR, WEST

Cockley, Sportree, Threati, Person 3). Defrail 22 (Thomas 7).

Weshington 22 15 22 28—183 Attanta 24 22 22 22 28—185 Wilkins 29-19-5-45, Rivers 7-25-520: J. Mandone 7-19 11-11 29, Williams 9-16 4-5 22. Rebussis: Weshington 30 (Williams 10). Advants 10 (Rottins 13). Assists: Weshington 25 (Coller: 5). Allianta 31 (Rivers 15).

Phoesix 30 25 27—115 Johnson 7-15 11-14. 25, Gilliam 9-16 4-7 22; Rebussis: Phoenix 51 (Rivers 15).

Johnson 7-15 11-14. 25, Gilliam 9-16 4-7 22; Rebussis: Phoenix 59 (Gilliam 9). Socramento 36 (Thomas Phoenix 5) (Gilliam 9). Socramento 26 (Thomas 7), Socramento 27 (Thomas 7), Socramento 27 (Thomas 7), Socramento 27 (Thomas 7), Socramento 28 (Thomas 7), Socramento 29 22 26 15—95 Mantana 51, 75, Nevado-Rento 29 (Thomas 7), Socramento 20 (Thomas 7), Golden State 42 (Sampson 9). Assists: Seattle 24 (MacMillian 7), Golden State 42 (Sampson 9). Assists: Seattle 24 (MacMillian 7), Golden State 42 (Sampson 9). Assists: Seattle 24 (MacMillian 7), Golden State 42 (Sampson 9). Assists: Seattle 24 (MacMillian 7), Golden State 42 (Sampson 9). Assists: Seattle 24 (MacMillian 7), Golden State 42 (Sampson 9). Assists: Seattle 24 (MacMillian 7), Golden State 42 (Sampson 9). Assists: Seattle 24 (MacMillian 7), Golden State 42 (Sampson 9). Assists: Seattle 24 (MacMillian 7), Golden State 42 (Sampson 9). Assists: Seattle 24 (MacMillian 7), Golden State 42 (Sampson 9). Assists: Seattle 24 (MacMillian 7), Golden State 42 (Sampson 9). Assists: Seattle 24 (MacMillian 7), Golden State 42 (Sampson 9). Assists: Seattle 24 (MacMillian 7), Golden State 42 (Sampson 9). Assists: Seattle 24 (MacMillian 7), Golden State 42 (Sampson 9). Assists: Seattle 24 (MacMillian 7), Golden State 42 (MacMillian 7), Golden State 42 (MacMillian 7), Golden State 42

Hockey **NH Standings** WALES CONFERENCE

THE DIVISION
W L T Phs GF GA.
20 20 8 64 224 190
24 25 5 57 193 199
25 27 5 57 201 231
16 33 9 41 177 242
17 32 9 43 211 246 the Division 34 17 4 74 275 212 31 19 7 69 255 199 24 22 9 57 211 267 21 34 5 47 226 267 19 32 7 45 200 225 FRIDAY'S RESULTS

Suter (13), Nieuwendyk (41), Bulland (33): Prace (29), Zezel (17). Shats as goel: Calgary (on Hexhall) 47-4—15; Philiadelphia (on Vernoni 11-14-11-36. New Jersey Defreit

Kocur (4), Gallont 3 (25); Sutlimon (13). Conacher (1), Oriver (10). Shots as goal: New Jersey (an St. Laurent) 1248—25; Detroit (an Sauve) 1258—26.

Winnipeg 0 4 3—7
Boschmen (18), Hemel (7), MacLene (28),
Howerchuk (35), Smoll (11), Jenes (1); Feitgno (21), Maguire (4), Amilet (12), Andrevchuk (24), Tucker (8), Shois as goot: Buffalo
len Reddick, Bertfalsume) 13-13-10-36; Winnipeg (an Barrasso) 10-20-12—42.
St. Lests 1 1 1 8—3
Cikcope 2 1 8 1—4
Cosaldy (2), Saverd (23), Larmer (24),
Valve (32); Federico (13), Gilmour (23), Humer (22), Shots en geel: St. Louis (an Mason) 1538-1—32; Chicope (an Warnsley) 19-5-5-2-2,
gosten

Edimentos 21 1 1-4
Burridge (23), Bourrais (13), Courinell 2
(27), Byers (8), Sweeney (17), Kosper (21);
Anderson (26), Kurri (29), Smith 2 (11), Stots on soot: Boston (on Futn, Skorodenski) 5-18-8-31; Edimenton (on Lemelin) 6-12-11-29.

SATURDAY'S RESULTS
Philodelphia 8 7 3-4
Terosto 8 4 3-7

Terosto
Frycer 2 (12), Fergus (13), Gill (6), Idinate (17), Olexyk 2 (28); Craven 3 (18), Poulin (16). Stots on soes: Philadelphia (on Wrespet) 12-5-18—63; Toronto (on Hexhell) 12-11-7—30.

Vencouver
Skrike 2 (22), LeBlanc (11), Butcher (5),
Berning (4), Wickenheiser (5); Simonetti (2),
Lehmann (1), Linseman (21), Theiven (4),
Lehmani (28), She's es goal: Baston (on Co-

BASEBALL

NEW TURK—Agreed to terms with Charles
Hudson, pitcher, on a ane-year contract.
SEATTLE—Agreed to terms with Alvin DoVice.
TORONTO—Agreed to terms with Tany

CINCINNATI—Named BOD WITH A MIRITIPLE
LEOSUE Instructor,
HOUSTON—Agreed to terms with Kevin
Boss, outfielder, an a two-year contract.
LOS ANGELES—Signed Brian Hotton, Tim
Beicher, Shawn Hillegas, Raman Martinez,
Bill Brennon and Mike Hartley, pitchers; Jeff

Tennis

Stefan Edberg (1), Sweden, def. N Schapers, Netherlands, 6-2, 6-3 Miloslav Mecir (3), Czechoslovakia, d nos B. Svensson (8), Sweden, 6-2, 6-3.

Yava Doumbia, Senegal, def. Eduardo Masso, Argentina, e-4, 7-6 (7-5). Todd Nelson, U.S., def. Yannick Noot, France, 7-6 (7-5). 6-4. Final

WOMEN'S TOURNAMENT (At Dulles) Semifinals

Henriterd 1 1 3—4 (21), Ceffey 2 (8), Buskos (4); Corson (40), Fox Montreet Govin (6), Carson (5), Dineen (19), MoCDermid (16); McPhee (17), Shats an goat: Hart-Los Angeles (an Pietrangelo) 4-16-6—28.

American League
CLEVELAND—Agreed to terms with Joe
Corter, outfielder, an a nee-year contract.
Signed Bill Coudill and Steve Crowford, ptichers, to one-veat contracts.

DETROIT—Signed Part Sheridan, outfield er, to a see-year contract.

AILWAUKEE—Sold John Henry Johnson pitcher, to Columbus of the International League.

NEW YORK—Agreed to terms with Charle Murian attribute, an appearance in terms with Charle Murian.

National League
CINCINNATI—Named Bob Wren a minor-

MEN'S TOUGHAMENTS

(At Lyon) Semifinals

McKegney 2 (28), Gilmour (24), Macoher (14), Dark (3); Zombe (1), Yzerman (44), Hal-word (3). Skets on goal: Detroit (on Millen) 17-7-8—32; St. Louis (an Hanion) 4-19-9—32.

Mitmesala 8 1 2-3
Rochetort (3), Duchesne (14), Howarth (17),
Moller (2), Brown (13), P. Stosinv (38), Lombert (8); Bellows (33), Montho (5), Broten (9).
Shets on goal: Quebec (on Takko, Beausra) 11-20-10-41; Minnesoto (on Gossella) 11-6-15-32.
Pittsburgh 2 3 2 6-3
Los Aspeles 3 2 6-32.

Transition Hamilton, Mike Sharperson and Juan Bell, Inflekters, and Raiph Bryant and Mike Dever-

European Soccer

BASKETBALL

ITALIAN FIRST DIVISION Ascoli 1. Milion 1
Cesena 0. Pescara 1
Florentina 0. Empoli 0
Inter Milion 0. Torno 1
Juvenius 0. Verono 0
Nopoli 4. Avellina 0

Sampdoria 3, Como O poll 33: AC Milan 28: Roma 25:

Points: Nappil 33; AC Milon 28; Roma 25; Sampdoria 24; Inter Milian 21; Tortha 29; Juventus, Verana 19; Pescara 18; Cesena 16; Florentina 15; Ascall, Pisa 14; Come 13; Avellino 11; Empoll 9.

ENGLISM FIRST DIVISION
Arsenal 2, Luten 1
Chariten 1, Wimbledon 1
Cheriseo 1, Manchester United 2
Coventry 3, Sheffled Wednesday 9
Everten 2, Queens Park Rangers 9
Newcastle 1, Narwich 3
Oxford 6, Tattenham 0
Southampton 1, Nathingham Forest 1
Worland 1, Liverpoof 4

Southampton 1, Nothingham Forest 1
Wothard 1, Liverpool 4
West Hayn 1, Partsmouth 1
Points: Liverpool 66; Manchester United
54; Nothingham Forest 49; Everton 45; Arsenal 45; Queens Pork 43; Wimbledon 42; Luton
38; Shettleid Wednesdov 37; Tottenham 34;
Southampton, Newcastle 33; West Ham 32; WEST GERMAN FIRST DIVISION Kaiseriguiern 1, Hamburg 2 Bayer Verdingen 3, Borvssia Dartmund 3 SPANISH FIRST DIVISION

Ososuna 2. Real Madrid 1
Codiz 0. Mellorco 0
Sabadell 0. Legranes 1
Alfelica de Madrid 2. Celto 1
Sevillo 1, Real Sociedad 0
Valencia 1, Bercetona 1 Zaragozo 2, Gilon 0 Español 1, Murcia 0 Alfiletic de Bilibao 2, Betis 0

Final Edberg def. Macir. 7-6 (7-5), 6-2.

leevo (3), Bulgaria, 7-5, 4-6, 6-2 Morting Navrettelve (1), U.S., del. Zing Garrison (4), U.S., 1-4, 6-2, 4-2

Calgary and Seoul

ه در الهجور

hi verte

ni Werne

w in

تروسن

™me 5

rc 5

Econe

 $^{kp}\text{eter }T,K_{2}^{*}b$

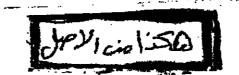
Sick Field 2

ים בילי ביסמו סמי

that the Fe

are of the won

Office met C:



One of the leading Marketmakers

Westdeutsche Landesbank

Générale

Offering

To Begin

Bid Is Expected to

Give de Benedetti

BRUSSELS — The Italian fi-nancier Carlo de Benedetti begins a

public tender offer on Monday that

is expected to decide conclusively whether he will gain control of Bel-gium's largest company, Societé Générale de Belgique.

Mr. de Benedetti says that he and his allies hold 38 percent of

Générale's shares. The tender offer

Benedetti has virtually won the

four-week battle. An alliance of Belgian and French companies also

bidding for control of Generale fell

Mr. de Benedetti will be able to buy

many more shares. Most have al-

ready been snapped up by buyers who will refuse to sell.

Investors no longer look for a bidding war to keep boosting the price of Generale's stock. On Fri-

day, the shares tumbled 700 Belgian francs (\$19.80), or 14.4 per-

cent, on the Brussels bourse to close at 4,150 francs, not much above the 4,000 francs a share Mr.

Mr. de Benedetti also must look

over his shoulder at Compagnie Financière de Suez of France. With its allies Suez holds around 20 per-

Suez was poised last week to unite with a Belgian consortium led

by André Leysen, a Flemish indus-

trialist who was bidding to prevent

control of Générale from going

abroad. Générale owns a major

Then on Friday, Mr. Leysen

stepped down, saying that some members of his team had been un-

able to accept the terms of the alli-

ance with Suez_But Suez said it was

still interested in pursuing contacts

with potential Belgian partners.
One rumor centered on Groupe

Bruxelles Lambert SA, Belgium's

second-largest holding company

after Générale. However, the company's managing director, Albert Frère, said Saturday, "I have no

Belgium's economics minister, nilippe Maystadt, said in a radio

part of Belgium's industry.

de Benedetti is offering.

cent of Générale.

But analysis are not sure that

apart on Friday.

Some analysts say that Mr. de

is for an additional 15 percent.

Clear Control

MONDAY, FEBRUARY 15, 1988

ECONOMIC SCENE

Trade Figures Ease Fears Of Full-Scale Recession

By JOHN M. BERRY

ASHINGTON — Friday's report by the Commerce Department that the U.S. merchandise trade deficit fell from \$13.2 billion in November to \$12.2 billion in December was seen as more evidence that the economic of the commerce of

More that the economy will slow down but not slip into recession this year.

All the improvement came from increased exports, which points toward more jobs and more hours worked in factories producing goods for foreign markets. At the same time, imports did not decline, signaling that consumer and business spending were holding up reasonably well.

Many forecasters had been expecting economic growth to slow in the first half of this year, and when the Commerce Department expected last month that a big.

"There is a shift

under way to an

reported last month that a big jump in business inventories had pushed the economy to expand at a 4.2 percent annual rate in the fourth quarter, some forecasters became even more pessimistic. A buildup of unwanted inventories usually means fewer orders for new

Yen Straights

export-led economy." goods will be placed, and therefore production will be lower, until the level of goods on

hand is back in line with sales projections. Those worries were eased somewhat Friday with the release of another set of figures by Commerce. The department said business inventories rose 0.8 percent in December following even larger increases of 0.9 percent in November and 1.1 percent in October. However, business sales, which had been flat in October and dropped a revised 0.4 percent in November, rose 1.3 percent

The turnaround in sales meant that even though inventories went up again, sales went up more, so the ratio of goods on hand to sales declined. In other words, part — but only part — of the slowdown forecasters were looking for in the first quarter actually took place in December.

ORE EVIDENCE that the economy is not about to fall into a recession came Friday in a report by the Labor Department that producer prices for finished goods, excluding food and energy, rose a seasonally adjusted 0.5 percent in January. That measure had been unchanged in November and rose 0.2 percent in December. The pattern does not suggest a ORE EVIDENCE that the economy is not about to fall

These developments came against a background of more hospitable financial markets. Both short- and long-term interest rates have dropped substantially in the past month, with yields on 30-year government bonds falling by nearly three-fourths of a percentage point to 8.4 percent. Meanwhile, the dollar has stabilized.

Financial market analysts were debating Friday, as they had been for a week or more, whether the Federal Reserve wants lower short-term interest rates. The key federal funds rate — the interest rate financial institutions charge when they lend cash to one another — was down to about 6½ percent from the 6¾ percent level that the central bank had been roughly aiming at for about three months. The Fed can push the federal funds rate lower by making bank reserves more readily available to the financial system.

Many analysts have been expecting the Fed to move to counter the widely predicted slowing of economic growth. "I still don't feel there is proof the Fed has eased," said Alan Leslie, chief economist of Discount Corp. of New York, a major dealer in government securities. "It's impossible to tell definitively."

There the chief impossible to real definitively."

F. Ward McCarthy, chief financial economist for Merrill Lynch Capital Markets, thinks the Fed has eased modestly, with the one-quarter point decline in the federal funds rate all that can be expected for now.

Sometimes the Fed seeks to lead financial markets in a desired direction by an overt move, such as a change in the discount rate, the interest rate the central bank charges on loans it makes to financial institutions. Some analysts have been expecting a reduction in the current 6 percent rate, but Mr. McCarthy said that was not likely right now. "I think they will move over a long time to an easier stance but it will be subtle."

Summing up the latest economic news, he added, "I don't think we are headed right into a recession here, but I don't think we will get through two years without one. There is a shift under way to

Carl Gewirtz is on assignment. His Eurobonds and International Credits columns will return next Monday.

Currency Rates

Clastings in London, Tokyo and Zurich, fixings in other centers. New York clasting rates. a: Commercial franc; b: To buy one pound; c: To buy one dallar; *: Units of 180; N.O.: not quoted; N.A.: not available. Currency Per S.
Austra, schil. 11.87
Berta, ffe, fr., 25.43
Brazil cruz. 84.428
Canadion 8 12.64
Canadion 8 Currency Per s
Alex, peso 2287.00

Alex, peso 1.522

Nile, peiro* 4.465

Norw, krose 4.465

Peri, escudo 138.50

Soudif rivot* 1.650

Sing, S 20225

S. Kor. woo 770.40 Currency Per S
S. Afr. rand 2.04
Saviet ruste* 0.4028
Spen, peseta 114.45
Swed. krons 6.047
Tolewon 5 25.205
Thei baht* 25.205
Terkish lira 114.350
UAE dirham* 26.729
Vengz, boliv. 29.95 New York roles unless marked " (local rate.) Forward Bates 38-day 48-day 90-day 1,2370 1,2325 1,2255 130.83 130.40 130.30 1,2081 1,7836 1,4994

Last Week's Markets

All figures are as of close of trading Friday

Last Week's Markets

All figures are as of close of trading Friday

	Stock Indexes		Money Bates		
	United States Feb. 12	Feb. 5 Chrys		eb, 12	Feb. 5
	DJ indus. 1,983:26	T.910.48 + 3.81 %	Discount rate	6	6
	DJ U!iL 184.09	186.28 - 1,18%	Federal lunds role	634	69/16
	DJ Trons 777.86	751.57 + 2.54 %	Prime rate	672	81/2
	5 & P 100 245.43	238.04 + 3.10 %	Jepon		
	5 & P 500257.43	250.96 + 2.66 %	Discount	21/2	21/2
	5 & P Ind 297.42	286.47 + 3.82 %		314	31/2
	NYSE Cp 144.86	141.35 + 248 %	Call money 3-month interbank 3	13/16	3 13/14
	Brit ala	•	• ••••••		3 127 119
	FTSE 100),734,00	1,737.80 0.22%	West Garmony		
,	FT 30 1,385,00	1,387,10 -0.15%	Lambard ·	407	41/2
	JORGA	1207.10 — 613 4	Call money	3.30	3.30
			3-month Interbank	3.35	3.35
	Nil-ket 225 23,981,94	23,650,53 + 1,40 %	Britain		
	West Germany				٠.
	Commerzbk 1,329.20	1,259.70 + 5.52 %	Bank base rate		9
	None Kone		Call money	84	812
	Hang Seng 2:287.23	2.792.59 0.23%	3-month interbunk	97/16	912
	World		.Gold . Feb. 12	Feb. 5	Ct/9e
		The state of	London p.m. (IXS 443.60	141,70	+0.43 %
	AASCED ALEXO	. 107 70 + 125 %	. Thinks half av annou	771.74	TURNET

N.Y. Post To Meet Unions

Deadline Is Near For Agreement On Cost-Cutting

By Robert D. McFadden New York Times Service
NEW YORK — Officials of The
New York Post and the leaders of
its 10 unions are due to meet Mon-

day to discuss \$24 million in cost cuts that Rupert Murdoch, the owner, calls mandatory if the paper is to be sold to a real estate devel-oper and not shut down on Friday, There were no signs of a break in the impasse between the newspaper and its unions. Monday's session, involving The Post's publisher, Patrick Purcell, and the union leaders, but not Mr. Murdoch, was said to have been called to discuss ways of implementing the cuts, not of nego-

But both sides called the willing-ness to talk a hopeful sign in an otherwise bleak situation, and there were fresh indications that The Post would be flexible in achieving the cuts, so long as they amounted to \$24 million over the next three years.

"It's a chance for us to talk -at least we will be meeting," said George E. McDonald, president of the Allied Printing Trades Council, the umbrella group of newspaper

Last week Monday, Mr. Mur-doch warned he would close The Post on Feb. 19 unless its unions agreed, by 2 P.M. that day, to immediate across-the-board wage cuts of 12 percent, a three-year wage freeze at the lower scale, and elimination of 79 of the paper's 1,200 jobs. The measures would save an estimated \$8 million a year

If the unions agreed, he said, Peter S. Kalikow, a real estate developer, would buy the paper for \$37 million and keep it open for at least a year. He would also assume nearly \$40 million pensions costs and severance benefits if the paper were eventually to close.

Key to Rust Belt Revival: 'Think Small'

New York Times Service
LOGANSPORT, Indiana — A

neatly lettered sign sits behind Dick Swennumson's desk at LDI Manufacturing Co. on the outskirts of this gritty old railroad town. "In the final analysis," it proclaims with deceptive simplicity, "success is measured in profit, not volume.

Today, LDI Manufacturing and a host of small enterprises in Indiana and other parts of the socalled Rust Belt are thriving, and economists and analysts point to them as crucial to reviving the fortunes of manufacturing in the

United States.

LDI, whose 80 employees produce a line of heating and airconditioning equipment and exhaust hoods for the stoves of fastfood restaurants, is the kind of company that many had once consigned to a list of endangered species: the smallish American manufacturer that lacked the economies of scale supposedly needed to compete against increasingly aggressive, low-wage-

paying foreign companies.

But today, these small companies are proving that success is attainable without relying on high-technology products or mass production, two traditional American strengths. Instead, they are targeting relatively narrow markets and are producing cus-tomized but often mundane products with ferocious efficiency, constantly refining their production techniques,

In contrast to big companies with many product lines and highly specialized workers, these niche manufacturers depend on work forces flexible enough to do almost any job.

"Manufacturing has a future in the United States, but we can't do it with mass-produced, price-sen-sitive products, which the U.S. is going to lose to lower-wage-rate areas," said Brian Bosworth. president of Indiana's Economic Development Council. "The advantage has shifted to customization, to niche markets where being small seems to be inherently advantageous."

The growing importance of small manufacturers, which is also a phenomenon in parts of

West Germany, Italy and Scandinavia, has been especially noticeable in the United States in the agement consultant whose wife's last few years. According to Ed-ward Starr, a researcher at the Small Business Administration, companies with fewer than 500 workers added 1.2 million jobs in the United States between 1976

Last year. LDI sold about \$7 million worth of its products most of which are made from humble galvanized sheet metal. "We're nothing real glamorous." said Mr. Swennumson, LDI's chief executive. "But we've got a niche — and are growing about 20 percent a year."

and 1984, while large manufac-

LDI has carved out a strong market for itself by offering cus-tomized products backed by a high level of service. "We are providing total systems packages" of ventilation, heating and air-conditioning equipment as well as installation, inspection and even training classes for the customer's

family helped to found LDI in

Lean, aggressive and almost phobic about such cash-eaters as paperwork and inventories, LDI now finds itself well positioned to take advantage of new export opturing companies lost 300,000

Down in Carmel, just outside Indianapolis, Ritron Inc., a company with sales of \$15 million, is also prospering. It has captured a substantial part of the market for industrial trace with the sales of \$15 million, is also prospering. It has captured a cause of highly efficient design and production. industrial two-way radios, in

number of firms in the region are proving that success doesn't depend on mass production.

A growing

Inc. and Japanese producers. "There's business out there for companies that are aggressive, entrepreneurial and flexible," said Ritron's president Elmore

W. Ritron, which relies heavily on its \$195 Jobcom two-way radio for the industrial and construction markets, seems to support that claim. Its product competes successfully with those of Motor-

"It's probably the best-selling low-priced radio in the country, said Gary Weber, president of Page-Com Inc. in Dallas, one of the world's largest distributors of such equipment. "It doesn't have any bells and whistles, but it does the job. Their attention to detail and engineering innovation is un-

Each Jobcom contains only seven and a half minutes of labor, Mr. Rice said, and the 140-em-See RUST, Page 11



An employee of Auburn Gear, in Indiana, at work on a gear-cutting machine.

As Takeovers Flourish, Arbitragers Gambling Once Again

vidual and institutional investors are still nursing their wounds from the October stock market collapse, Wall Street's risk arbitragers are back in business. A resurgence of giant takeover deals is making it possible once again for them to rake in big profits in days or weeks.

"We made a ton of money in January," said an arbitrager at one major Wall Street brokerage firm. Another estimated that investment returns, on average, have been as high as 10 percent to 15 percent over the past five weeks.

George Soros into the game.

Mr. Buffett, chairman of Berkshire Hathaway Inc., is said to be takeovers have resumed, sending committing additional funds to risk stock prices flying.

times more than Americans, but

accounts could shake up this trend.

individuals, who have more than 500 trillion yen (\$3.857 trillion) in

savings accounts, will react when

the new tax laws are introduced in

lure people seeking higher gains on their savings in the stock and bond

markets, while banks hope savers

will keep their money in risk-free

posited in banks and the post office

might go to the stock market, but

last October's crash caused individuals to be very cautious," said Soi-chiro Akahane, an economist for

Yoichi Ito, an analyst at Daiwa

he still sees money flowing into the

Tokyo stock market, noting that individuals became active bargain

hunters when the market tumbled.

are falling and soon Japanese will have to pay income tax on the di-

minishing returns, he said. In April, the government will im-

pose a 20 percent income tax on all types of interest earned by individ-

uals, except for people aged 65 or

over and those suffering particular

Currently, each person is al-lowed tax-free interest on three ac-

counts having maximum deposits

of 3 million yen, or about \$23,000,

Workers, through their compa-

nies, are also permitted one addi-

tional tax-free interest deposit up

However, most money in saving accounts, particularly those at the

interest rates on savings deposits

Securities companies hope to

April.

savings accounts.

the Bank of Tokyo.

the abolition of tax-free interest Pacific Ltd.

Edelman to manage his newly \$5.1 billion deal. Its stock immediately formed arbitrage pool. Mr. Buffett Friday at \$88.875, up 37.5 cents, and close to the \$89.50-a-share on their arbitrage activities. Risk arbitrage involves the buying and selling of securities used in

corporate reorganizations. Arbitragers, who invest for a brokerage firm's own account or for private pools of capital, buy stocks of com-panies that either are part of announced deals or are targets in hostile takeover fights.

Arbitragers estimate that capital The fast run-up in takeover stocks is enticing such big-name sinvestors as Warren E. Buffett and such big-name was before the stock market colfor arbitrage traditions.

Since the first of the year, the big

In early January, Hoffman-La And Mr. Soros, one of the most Roche & Co. offered \$72 a share in

house, an analyst for James Capel

are introduced in April.

households. One-year time depos- he added.

instead of high equity investment.

its at banks and post offices now

Securities Research Institute, said even more money if the stock mar-

pay 3.39 percent.

Most housewives, as a tradition,

great savers, stashing away three those funds, said Brian Water-

"We had been afraid money de- wives look for long-term stability

By Anise C. Wallace

New York Times Service

Service

New York Times Service

the stock market collapse, recently ling's stock was at \$74 a share. firm.

Service stock market collapse, recently ling's stock was at \$74 a share. firm.

Previously, many of the bids drop in the Dow Jones industrial the New York financier Asher B. quired by Eastman Kodak Co, in a specific property of the service of the New York financier Asher B. quired by Eastman Kodak Co, in a specific property of the service of the New York financier Asher B. takeover price, Other stocks that have jumped

on takeover offers included Federated Department Stores Inc., American Standard Inc. and Farmers Group Inc. In addition, the takeover rumors

have returned. Shares of so-called "whisper stocks," like Bausch & have jumped, even though no bid-In some ways, the environment

ing cash or stock, making a successful deal more likely.

"It's much harder to fight off an successful hedge fund managers, a hostile bid for Sterling Drug Inc. all-cash bidder," said Ellen Greenbut who was reported to have lost when the stock was trading well span, president of Greenspan Adnervous about the stock market's

have declined thereafter," he said

the higher rates years ago are un-

Those individuals able to lock in

Deposits by individuals in bank

and post office accounts totaled

Where Will Japanese Stash Their Savings Now?

Remers

post office, are in time deposits, atively low interest, Mr. Water-include insurance products, trust accounts and other savings pro-

money going in." he said. "House- offices were about 8 percent and

No one is sure how individuals, who have

accounts, will react when the new tax laws

control the finances of Japanese likely to change their investments,

Savings accounts would attract more than 352 trillion yen at the

ket again collapsed, despite the rel- official said. The figures do not

BANQUE INTERNATIONALE

POUR L'AFRIQUE OCCIDENTALE

Seciété Anonyme with a capital of F.Fr. 195,148,800.

Registered office: 9, Avenue de Messine, PARIS-8°

R.C.S.: PARIS B 652 023 029.

Floating Rate Notes 1982-1988 of U.S. \$1,000.

GENERAL REDEMPTION

The holders of floating rate notes 1982-1988 of U.S. \$1,000 are informed

that all the outstanding securities will be redeemable at par at the final maturity as of April 11, 1988 at the offices of the following establishments:

- BANQUE NATIONALE DE PARIS (LUXEMBOURG) S.A. LUXEMBOURG; -BANQUE NATIONALE DE PARIS (NEW YORK BRANCH)

- BANQUE NATIONALE DE PARIS — PARIS;

more than 500 trillion yen in savings

came from corporate raiders who they could find the financing or on so-called junk bond financing raised by the brokerage firm Drexel arbitragers suffered heavy losses But Mr. de Benedetti's 38 per-Burnham Lambert Inc.

"You no longer have anybody with a cap pistol going out and proposing takeovers," said Guy P. yser-Pratte, head of arbitrage at Prudential-Bache Securities Corp.

Some arbitragers say their busi-Lomb Inc. and McGraw Hill Inc., ness is better than it was before the stock market collapse because there are fewer arbitragers. In addition, the remaining players have for arbitrage trading is better than less money. Thus, prices of takebefore the market collapse. The new acquirers are usually large, well-capitalized companies offercheaper prices.

Despite the improved prospects, however, arbitragers are not as like-

ministry has not made a specific

likely to be much movement of

decide anything until April.

"When things go wrong, the ingrams, which are estimated by vestor bales out of the stock market banking sources to be about 200

and banks and post offices bene- trillion yen.

average on Jan. 8, many of these came from corporate raiders who relied on either the promise that traders do not want to be caught traders do not want Mr. de Benedetti to control holding a large amount of stock. After the Oct. 19 debacle, many of hegemony difficult to accept."

desire at all to take over from Mr. Leysen" in the takeover fight. Générale. "I would find that kind

when the stocks of such takeover cent stake far exceeds the 25 pertargets as Gillette Co. and Dayton cent required to block decisions of Hudson Corp. phummeted. L.F.
Rothschild Inc., for instance, reported a \$44 million loss, primarily

pan-European holding group. **Brazil's Creditors Offer**

Some bankers said that Brazil's

partial payments in interest for Oc-

tober through January. It is now

seeking a longer-term accord for

the approximately \$9 billion it must pay each year in interest on

See BRAZIL, Page 12

\$50 Billion Debt Plan Compiled by Our Staff From Dispatches billion of new money. He said Fri-NEW YORK — In a move sig-day that \$5 billion was "insuffi-

naling their desire to speed up ne- cient." gotiations, creditor banks have put forward a plan to reschedule as central bank president, Fernando much as \$50 billion of Brazil's \$80 Milliet, reacted rather coolly to the billion commercial bank debt over plan. He has been heading talks in

a total of \$5 billion of new money for 1987-88 and a sharp cut in in-But, although the banks' adviso-

ry committee has determined that Brazil will have a financing gap of \$5 billion for 1987-88, the banks

forecast yet on how the end to tax-free interest may affect deposits at on Friday that creditor banks had post offices, but said there is un- offered to raise the \$5 billion. But the banks said they are exfunds out of savings accounts.

However, Kunio Misaki, senior the International Monetary Fund,

respond to changes and may not ute

New York with the banks. Brazil, which owes foreign credi-tors about \$116 billion, is the most The proposal takes into account heavily indebted developing na-After freezing interest repayments early last year, Brazil made

counts could shake up this trend.

"Even with a roaring stock marNo one is sure how Japanese ket, I doubt we would see a lot of
"Ten years ago, rates at the post communications official said the ey, they said."

"Ten years ago, rates at the post communications official said the ey, they said." A Ministry of Posts and Tele- are not offering to raise that mon-Brazil's finance minister. Mail-

> analyst at Nikko Securities Co., with whom Mr. Nobrega will meet said individuals are usually slow to next Wednesday, will also contrib-

> > Mr. Nobrega had requested \$7.2

HARRY WINSTON

Rare Jewels of the Horld

Present during the month of February their latest collection

the Palace Hotel in Gstaad

NEW YORK - GENEVE - PARIS - MONTE CARLO **BEVERLY HILLS**

SHEARSON LEHMAN

MANAGED CURRENCIES PROGRAM PERFORMANCE RESULT

FOR BEGINNING EQUITY OF \$ 20,000 JANUARY 1st 1988 HAS BECOME

\$ 21,791 FEBRUARY 1st, 1988 AFTER ALL COMMISSIONS

NEXT RESULT IN MARCH 15th ISSUE THERE IS NO MANAGEMENT FEE. PAST PERFORMANCE IS NO GUARANTEE OF FUTURE PERFORMANCE

> Receip contact Olivier Delafon First Vice President international SHEARSON LEHMAN HUTTON

8, rue Bellin 75116 PARIS - FRANCE Tel: 47-27-20-21 Teles: 640013 Fax: 47270471.

FOR NON FRENCH RESIDENTS ONLY.

Tageloffe

Review

AMEX Most Actives

HERE STEEL S

AMEX Soles

AMEX Diaries

Trading-

Cross Bates

Page 10	INTERNATIONAL HERALD TRIBUNE, MONDAY, FEBRUARY 15, 1988		
NASDAQ National Market	Soles in Net Soles in Net Soles in Net 100s High Low Close Chape 100s High Low Chape 100s High L	meret 137 1½ 1½ 1½ 1½ 1½ 1½ 1¼ 1¼ 1¼ 1¼ 1¼ 1¼ 1½ 1¼ 1½ 1¼ 1½ 1¼ 1½ 1¼ 1½ 1¼ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½	Soit 10 PacFst _50 PacInti PacNuc
OTC Consolidated trading for week ended Friday. Feb. 12	Circuit 2.10 133 494152 15 152 + 4 EpiBn 5 37 114 10 10/2 + 4 Griw/Fd 175 79 89 972 + 34 indirect 36 51 672 7 7	MrdB pl 256 &1 8 6252 39 3992-249 MrdB pl 256 &1 8 6252 29 29 29 MrdB pl 256 &1 8 655 & 6 + 16 MrdB pl 256 &1 321 646 646 644 13 MrdB pl 256 &1 182 75 75 75 76 16 MrdB pl 256 182 75 75 76 9 89 16 MrdB pl 256 182 75 76 9 89 16 MrdB pl 256 182 76 99 183 85 85 18 MrdB pl 256 183 85 85 85 183 85 85 85 85 183 85 85 85 85 183 85 85 85 85 183 85 85 85 85 85 183 85 85 85 85 85 85 85 85 85 85 85 85 85	PacFst 50 PocInti PocNuc PocStv PTelem 96 PocWst 12 PocifCr Palfed PonAh
Soles in Net 100s High Low Close Chige 100s High Low Close Chige 100s High Low Close Chige 28 1957 L4% 14½ 14½ + ½ Soles 14½ 14½ 14½ + ½ Soles 14½ 14½ 14½ 14½ 14½ 14½ 14½ 14½ 14½ 14½	Cityfild	146 Merimot 30a 3.4 706 979 370 374 375 116 116 116 116 116 116 116 116 116 11	Partich PoncAx ,13b Pontera PortsBu Partsan PorkCm
ABS 80 7.0 2110 110 110 110 110 20 70 64 77 4 74 ABS ACC CD 60 102 110 16 16 16 17 17 17 17 17 17 17 17 17 17 17 17 17	Cleanit 506 134, 17 197 197 197 197 197 197 197 197 197	72 Messhav Ose 1.5 158 419 334 278 44 44 44 44 44 44 44 44 44 44 44 44 44	ParkOh Prkvi5v Parkwy 10e Parlex Patlex Patrki
AEL 30 194 93 93 94 10 AEP 157 876 874 874 14 AIR Tel 280 45 576 54 11 AIR COA 40 76 3946 5 576 4 11 ALC Cm 930 100 8 1004 42/4 ASK 285 110 10 104 118 4 76 ASK 285 110 104 118 4 76 ASK 342 976 834 976 4 4 AST 372 334 334 4 4 AII 72 334 334 34 5 4 AII 72 34 576 85 5	Cigror 1.00 3.1 122 30%, 279; 278; - 16 Easter 1.00 1.2 123 137; - 179; 278; - 180; - 180; - 190; -	Metrosv 60 8 7 8 +114 Metrosv 60 8 7 1 8 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Paulitr's Parton 58 PayNSv PayClus PayClus PayClus PayClus
Agringr .10 1.2 342 84 8 844 44 Begurit 55 276 276 276 476 476 476 476 476 476 476 476 476 4	CODERS 50 42 767 17 17 17 17 17 17 17 17 17 17 17 17 17		PeerAlf 72 PeeGld 10e PenTri PenV 1.60a Penbc s 1.60 Penbc s 2.20 Penbc r 73 Penlt r 73 Penlt r 75
ACCES 178 374 172 172 BellSv 606 12 11% 12 + %	Cooper Colored St. Sp. 19 13 12 - 19 15 15 15 15 15 15 15 15 15 15 15 15 15	Alcros 780 5% 5 2% + 6 Alcrom 1806 6% 1472 1672 1672 1474 1674 + 1344 1472 1674 + 1344 1472 1674 + 1344 1472 1674 + 1344 1472 1674 + 1344 1472 1674 1474 1474 1474 1474 1474 1474 1474	Pennyl s Penylec 52 Peopler 52 Peopler 47e PSBBrc Pensyler 12e PSBMcs 72
Accordin 20003 25 25 27 25 25 25 25 25 25 25 25 25 25 25 25 25	Colorer 598 458 358 4 16 Eliably 272 18 2 2 29 - 16 Clibry 9 33 7 46 4 + 1	## AMCSem 780 5% 5 5 5% 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	PSBMas J2 PSVMch PeoWsi Percyt Percyt Perps s Perps sf ,84
Addah Adishw 1.00 18 12755 882 544 54 55 862 114 114 1136 + 16 84 55 862 114 114 1136 + 16 84 55 862 114 114 1136 + 16 84 55 862 114 114 1136 + 16 84 55 862 114 114 1136 + 16 84 55 862 114 114 1136 114 114 114 114 114 114 114 114 114 11	Collect S .10 4 541 144 164 164 174 186 177 7 7 - 47 186 177 186 177 186 186 187 187 187 187 187 187 187 187 187 187	12 MidShv 689 59 444 54 + 45 14 15 14 15 14 15 15 15 15 15 15 15 15 15 15 15 15 15	Petind Petind PETCO Petrite 1.12
Adissov 10 5 2712 18% 16% 18% +2% 686 67 128 12% 10% 12% +1% 646 18% 2 10% +2% 686 67 128 12% 21% 22% 21% 2 2 11% 18% 12% 11% 18% 18% 18% 18% 18% 18% 18% 18% 18	Company 1.6 7 153 224 214 214 15 15 15 16 15 17 15 17 15 17 15 17 18 18 18 18 18 18 18 18 18 18 18 18 18	Material 2477 979 974 978 P.	Petron Phronci 15e Phronci 15e Phronk PhoxAm PhoxAm PhoxAs PhoxAs PhoxAs
Adobs s 612822/7 21/2 26 +14/6 Bildner 11/2 11/6 13/7 11/7 + 1/6 Bildner 21/7 21/7 26 +14/6 Bildner 21/7 21/7 26 +14/6 Bildner 21/7 21/7 26 +14/6 Bildner 21/7 21/7 21/7 21/7 21/7 21/7 21/7 21/7		Malacism	PhoMite PhotoC PhirLb Photron Physin PicSav s PicCafe 48 PiedB 52
AffBCp 7911 8½ 1097 +2½ Blacki 20e 1.8 100 72½ 11 11 - ¾ AffBCp 7911 8½ 1097 +2½ Blackius 63 2 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½	Complete	12 Winnit 478 9% 819 878 49 19 19 19 19 19 19 19	Piccore 48 Piccore 48 Piccore 48 Piccore 49 Piccore 40 Piccore 40 Piccore 48
AlaFdis 30: 19 8041574 1519 1519 1519 1519 1519 1519 1519 151	Collast 3857 13% 11% 12% 14% 15% Evens 187 4% 4 4 - % Groupi 141 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5%	24	Plonåv 25e 2 Pionåt 12 1 PiorJof 20a 1 PionaR PionaR Pionagen Plongen Plongen
Albmyin Jobe A 584 139; 174; 1319; Alcohiff Jobe A 1193 149; 15% 15% 14% +1; Aldus AlexBid 1.36 3.0 1877 45% 45; 15% 15% 14% 46; AlexBid 1.36 3.0 1877 45% 45; 46 — 16 AlexBid 1.36 3.0 1877 45% 45; 46 — 16 AlexBid 1.36 3.0 1877 45% 45; 46 — 16 AlexBid 1.36 3.0 1877 45% 45; 46 — 16 AlexBid 1.36 3.0 1877 45% 45; 46 — 16 BostAc a.0 3.5 181 17% 17% 17% 17% 17% 17% 17% 17% 17% 17	Cripide 316 2% 7% 7% 7% 7% 57 57 57 57 57 57 57 57 57 57 57 57 57	W MOTERIA DE 20 103-001: 2714 201 +2	PlastLn PlacBc 18a 1 Plann s 48 2 Plann S 48 2 PlacusC PlyPye PlcyMg PlcyMg
AllCity 7 3½ 3½ 3½ 3½ 3½ 42 89 77% 164 77½ 44 46 444 444 444 444 444 444 444 444	Concolis 1011 14% 14% 14% 14% 14% 15% 15% 15% 15% 15% 15% 15% 15% 15% 15	Morsans A0 22 2218% is 18 18 Asymr Asymr A31174 9% 10% + 46 P Moselev 46 Moselev 24 33511½ 10% - 46 P Moselev 30 24 33511½ 10% 10% - 46 P Moselev 30 24 33511½ 10% 10% - 46 P Moselev 30 24 33511½ 10% 10% - 46 P Moselev 30 24 33511½ 10% 10% - 46 P Moselev 30 24 33511½ 10% 10% - 46 P Moselev 30 24 33511½ 10% 10% - 46 P Moselev 30 24 33511½ 10% 10% - 46 P Moselev 30 24 33511½ 10% 10% - 46 P Moselev 30 24 33511½ 10% - 46 P P Moselev 30 24 33511½ 10% - 46 P P Moselev 30 24 33511½ 10% - 46 P P P Moselev 30 24 33511½ 10% - 46 P P P P P P P P P P P P P P P P P P	PolikAv Polymr 1311 le PoncF s 44 5 PortsCl PortSk PostinP Possis s
Alliant 1979 746 645 774 + 46 Alliada 5 46 31 32 2019 1974 20 + 16 Alliada 5 46 31 33 11 100; 1019 + 16 Brando 36 5 877 12 1114 1114 - 44 Alliada 36 14 33 4 + 16 Allian 30 194 134 4 + 16 Allian 30 194 134 134 4 + 16 Allian 30 194 134 134 134 134 134 134 134 134 134 13	CCORR 1.70e223 660x4 3 346 34 16 576 CD 30 2.1 3984 144 1334 14 - 15 HMO 221 254 256 256 16 CEVSTAT 30 4.2 30 16 17 17 17 17 17 17 17 17 17 17 17 17 17		PoughSv 30e 1 Powell ProxBia PrecCst 56 PrecRs PrecTro
Allwest 3074 72 1036 1136 46	ConsFn 10 1.6 39 6% 5% 6% FolicOil 77 2% 272 2% + 16 Hodgo 607 5% 6% 5% + 16 Kriscan 346 % 3% 3% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5%	18 Austo 555 19 19 19 19 19 19 19 19 19 19 19 19 19	PidHits PidRsk 34 3 PidSov PrmrBc PrmBac 36e 1 PresLie 86
Altus 694 846 795 792 793 809hin 216 314 3 314 3 314 1 4 1 1 1 1 1 1 1 1 1 1	Contin 2412 1256 115; 125; "Forthou 135 3 2% 2% 1 to thomas 1 1047 1176 1176 1176 1176 1 to 125 3 407 5 5 476 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	76 NBSC 80 15 2023 22 23 - Va NBSC 80 15 2023 22 23 - Va NBSC 80 15 2023 27 78 78 78 78 78 78 78 78 78 78 78 78 78	PrisinCp .50 4 Prisin PriceCo PricePf PrisiP .56 2 PrisiP .56 2 PrineBk .10r
Americ 20 22 100 846 779 779 36 Budget 927 11% 10% 11% 14 AFF-M72 3000 32.9 414 796 876 996 48 Budget 927 11% 10% 11% 14 AFF-M72 3000 32.9 414 96 916 916 916 916 916 916 916 916 916	Constrict 2011 17 17 17 17 17 17 17 17 17 17 17 17 1	Marker Sec. 19 304 892 796 896 + 96 P. Marker Sec. 19 307 20 1876 1995 - 10 P. Marker Sec. 18 18 716 246 296 296 1995 - 10 P. Marker Sec. 19 17 27 27 27 27 27 1995 P. Marker Sec. 19 18 18 18 18 18 18 18 18 18 18 18 18 18	PrmCap PrmeMd PrinvO Prionx ProdOp .16 3. Prolliny Prefitt
ABnkr S0 54 1434 9 Ste 8% + to ACROPA 20e 25 1409 Ste 7% 8 - to AmtCorr Articorr Art	Correls 8926 15% 1496 15% + 1/2 FidFrn 90 27 1044 18% 18% 18% + 38 Hrudisc 186 40 41 2% 2 2 2 4	MCIVE 286 12% 12 12% - 19 PM MICINY LAW 4.8 8237 3019 29% 29% - 39 PM MICINY LAW 4.8 8237 3019 29% 29% - 39 PM MCNJS 92 26 33737 36 36 26 PM MCNJS 92 33737 36 36 PM MCNJS 92 33737 37 36 36 PM MCNJS 92 33737 37 37 37 37 37 37 37 37 37 37 37	refilS regsys regsys regsh regsh regsh regsh regsh regsh regsh regsh
Amercol 201 1374 1274 1314 — 44 AFGSL 186 3 294 274 AFSVDU 33 8V2 8 8V4 — 12 AFISTR 76 4.0 145 19 18 19 +11½ Amercst 2379 94 4g + 11½ Amercst 24 19 2776 161½ 17 + 4g Americol 201 1374 1274 161½ 17 + 4g CCA 21 562 20 18 19½ + 1½ CCA 21 12 19 19 -2 CCA 21 12 19 19 -2 CCA 31 25 12 12 12 19 19 -2 CCA 32 12 12 12 19 19 -2 CCA 33 12 12 12 19 19 -2 CCA 34 12 12 12 12 12 12 12 12 12 12 12 12 12	Costor 60 12 1874 12 +11/5 FnTrst 1.76 45 21 4934 3944 -14 Hillion 20	Nit Guard 346 5%	ropite 80 8. rosGo spotPk rofLis :70 5. rveno .02e rovAnn
AHIISV 1772 419: 3 4 +116 CCOR AGG 22 15 19 18 189: + 16 AHISIG STILL AND ALL	CourDis 3 4 4 4 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	Ni Pzg 253 12 1076 111/2 + 46 Pr Ni Pzg 106 1.0 3 1072 1076 1072 + 46 Pr Ni Sonit 10 1.0 28 1074 10 1074 - 75 Pt	PrvLie 84 42 PrudBe 1 PubcoC PbSNC 3 .96 63 Pslcor
Amber 6.00c 8 644 5 5 7 7 7 8 7 8 7 8 7 8 7 8 7 8 7 8 7 8	Crumber 12 2% 134 2% + 4. FIAMSV 32 22 5% 144 146 146 146 146 1534 22% 23% 24% 214 + 15. LameFin 36 1.4 760 27 28 26 - 4. CrayEd 2304 186 1% 1% + 1% 1 FIBMSCs .600 26 48 24 22% 22 - 1 Helent 1913 8% 7% 8% + 44 + 15. LameFin 36 1.4 760 27 28 28 - 18. CrayEd 2316 23% 24% 24% 48 42 22% 22 - 1 Helent 1913 8% 7% 8% + 44 + 15. LameFin 36 1.4 760 27 28 28 28 28 28 28 28 28 28 28 28 28 28	2 NSecIns 1,00 3.8 646/9 26 26 +1 NTech 812 314 279 314 +14 PNVideo 122 214 176 176 -76 PNVideo 122 214 176 176 -76 PNVINILI 376311/9 157/6 17 + 56 PN NOTESTY 74.1 18 184 184 +18 PN	Publica PsSdBc 80 4 PuloskF 80 2 Pulosks 971 2 PultzPb 84 1 PuritBs 11 2 PyrmT
Annucic 15 % % % % CPC 227 859 8 8 - % CPC 227	Cronus 376 1346 1276 1346 - 45 FC128B 24 5 145 445 51 +1 Harry Jk 24 3 16 LeisCon 22 2 181 10 9 - 4 FC08B 3 2 27 424 1246 1146 12 + 44 HriPSV 49 25 257164 14 16 +1146 Lesco 22 2 181 10 9 - 4 FC08B 3 376 - 46 FC08B 3 2 27 43 34 34 34 34 + 7 HriPSV 49 25 257164 14 16 +1146 Lesco 22 2 181 10 9 9 - 4 FC08B 2 2 181 10 9 9 - 4 FC08B 2 2 181 10 9 9 - 4 FC08B 2 2 181 10 9 9 - 4 FC08B 2 2 2 2 2 34 4 4 4 4 4 4 4 4 4 4 FC08B 2 34 1 2 2 34 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	A NEECO 2614 12 9/2 11 + 14 NEECO 1195 B/b 774 776 - 16 Nelsor 224 514 514 514 51 CA Nestor 1011 514 514 514 51 CA Nwike 2224 1814 1814 + 16 CA Nwike 2224 1814 1814 + 16 CA Nwike 2224 1814 1814 1814 1814 1814 1814 1814	Med s ED s Brook
ASVNY 181 182 23 28973576 1476 15 ASVWA .90e 42 571 1474 1776 — % CVC Int	CrysDis 382 5% exis 5% + 4 FCm8 5 2817 15% 17 + 2 HICkom 110 7 444 5% 16 16 10 10 10 10 10 10 10 10 10 10 10 10 10	Morkel 28 3 3 4 29 4 4 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	uodra uokCh .54 2.i uFood uolSy mrnx uomm
Amfrov 22 7% 6% 7% 16 CAC! 616 7% 216 77% 17% 17% 17% 17% 17% 17% 17% 17% 17%	Syborits 299 34s 23s 23s 23s 23s 23s 23s 23s 23s 23s 23	1 MIMMB 48 3.8 273134 174 174 -1 46 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	rizAV uesitA uesich ulksiv s ulpp '
Ampen 3573 314 2919 2716 +2 Amistor 10 3th 3th 3th 5th 5th 5th 5th 5th 5th 5th 5th 5th 5	18A 415471\(\) 184\(20 \) — 1 FFMic A3 3.6 2974 13\(\) 12\(\) 13\(\) 12\(\) 13\(\) 12\(\) 13\(\) 12\(\) 13\(\) 23\(\) 23\(\) 13\(\) 12\(\) 13\(\) 12\(\) 13\(\) 12\(\) 13\(\) 12\(\) 13\(\) 12\(\) 13\(\) 12\(\) 13\(\) 12\(\) 13\(\) 12\(\) 13\(\) 12\(\) 13\(Nwyddik	AX Sie J PM's 56 38 Si it abbits
Armysis 20 3.1 740 696 696 792 74 ColWir's 1.60 52 78 3195 30 31 - 92 Anlogic 3931 796 696 79 - 96 Colstor 25 13 193 1096 1096 1096 1096 1096 1096 1096 1096	DS Bric 27e 1.5 44520\(\frac{1}{2}\) 18\(\frac{1}{2}\) 18\(\frac{1}\) 18\(\frac{1}{2}\) 18\(\frac{1}{2}\) 18\(\frac{1}{2	NichHm 1182 10 9½ 9% + 36 Ros NichRs 165 6½ 6 4 Ros NichRs 19 10046 2756 28½ 21½ + 76 Ros Nobel 472 4.9 119 8½ 8½ 8½ 4½ 1½ 1½ 13 Nichwedy 52 4% 4½ 4½ 4½ 1% Ros Nichwedy 52 4% 4½ 4½ 4½ 1% Nichwedy 52 4% 4½ 12 4½ 1½ 1% Nichwedy 52 4% 4½ 12 4½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½	odini odion ogen olimnF olimFS omFin #0 3.6
Anchisv 7628 646 578 676 478 409 428 Contonl 1.5c A 402 4894 3746 4094 +296 Androor 77 46a 374 409 +496 Contonle 1.023 2716 271 + 16 Contonle 2.02 4.0 1273 464 1544 +146 Contonle 2.02 4.0 1273 464 1544 1546 1546 -146 Contonle 2.02 4.0 1273 464 1546 1546 1546 1546 1546 1546 1546	DoisySy 5604 7% 5% 6% 6% FFdLoG 26e 23 3114 114 114 114 + 4 Harsids 35e 18 120 9/2 9 9/2 LocalF 30 1.6 81 8% 8% - W Harsids 35e 18 120 9/2 9 9/2 1 LocalF 30 1.6 81 8% 8% - W Harsids 35e 18 120 9/2 9 9/2 1 LocalF 30 1.6 81 8% 8% - W Harsids 35e 18 120 9/2 9 9/2 1 LocalF 30 1.6 81 8% 8% - W Harsids 30 23 70718 1775 1774 LocalF 30 1.6 87 87 87 87 87 87 87 87 87 87 87 87 87	2 Nordsn 5 56 1.8 638 31½ 29 31½ 1½ Ror Nordsn 5 18 8 18895 24½ 21½ 34 11½ Ror Nordsn 5 18 31½ 29 31½ 1½ 3½ 1½ Ror Nordsn 5 18 45 1129 7½ 7½ 7½ 7½ 1½ Ror Nordsn 5 18 45 1129 7½ 7½ 7½ 7½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½	#190r nymd .47 3.9 xBCr xbdg s xCofn ydical
AnecoRg 137 334 354 354 CopFSL CopFSL A 1445 1454 12 14 +2 Animod 151a 134 15 15 15 15 15 15 15 15 15 15 15 15 15	158witch 1677 69s 59s - 4s FEdAlo 251019 10 1012 + 19 Hospos 15 3v. 3s 3v 19 Lowronc 5 4v. 4v. 4v. 117tch 157 59s 4vs 4v. + 19 FFMON 22 51 21 7v. 6v. 6v 19 Hospos 15 3v. 3s 3v 19 Lowronc 5 4v. 4v. 4v. 18 Hospos 15 3v. 3s 3v 19 Lowronc 15 4v. 4v 19 Hospos 15 3v. 3s 3v 19 Lowronc 12 25 1v. 10 11 - 19 Hospos 15 20 21 1179 22 22 22v. + 19 Lowronc 12 25 4v. 3v. 4v 19 Hospos 15 20 11 11 - 19 Lowronc 15 25 4v. 3v. 4v 19 Hospos 15 20 12 25 3v. 3v. 3v 19 Lowronc 12 25 4v. 3v. 4v. + 19 Lowronc 15 7v. 7v 10 10 10 10 10 10 10 10 10 10 10 10 10	NAHOID	SVes foc ficin i icyCr icyEl icyEq
ApidBio 3561 25¼ 25¼ +1 Coricm 8/e 3 52 23½ 22½ 23 - ¾ 1	INSIGN 974 3419 33 3419 + 12 File S. ABe 3.6 611 11 11 + 12 HunligB Ab 3.8 1315 2212 21% + 14 HunligB Ab 3.8	Nith-III	#18c .08e .6 #18c .20 1.5 fatf-5 .10r .6 flotb #2co
Arbor 194114 1049 1144 19; Co5evys 8601318 129; 13 + 3e 4 Arben 30e 1.1 987 24 27 + 2 Cs1En 9 .05e 1.3 111 4 29 344 + 12 4 ArgoGp 27703834 374, 38 + 1 ₈ CoffThr 319 436 436 - 46 Arkitch 365144 14 1456 + 16 CoffCD 0.06e 1.5 29734 4 448 + 16 Arkitns 44 316 24 316 + 16 CoffCD 0.06e 1.5 29734 74 746 4 Arkitns 44 316 24 316 + 16 CoffCD 0.06e 1.5 29734 74 746 4 Arkitns 44 316 24 316 + 16 CoffCD 0.06e 1.5 29734 74 746 4 Arkitns 44 316 24 316 4 4 CoffCD 0.06e 1.5 29734 74 746 4 Arkitns 44 316 2	12 5 416 5 7 7 7 7 7 7 7 7 7	NorinGCr NwsIdIs .45 27 7164: 15% 164% NwNG 1.56 7.9 2708 194 199 1996 NT clopd .34 12 25 776 7 772 + 14 Rep NwNLI .94 12 1874 28 2746 2746 - 14 NWPS 268 7.1 221364: 36 365 - 14 NorinE .97 1974 1974 1975 1976 1976 1976 1976 1976 1976 1976 1976	nAm .24 1.6 Auto .25 1.5 PicA CPsn 1.08 12.3 Pm2 .85 11.7
Arrow B 5 566 3.5 91 1714 1534 16 144 Centeor 446 648 6 484 144 14 14 14 14 14 14 14 14 14 14 14 14	eingr 102 15, 134 174 5, 134 174 5, 134 174 5, 134 174 5, 134 174 5, 134 174 5, 134 174 5, 134 174 5, 134 174 5, 134 174 5, 134 174 5, 134 174 5, 134 174 5, 134 174 5, 134 174 5, 134 174 5, 134 174 174 174 174 174 174 174 174 174 17	NormSv	idel Mind A4 48 Mind Mind Mind Mind Mind Mind Mind Mind
ASCMA 947 324 27 42 ChBsh 46 48 311 14 1312 1374 — 16 1	If Word 752 8 19 6 4 2 8 1/2 + 134	Novelis	neri MrH 96e 1.92 MrK 1.68 14.6 MrKs WrKs VRY 76 4.3
Astron 10 2.9 11 414 31/2 31/2 31/2 31/2 31/2 31/2 31/2 31/2	185ys 64 49 49 49 195 17 18 17 18 17 18 17 18 18 18 18 18 18 18 18 18 18 18 18 18	Nutried \$1 1% 1% 1% 1% Rise Rise NVCOR 779 244 2 2 4 4 Rich NYCR pl 1.70 121 234 14 1312 14 + 14 Rich Rich Rich Rich Rich Rich Rich Rich	inPi inPi ilm hEi t inHi 10e 5 : hten awdP
AllArm 12 24 500 44 49 49 1 Cirvms 1296 1779 1644 12 17 17 18 14 17 17 18 14 17 17 18 14 17 17 18 14 17 17 18 14 17 17 18 14 17 17 18 14 17 18 18 18 18 18 18 18 18 18 18 18 18 18	logses 1283 1% 1% 1% 1% 1% 1% 1% 1% 1% 1% 1% 1% 1%	OCG Tc	isky 1.10 <u>5.2</u> itMg .ys For <u>20 1.2</u> sG s ich idEnt
Autodk s 5145199/s 1634. 19 +10s Chimper 839 994 834 994 + 16 10 Autodine 2361974 114e 1246 ChincCp .17e 1.9 25 9 8 834 - 16 10 Autoline 1839 414 33e 414e + 16 Chonlins 77 514 479 514 + 16 Chonlins 98 98 98 98 98 98 98 98 98 98 98 98 98	Clork 79 5% 5 5% -% Floorier 295 28 44 103 106 107 -% Indeed 1207 275 275 -% Morraed 153e 24 695 35 574 -% Indeed 1207 275 275 -% Morraed 153e 24 695 35 574 -% Indeed 1207 275 275 -% Morraed 153e 24 695 35 574 -% Indeed 1207 275 275 -% Morraed 157 4% 38 8% 8 8 -% Indeed 1207 275 275 -% Morraed 157 4% 38 8% 8 8 -% Indeed 1207 275 275 -% Morraed 177 4% 38 8% 8 8 -% Indeed 1207 275 275 -% Morraed 177 4% 38 8% 8 8 -% Indeed 1307 275 275 -% Morraed 177 4% 38 8% 8 8 -% Indeed 1307 275 275 -% Morraed 177 4% 38 8% 8 8 -% Indeed 1307 275 275 -% Morraed 177 4% 38 8% 8 8 -% Indeed 1307 275 275 -% Morraed 177 4% 38 8% 8 8 -% Indeed 1307 275 275 -% Morraed 177 4% 38 8% 8 8 -% Indeed 1307 275 275 -% Morraed 177 4% 38 8% 8 8 -% Indeed 1307 275 275 275 -% Morraed 177 4% 38 8% 8 8 -% Indeed 1307 275 275 -% Morraed 177 4% -% Morraed 177 4% -% Indeed 1307 275 275 275 275 275 -% Morraed 177 475 275 275 275 275 275 275 275 275 275 2	Octoner 2747 29a 28a 28a 29a Codilio C	d\$v 1.10 17 ; nEl 56 32 ; Myr Hits esti Nug 06 .6
AutoSv 415 234 21/2 21/2 34 Chapter 6053 1/3 1/4 - 1/2 AutoHy 3053 1/3 1/3 1/3 1/3 1/3 1/3 1/3 1/3 1/3 1/	1907 2874 2434 2514 + 114	Childris 18 18 248 18 16/9 17/9 - 1/9 Roch Children 120 4.1 413 1/2 27/9 27/9 - 1/9 Children 268 144 149 139 + 1/9 Rich Children 268 144 149 139 + 1/9 Rich Children 11 15 45 56 56 + 1/9 Rich Children 440 2.8 182 39 28/9 28/9 + 1/9 Roch Children 440 2.8 182 39 28/9 28/9 + 1/9 Roch Children 440 2.8 182 39 28/9 28/9 + 1/9 Roch Roch Children 440 2.8 182 39 28/9 28/9 + 1/9 Roch Roch 182 39 28/9 28/9 + 1/9 Roch Roch 182 39 28/9 182	nCS 12e 1.2 Beo wid Und sen h (IFe)
Avry 3206 2% 1% 7% - % Charmed 86 1.9 239 42 32 42 +10 Charmed 56 1.5 176 5% 4% 5% + % Charmed 56 1.4 8819 16% 16% 16% 16% 16% 16% 16% 16% 16% 16%	1237 2 104 177 18 17 18 17 18 17 18 17 18 17 18 17 18 17 18 18 18 18 18 18 18 18 18 18 18 18 18	Ordstri 1.56 82 389 194 384 19 Rose Coldstri 1.56 82 389 194 384 19 Rose Coldstri 1.56 82 389 194 384 19 Rose Coldstri 1.56 82 380 194 218 218 218 218 218 218 218 218 218 218	iSir 14e 1.6 iB ,14e 1.6 iSir 5 iCt ech
BGS	phoson 16 2 40 170 644 772 Full 18 18 18 18 18 18 18 18 18 18 18 18 18	Oncoor One St. 40 2.5 1827 146 1376 146 146 Rouse One St. 50 1827 146 1376 146 1476 1476 1476 1476 1476 1476 147	oRtr 26 1.4 5es AT 25 4 FEF 160 1.6 184 Gld tors tors FFM FFM FFM FFM FFM FFM FFM FFM FFM FF
8E1 159 41 4325 479 479 479 479 479 479 179 189 179 179 189 179 179 179 179 179 179 179 179 179 17	wavyOb 216 332 315 736 446 February Section 22 12 12 12 12 12 12 12 12 12 12 12 12	Optics 1565 1692 16 1646 17 Royly Optics 1706 1706 1707 1707 1707 1707 1707 1707	Pim † Y3 Hind BBck .lée 28 RFs lş
BidLy8 20 1.6 800121: 1214 1214 1214 1214 1214 1215 1215 1215	marfeld 247 9th 8th 97 15 15 15 15 15 15 15 1	Orbin 200 3% 2% 2% 3% 4% 5% 4% 5% 7%	ind 9 Cp VS 49 EU 9
Control 134 514 514 575 575 575 58 58 58 58 58 58 58 58 58 58 58 58 58	morphical of July 19th 18th 19th 19th 19th 19th 19th 19th 19th 19	Company Comp	CP Vs 49 R U 9 Sys 4 Sys 4 SAB 1.47e 3.7 2 Fine 27 1.1 1
BixDets 28 3.5 32864 254 254 4 4 Gircino 86 59 5 5 - 9 1 8 8 8 7 1 5 2 1 4 2 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1	## A STATE OF THE	Ovřexp 220 2% 14 2	7 .07 · 1.1 } 45 . 45 . 55 .96 3.5 75 br -
BEI 180 41 4225 4V9 4W 4F4 + V9 BFS BC 050 5 6510 9 616 5% 4% + 120 BGS 050 45 296 9 616 5% 4% + 120 BHA 74 1964 1964 1964 1964 1964 1964 1964 196	amBis	Olymins	ad s 740 25 75 11 15 17 14 15 15 15 15 15 15 15 15 15 15 15 15 15
Bonkvî .24 1.2 245 2696 1996 2646		The same of the sa	(Continued

er Intern 10 57.Y \$ 10, -w 50 -v 206 24 (X) . j. 35 سين را يحيد 4.35 leg T . 5 5 : المناه ال 300 ودويوز 100 X 1000 4 000 · NŒĐ -1 -eš v⇒ ne 1458 746 246 31 236 276 1434 576 576 987 576 516 2622 576 476 26 779 2019 1874 204 776 1674 3 176 176 3 194 194 125 4 396 30501114 194 10721054 194 1743 28 194 1578 28 194 1578 28 194 2256 494 394 144 1119 995 710 676 6 \cor 5~~ \$7.3 io. جروس \$ X و هنتها يتر \$ 30),- 268 . 5 00° 2.00 TO ं हें हो है। हेर्ने **ड** \$ 5 \$ 00 G. 25. C.C. CH 70 after T. Kilborn

Altolon — With the standing down after the standing down after the standing down after the standing down after the standing down at the federal standing as about the standing standing as about the standing down and the standing down as a standing down as a standing of the standing standing standing of the standing standing standing of the standing stan The descriptions concerning the first descriptions concerning the first descriptions concerning the first description of the Dec 15-16 meeting district dist

96

:**70**7

77. 78. 993 3.

3003

:993 1992 174

723 124

743 . T

aights

٧

st Actives

The state of the s

7

sbank New International Road Issues

New	Int	Con			na ence De	I Bond Issues exviletes
Issuer	Amount (millions)	Mat.	Coup.	Price	Price end week	Terms
IXED-COUPON						
lectricité de France Jeneral Bectric	\$200 \$250	1998 - 1991	9 7%	101%		Noncollobia, Feet 2%.
apital		· .				Nancaliable, Fees 14%.
ong-Term Credit ank of Jopan	\$150	1993	8%	- 1013	99.75	Noncolable. Fees 176%,
lercedes Benz Credit lordic Investment	\$100	1995	81/2	100%		Noncollable, Fees 1976.
unk	\$300	1993	81/4	101%	99.38	Noncaliable. Fees 1%%,
Desterreichische ontrollbank	\$200	1993	8%	1011/2	99.55	Noncolobia. Fees 176%.
epsico	\$100		8	10114	99.25	Noncofable. Fees 1%%.
ortugal wedish Export Credit	\$300 \$200	1991 1992	814	1011/4	98.88 99.50	Noncollable, Fees 11/2%.
enezwela	\$100	1993	17%	100		Noncollable, Fees 1%%, Semiannually, Noncollable, Fees 1%%, Denominations
anque Française du	- DM 300	1998	6	100%	99,50	\$10,000. Callable at 102 in 1993, Fees 29%.
ommerce Edérieur overische	DM 100	1993	5	100%	99.20	
andesbonk Int'i						Nancollable, Fees not disclosed.
G Bank .uxembourg)	DM 300	1995	514	100%	99.50	Noncallable, Fees not disclosed.
lobis Société de onque Privée	DM 50	1993	5	100		Noncollable, Fees 2%,
rivotbanken	DM 150	1993	54	1001/2	99.25	Noncollable, Fees 2%
VestLB (n) (. .uxembourg)	рм 200	1993	5	100%	_	Noncollable, Fees not disclosed,
openhagen elephone Company	DK 300	2003	10	10014	98.50	
ritish Columbia	CS 150	1993	9¼	100%	98.75	terms may be set. Fees 1%%. Noncollable. Fees 1%%.
rovince Deutsche Bank	CS 700	1993	9%	10134	100.00	Noncollable, Fees 197%.
Urocco		-				
Vederlandse Gasunie Fienna City	C\$ 85 C\$ 97	1991 1993	9½ 9%	1011/4	100,00	Noncollable: Fees 11/%.
BM Australia Credit	Aus\$ 75	1992	12%	10134	99.63	Noncoloble, Fees 1974.
obobonk Nederland	Aus 50	1991	12%	1011/2	99.75	Noncollable, Fees 197%.
World Bank	Aus\$75	1993	12%	102	100.13	Noncollable, Fees 1%%.
ianca Commerciale taliana (London)	Y 10,000	1993	7 .	101%	_	Redemption amount will be based on the price of the Japanese government band futures due Dec. 1992 less 17.95
lanca Commerciale	Y 10,000	1993	7	101%	_	Fees 1962. Redemption amount will be 191.85 less the settlement price of
taliana (London)						the Japanese government band futures due Dec. 1992. Fee: 114%.
British Petroleum Overzee)	Y 10,000	1993	7	101%	_	Redemption amount will be based on the price of the Japanese government band futures due Dec. 1992 three months prior to maturity less 17.94. Fees 13/%, Denomina lions 100 million yen.
British Petroleum (Overzee)	y 10,000	1993	7	101%	·	Rederaption amount will be 191,50 less the price of the Japanese government bond futures due Dec. 1992 three
_ ru-20j	·					months prior to maturity. Fees 1%%. Denominations 101 million yen.
Mortgage Bank of Denmark	Y7,000	1993	3	100%	. –	Redemption amount will be based on the Japanese Topic stack index two months prior to maturity. Fees 15/%.
Mortgage Bank of	y 14,000	1993	5	1001/2	_	Redemption amount will be based on the Japanese Topa
Denmark COUTTY-LINKED	···					stock index two months prior to musturity. Fees 1 %%.
Dai-Ichi Seiyaku	\$150	:1993	4%	100		Noncellable. Each \$5,000 note with one warrant exercisable
Dowa Fire & Marine	\$ 70.	1993	4%	100	106.00	into company's shares at 3,352 yen per share and at 130 yer per dollar. Fees 24%. Noncallable. Each \$5,000 note with one warrant exercisable.
iviji Fire & Marine	\$110	1993	open	100	106.00	into company's shares at 779 yen per share and at 130 yer per dollar. Fees 246%. Coupon indicated at 5%. Noncallable. Exch \$5,000 note with
nsurance			<u>.</u>	100		one warrant exercisable into company's shares at an expect ed 21/1% premium. Fees 21/1%. Terms to be set Feb. 17.
Vitsui Bank	\$200	2003	open	100	99.00	1993. Convertible of an expected 5% premium. Fees 29% Terms to be set Feb. 17.
Vitsui Petrochemical Industries	\$150	1993	. 44	100	115.00	Noncollable. Each \$5,000 note with one warrant exercischle into company's shares at 1,189 yen per share and at 130 yet per dollar. Fees 26%.
Nishi-Nippon Bank	\$70	2003	2%	100	97.00	Semiannually. Noncallable. Convertible at 804 year per shor and at 130.15 year per dollar. Fees 24%.
Rohm Company	\$70	1993	open	100	109.00	Coupon indicated at 5%. Noncobable, Each \$5,000 note wit one warrant exercisable into company's thores at an expect ad 21½% premium, Fees 21½%. Terms to be set Feb. 17.
Shin-Etsu Chemical	\$100	1993	open	100	106.00	Coupon indicated at 5%. Noncollable, Each \$5,000 note wit one warrant entrasable into company's shares at an expec
Sumitomo Marine &	\$100	1993	open	100	110.00	ed 25% premium. Fees 25%. Tenns to be set Feb. 16. Coupon indicated at 5%. Noncallable, Soch \$5,000 note wit
fire Insurance				·		one warrant exercisable into company's shares at an expect ed 29% premium. Fees 26%. Terms to be set Feb. 15.

\$100 1993 open 100 106.00 Coupon indicated at 5%. Noncollable, Each \$5,000 note with Takashimaya one worrant exercisable into company's shares at an expected 29% premium. Fees 29%. Terms to be set Feb. 16. \$70 1993 4% 100 105.00 Noncollable. Each \$5,000 note with one warrant exercisable Tokoi Electricol into company's shares at 1,261 yen per share and at 130 yen per dollar. Fees 26%. Construction Toyo Wharf & Warehouse

\$ 50 1993 4% 100 104.00 Noncollable, Each \$5,000 note with one warrant exercisable into company's shares at 817 yen per share and at 130 yen per dollar. Fees 24%. \$100 1993 open 100 105.50 Coupon indicated at 5%. Noncollable, Each \$5,000 note with one warrant exercisable into company's shares at an expected 21/% premium. Fees 21/%, Terms to be set Feb. 16. Trio-Kenwood

DM 70 1994 1% 101.75 Semicromotily. Redeemable at 110 in 1993. Convertible at 2,289 year per share and at 76.69 year per mark. Feet 254%. Nichiei Construction

rout of the stock market, the Feder- funds rate by about a percentage erations, the account of the Decemal Reserve began reverting in Depoint, to 6% percent. cember and January to its economic policies of the months before the keeping the rate stable, a departure mined that it could make further collapse and worrying less about from its previous practice of con-

In recent days, the federal funds money supply, which leaves rates rate, the rate that the Fed influences most and that influences

Then at the December meeting many others, has been slipping the Fed determined that the econo-slightly from the 6% percent level my was settling down again and

of most weeks since Oct. 19, the day the Dow Jones industrial average plunged 508 points.

The slight decline of the rate, which banks charge one another for short-term loans could result. for short-term loans, could result from a Fed decision to let it decline

or from a reaffirmation of the December decision to pay less attention to rates and leave them more to the influence of the markets. The Fed's policy-making Open Market Committee met on Tues-

day and Wednesday, but its decisions will not be disclosed for six weeks or so. The Fed's decisions concerning rates were reported Friday in the

minutes of the Dec. 15-16 meeting. The committee reaffirmed those policy adjustments on Jan. 5 in a telephone conference.

In both cases, the officials had to juggle predictions that the economy was slowing, and possibly mov-ing toward a recession, against concerns over the dollar. Prospects of a slower economy might permit lower interest rates, but averting a decline of the dollar meant holding them steady or pushing them up. The Fed decided to sit tight.

As Economy Calms, Fed Alters Tack

It also decided to concentrate on trolling reserves in banks and the

By Peter T. Kilborn

New York Times Service

WASHINGTON — With, the economy calming down after the markets and lowered the federal

Right after Oct. 19, the Fed cial markets and uncertainties in the economic ontlook may continue to confidence in the markets and lowered the federal

Right after Oct. 19, the Fed cial markets and uncertainties in the economic ontlook may continue to call for a special degree of flexibility in the Fed's market op-

progress toward returning to its pre-October stance.

ber decision says.

more room to fluctuate.

Then at the December meeting the Fed determined that the econoto the previous approach," said Neal M. Soss, an economist at First began revering to the procedure, although not complete-by, the minutes showed.

"The committee recognized that the said. "It doesn't show whether

Bond Prices Swing Wildly

New York Times Service NEW YORK —A mood of near euphoria in the bond market on the U.S. trade deficit for December turned gloomier after evaluation of the figures.

The market saw price swings Friday of as much as 24 points, or \$27.50 for each \$1,000 of face value, in the Treasury's long bond, the 8% percent issue due in 2017. That was an extraordinary one-day

price range for a Treasury issue.

Moments after the opening, the bond soared 1% points, to 107, on news that the merchandise trade deficit had declined by \$1 billion, to \$12.2 billion, in December. But late in the day, after some bargain hunting, the long bond was offered at 104 26-32, down 31-32 on the day and 1 17-32 for the week.

As a result, the yield on the long bond rose to 8.44 percent, from 8.32 percent the day before and 8.29 percent a week ago. The new long Treasury notes, the 8% percent issue due in 1998, dropped 21-32, to 99 7-32, for a yield of 8.24 percent.

Once the back-office people took a good look at the trade data, it became apparent that the numbers weren't that positive," said Alan R. Leslie, chief economist at Discount Corp. of New York.

Trump's Aim in Buying Into MCA Still Unclear

some time, analysts said it is not sure." clear whether the real estate devel- Mr. Trump notified the enter-

seeking to acquire it. 375,000 "Maybe it's greenmail, maybe he percent.

oper Donald J. Trump, who has tainment and film production com-taken a stake in the company, is seeking to acquire it. tainment and film production com-pany on Friday that he owns 375,000 MCA shares, or about 0.5

Campeau Warns on Buyout

New York Times Service

NEW YORK — Campeau Corp. has warned that it might take legal that a number of suitors are interaction if Federated Department Stores Inc., which it is trying to take over, enters into a leveraged buyout agreement with Kohlberg, Kravis Roberts

MCA has been the subject of

Campeau said it would sue if Kohlberg entered into arrangements with flexted in its share price. Federated calling for "breakup" fees or "lockups." Breakup fees are arrangements for a leveraged buyout participant to receive a payment if a transaction falters. Lockups refer to options to buy a specified amount of would lead to the sale or possible to translate them into earnings."

"Trump could help develop the company and repays it with earnings of the company or the sale of assets.

In a letter Friday to Henry R. Kravis, founding partner of Kohlberg, Kravis, Robert Campeau, Campeau's chairman, said, "We believe that you and Federated cannot enter into such arrangements without our having a full and fair opportunity to compete with any offer you make."

Trump could help develop the major record company, publishing and broadcasting operations, a toy company and 50 percent of a large movie theater chain.

Trump could help develop the major record company publishing and broadcasting operations, a toy company and 50 percent of a large movie theater chain.

alyst at Dean Witter Reynolds Inc., said the disclosure gives little indi-cation of Mr. Trump's motivation. He said that even if Mr. Trump bought another \$15 million of the stock at about \$45 a share, that would be only about 330,000 shares, MCA's stock rose \$5.75 a share Friday to close at \$45.50 on the New York Stock Exchange.

MCA's stock price had been rising for several weeks on rumors

& Co., a leading firm handling such buyouts.

Kohlberg has reportedly worked with Federated on a buyout plan to fend off Campeau's hostile takeover. Campeau renewed its \$61-a-share.

\$55.4 billion cash offer for Federated on Thursday.

stock as compensation for investment bankers participating in a lever-breakup of the company. MCA as-

tomputed to Our Stuff From Disputches
really wants to buy it," said Harold
LOS ANGELES — Although
MCA Inc. has been viewed as an attractive takeover candidate for piece for him to bite off, that's for

Its chairman, Lew R. Wasser-man, has vowed that he would never pay "greenmail," a premium over the market price, to rid the company of an unwanted investor. Citing other instances when Mr. Trump has helped drive up the price of a stock before selling, one

analyst said he found "general skepticism" among arbitragers, who speculate in takeover stocks. Mr. Trump has parlayed large stakes in such companies as Holiday Corp. and Golden Nugget into multimillion-dollar profits, bailing out after word of his own interest

boosted the share price. Alan Kassan, an analyst at Shearson Lehman Hutton Inc., said. "MCA is rich in quality as-

Porsche Plans To Trim Sales In U.S. to 50%

STUTTGART - Porsche AG, the West German maker of luxury cars, plans to reduce U.S. sales to 50 percent of total output from the present level of about 65 percent, its chairman, Heinz Branitzki, has announced.

In an interview published in Saturday's edition of the Stuttgarter Zeitung, Mr. Branitzki said: "Most recently, 64 to 65 percent of our production went to the U.S. We want to drop to 50 percent."

Porsche's U.S. sales were hit hard last year by the falling dollar. He said the dollar's decline had caused Porsche to raise prices of some cars sold in the United States by up to 50 percent.

The company said last month that overall sales were expected to fall to 31,000 in the 1987-1988 business year from 49,976 in the previous

\mathbf{RUST} : Key to Manufacturing Revival Is 'Think Small'

most important products.

burn, he reasoned.

pushing it into the red.

ployee plant runs on the "just-in-time" system that virtually elimi-

quality is better," he maintained. they would increase 20 percent this nates inventories of components. "If you design the product so it has very little labor, it doesn't make any difference" that foreign pay scales are much lower, he said. Helped by the low dollar, Ritron export sales are moving back toward the 15 percent share of total sales that they held in the late

A former employee of the navy Air Force subcontract for a "transceiver," a combination transmitter and receiver. Ritron was able to develop it in five and a half months, compared with the two to three years at larger competitors, he said.

To insure that Ritron's businessplans to restructure into productline divisions. "Large companies," he said, "have much less ability to control their destiny."

Outside Fort Wayne, in the same state, the Indian immigrant who founded Bhar Inc., a manufacturer of injection-molded plastics, boasts that his Taiwanese rivals are not nearly as efficient as his \$7 million company.

N. Norm Bhargava, who left a college teaching job 10 years ago to create his plastics company from scratch, is fond of complaining about what he considers the unfair trading policies of East Asian in the next breath he will tell you that his productivity is so high that

he can win the game anyway. "The overseas injection molders cannot compete with us," Mr. Bhargava, 62, said. "They are very hard-working but they're not used to thinking in terms of labor-saving

devices." Bhar, whose products include poles and blades that support army camouflage netting and automobile parts for General Motors Corp., will use, say, a 32-cavity mold with eight times the capacity of most rivals'. This more than offsets the low labor costs of East

Asian competitors.

Bhar is benefiting from a trend among major companies to contract for components previously made in-house. It will soon begin supplying butter dishes for General Electric Co. refrigerators.

Mr. Bhargava said his two-plant, 90-employee, nonunion company took \$2 million worth of business

	U.S. Consumer I	lates
		Feb. 12
ı	Tax Exempt Bands Band Buyer 20-Bond Index	7.40%
ł	Money Market Funds Denostrie's 7-Day Average	62%
ı	Bank Money Market Accounts Bank Rafe Menitor Index	5.78 %
I	Hage Mortgage, FHLB average Source : New York Times.	10,59 %

Aujourd'hui, le FINANCIALTIMES a 100 ans, 116 pages et il est vendu

6,50 F en kiosque ETANCIAL AM 1988

LUARANTEE The International Herald Tribune stands behind its **BUSINESS SCHOOL**

long history of excellence. We'll refund your money on all unserved issues in your subscription if you're. not completely satisfied. B.S.L. introduces in February 1988 its new programmes: The Master of Business Administration

The Doctor of Business Administration of Business Administration of Money Banking or Global Business. Top faculty, Taking enrolments now. Tel., Deen of Administrac 021/27 38 33 Or write: P.O. Bex 2290

LAUSANNE

M.B.A.

(Continued from first finance page)

from a larger, less nimble competition on the "just-intion" and page plant runs on the "just-intheaper, deliver it faster and our rate, and Mr. Callas predicted that

In Aubura, a city in the north-eastern corner of Indiana where again make a profit. much of the early history of the Mr. Callas has also embraced American automobile industry was just-in-time manufacturing, a pracwritten, an entrepreneur named tice popularized by the Japanese George E. Callas is reviving Au- that has caused him to shun the burn Gear, a Borg-Warner castoff, assembly line in favor of small by using management techniques "cells" of workers and machines. usually associated with the Japa- "You don't make a part for the next machine until that machine is

When Mr. Callas bought Auburn ready to use it," he said. and of a large company, Mr. Rice, 55, values the small-company nimbleness. That helped Ritron win an have wondered why he wanted it. The future of the business seemed have been produced. The approach less than bright because of the also calls for workers to perform movement to front-wheel-drive ve-different tasks. Ideally, that means hicles, which do not need limited- workers feel more responsible for slip differentials, one of Auburn's the success of the whole product

The reward, in addition to being But Mr. Callas, a former manag- able to run with practically no ines do not become too unwieldy, he er at Rockwell International Corp., ventories, is good products and saw an opportunity. As American happier customers. Auburn last auto companies found it less year became a certified supplier to worthwhile to make such items GM's Saginaw, Michigan, plant, a themselves, it would leave a profit coveted designation.

Mr. Callas acknowledged that able niche for companies like Auhis unionized work force of 250 was The sailing has not been easy for still coming to grips with the new Mr. Callas, who is 53. In late 1984, Auburn's biggest customer decided three to five years. Persuading any to make an item itself, costing Au- work force to change its ways is burn 40 percent of its business and difficult, but Mr. Callas said he ushing it into the red.

Auburn supplies limited-slip difsmall company and everybody can ferentials for some of the sportier see the competitive pressures, it's GM cars and gear drives for cranes, easier to move in the direction you movers and farm equipment. The want to go."

Schlumberger

SCHILIMRERGER 1987 KARNINGS

NEW YORK, New York, February 9 — Schlumberger Limited reported that net income in the fourth quarter was \$316 million, \$1.15 per share, compared to a \$2.18 billion loss, \$7.71 per share, in the same quarter last year. The 1987 fourth quarter earnings include \$222 million, \$0.81 per share, resulting from a favorable tax-case settlement. In 1986, \$1.74 billion of nonrecurring charges and \$312 million loss from discontinued operations were recorded in the fourth quarter. Fourth quarter revenue was up 19% to

1,30 billion.

Euan Baird, Chairman, noted that several factors were response Schlumberger's strong return to profitability, "First, actions taken last year to scale down the company to a level commensurate with oilfield activity had a positive impact on our ability to compete and be profitable. Second, in the a positive impact on our ability to compete and be profitable. Second, in the last six months, the number of active drilling rigs rebounded from a steep slide in the first half of the year as our customers became more optimistic about the price of oil. The rig count worldwide at the end of 1987 was well ahead of the previous year. Finally, except for Sedco Forex, where the large surplus of drilling rigs kept day rates depressed, prices for our oilfield services continued to improve." Baird indicated that Schlumberger Industries, the utility meters and electronics group, again showed profit gains; at Schlumberger Technologies, the CAD/CAM, automatic test and graphics group, results were improving slowly.

For 1987, net income was \$353 million, \$1.27 per share, compared to a loss of \$2.02 billion, \$7.00 per share, in 1986. Revenue was \$4.73 billion vs.

of \$2.02 billion, \$7.02 per share, in 1986. Revenue was \$4.73 billion vs.

\$4.94 billion a year ago. The 1987 net income tigure includes:

Income from continuing operations of \$503 million, \$1.81 per share, including: \$222 million, \$0.80 per share, from favorable settlement of a tax case with the U.S. Government, and \$69 million, \$0.25 per share, gain on the sale of an investment in Compagnie Luxembo Telédiffusion.

recontruston.

Loss from discontinued operations of \$220 million, \$0.79 per share, relating to the divestiture of the Fairchild Semiconductor business.

Extraordinary gain of \$70 million, \$0.25 per share, resulting from an award by the fran-U.S. Claims Tribunal.

The 1986 net loss figure includes:

Nonrecurring charges of \$1.74 billion, \$6.05 per share, primarily for write-offs in the Ollfield Services segment.

Loss of \$363 million, \$1.26 per share, related to Fairchild Semiconductor which was accounted for as a discontinued operation.

or more off your newsstand price when you subscribe for 12 months to the International Herald Tribune. The longer you subscribe the more you save.

Country/Curr	ency	12 months + 52 ISSUES	% SAVINGS	6 months + 26 ISSUES	% SAVINGS	3 months + 13 ISSUES	% SAVINGS
Austria	A.Sch.	4,800	40	2,600	35	1,450	28
Belgium	B.Fr.	11,000	40	6,000	34	3,300	27
Denmark	D.Kr.	2,500	38	1,400	30	770	23
Finland	F.M.	1,730	44	950	39	520	33
France	F.F.	1,500	41	820	36	450	29
Germany*	D.M.	580	41	320	35	175	29
Gr. Britain	£	130	40	72	34	40	27
Greece	Dr.	22,000	53	12,000	49	6,600	44
Ireland	£I₁L	150	45	82	40	45	34
Italy	Lire	380,000	42	210,000	36	115,000	30
Luxembourg	ĻFr.	11,500	37	6,300	31	3,400	25
Netherlands	FL	650	40	360	34	198	27
Norway (post) — ** (hd. del.)	N.Kr. N.Kr.	1,800 2,300	45 30	990 1,270	40 22	540 700	34 5
Portugal	Esc.	22,000	58	12,000	54	6,600	50
Spain (post) Madrid(hd.de	Ptas. L) Ptas.	29,000 45,240	45 —	16,000 22,620	40	8,800 11,310	33 —
Sweden (post) ** (hd.del.)	S.Kr.	1,800	45 30	990 1,270	40 22	540 700	34 14
Switzerland	S.Fr.	510	44	280	38	154	32
Rest of Europe, N Africa, Middle E			Varies	230	Varies by	125	Varies by
Rest of Africa, G Asia	iulf Star		country	320	country	175	country

In Germany, hand delivery is available in major cities on publication date For details and rates, please check here and fill in your address below [**As these rates, you can get early morning hand delivery in the following cities: Oslo, Stavanger, Stockholm, Göteborg and Malmö. Offer valid through March 31, 1988 for new subscribers only.

Herald Eribune.

To: Subscription Manager, International Herald Tribu 181, Ave. Charles-de-Gaulle, 92521 Neuilly Cedex, Fri Please check the subscription term you desire:	nne, ance. Tel.: (1) 46 31	7 93 61. Tlx.: 612832.
52 extra issues with a 12-month subscription (364)	issues in all.)	
26 extra issues with a 6-month subscription (182	issues in all.)	
13 extra issues with a 3-month subscription (91) My check is enclosed. Please charge to my credit card account: Access Amex Diners Visa	issues in all.)	☐ MasterCard
Card account number		
Card expiry date	Signature (accessry for credit of	Part enement
Name	Tel/Telex	
Address		
	A	15-2-88

Treasury Bonds SELECTED B.S.A./O.T.C. QUOTATIONS Alan Jones Pit Stop 21/3 2% Bitter Corp. 21/2 Chiron 13½ Gold. Glory USA Inc. 3½ 13% 31/2 10% GoodWark Food 11 MAG Holdings 2% 2% NAV-AIR

WITH COMPLIMENTS OF

Indigo Ideas

WITH COMPLIABNIS OF CONTINENTAL AMERICAN

Analysts who think the microship busi ness looks sick should examine the back-log buildup at Applied Materials —

which provides new-generation produc-tion equipment. For complementary re-ports on where such issues could climb,

INDIGO INVESTMENT, S.A. Avda Palma de Mellora 43, Terremolinos, Melloga, Spain. Phone 34-52-389600

ndigo is not a licensed broker,

ESCORTS & GUIDES

LONDON ISABELLE FRENCH specif-ing First Class VIP Escort Service, Knightsbridge, Tel 01-235 0592.

Welcome Escort and Travel Service.

EBONY ESCORT SERVICE
Telephone: New York
212-213-3282

LONDON BRAZILIAN ESCORT Service. Open seven days a week. Multi-lingual. Tel: 01 723 4666.

LONDON ORIENTAL GUIDE and Es-cort service. Central London/Heath-row. Tel: 0836 630690.

MBIAN NEW SAFARI Escort and Guide Servica. II cm to 9 pm. Tel. (3°2) 70:69'8-792913. Cards accepted 1 MUNICH 99 1 23 14 + ESCORT AND GUIDE AGENCY. The Friendly Service.

NEW LADY ESCORT, Travel & Gude Service, Frankfurt.

MUNICH - RIST CLASS - GLEDE - Escort and movel service. Tet 0897 307 10 24 continue for all occasions.

FRANKFURT - PRIVATE Collection - Escort & Guide Travel Service. Tet 069/62 88 05.

IES BON VIVANTS Escort Service 212-459-9300 NYC. Major Gred Cords Accepted.

Welcome Escori Call: 91 B3 74

TITLE SALARY **EMPLOYER** EDITOR OR SENIOR EDITOR Radio Free Europe/Radio Liberty. INT'L BUSINESS Motorola Inc. Competitive **DEVELOPMENT MANAGER** TRAVEL/PRIVATE LESACO GmbH. SECRETARY ANALYST/PROGRAMER U.S.\$21,259 to IFAD. U.S.\$29,124 **POSITION MANAGING DIRECTOR** French subsidiary of High Tech. **Attractive** PROFESSIONAL JOURNALIST Excellent Radio Free Europe/Radio Liberty. OR POLITICAL SCIENTIST **CHIEF OF CORPORATION** Roland Berger & Partner GmbH. Commensurate REPORTING

> If you haven't seen last week's INTERNATIONAL POSITIONS rubric, please ask for a free copy: Max Ferrero, INTERNATIONAL HERALD TRIBUNE, 92521 Neufly Cedex, France-Tel: (1) 46.37.93.81. Telex: 613595

> > **ESCORTS & GUIDES**

ARISTOÇATS

Loadon Escort Service Shouldham Street, London WI. major Gredit Cards Accepted Tel: 01 258 0090 (3 lines) 12 naon - matright

REGENCY

LONDON BELGRAVIA

Escert Service. Tel: 736 5877.

MAYFAIR CLUB

ESCORT SERVICE from 5pm ROTTERDAM (0) 10-4254155 THE HAGUE (0) 70-60 79 96

CAPRICE-NY

ESCORT SERVICE IN NEW YORK TEL: 212-737 3291.

** ZURICH 558720 **

LONDON ESCORT SERVICE 212-838-8027

INTERNATIONAL CLASSIFIED

ESCORTS & GUIDES

Madred * Light *

Escort Service 91/2593807

1 Beauchamp Place, London SW3 Tel: 01 584 6513/2749 (4-12 pm)

* ZURICH * CAROLINE

ZURICH SUSAN ESCORT SERVICE 01/44 24 73

*****GENEVA BEST

ESCORT SERVICE. 022/21 03 40

GENEVA *DESTREE*

ESCORT SERVICE, 022/21 99 61

ZURICH op Escort Service Tel: 01/41 7609

SOPHIE FRENCH SPEAKING Excert and Guide Service. Tel: 370 4067

(Continued from Back Page)

ESCORTS & GUIDES

MADRED IMPACT ESCORT and Guide Service. Multilingual. Visa. Open 1 lam - midnight. Tel: 261 4142

TOKYO EXCLUSIVE ESCORT Service. Cords acceptable. Telaphone: Tokyo 03 798 4350.

ONDON AND HEATHROW Escus Service, oil motor credit cords occapi ed, Tel: 749 3062 / 749 7492

LONDON ONLY JAPANESE ESCORT Service, Bilinguol, Credit cords, Tel: 01 370 0634 / 603 7194.

LADY DOMINA CLUB DOMA Escort Service, The Hogue Holland, Tel. (3) 70-601822. All credit conds accepted.

** LONDON LADY *** ESCORT Service. Landon, Heathrow and Gatwick. Tel: 01 769 0409

AMSTERDAM JASMIN AND JOYCE Escort Servece. Tel. (0) 20-865 242 or 20-869 868. Credit cords accepted.

COPENHAGEN - STOCICHOLM Mrs. Scandinovia Escort Service. Multilin-gual Tel: 451-54 17 06 or 54 60 16.

** GENEVA ROYAL GENEVA **
**** VIP Escort Service. ****
Telephone 022 / 812 772

AMSTERDAM 2000 ESCORT SERVICE (0) 20-911030

AMSTERDAM • YENTL ESCORT and Guide Service. [0] 20 - 657(0). All major credit cards accepted.

BLACK ORCHID *****

| 5xxxx1 Service, Telephone, 01

ESCORTS & GUIDES

INTERNATIONAL

ESCORT

SERVICE
Head office in New York
330 W. 56th St., N.Y.C. 10019 USA
212-765-7896

212-765-7754

MAJOR CREDIT CARDS AND CHECKS ACCEPTED

AMBIANCE

ESCORT SERVICE OF NEW YORK

212-889-7300

MAJOR CREDIT CARDS ACCEPTED

LONDON

KENSINGTON ESCORT SERVICE 10 KENSINGTON CHURCH ST, WB TEL: 937 9136 OR 937 9133 All major credit cards accepted.

LONDON

Portman Escort Agency

67 Chiltum Street, i.andon W1 Tel: 486 3724 or 486 1158 All major credit cords accepted

GENEVA ESCORT

SERVICE. Tel: 46 11 58

East Germany Lowers Sights as Economy Falters

By Robert J. McCartney

BERLIN — East Germany has scaled back its economic targets under its current five-year plan after growth eased last year to a five-year low because of sagging investment, poor exports and a reluctance to borrow from the West.

A new note of self-criticism has appeared in official statements on the economy. The nation's Communist leaders have conceded openly for the first time in several years that performance has fallen considerably short of goals.

sponded by reviving calls for "greater discipline" rather than by echoing the proposals of the Soviet leader, Mikhail S. Gorbachev, for perestroika, or restructuring.

Nevertheless, domestic support for more economic reform is likely to rise unless the leadership succeeds in putting the economy back on

So far, however, the government has re-

East German officials contend, with some justification, that the Soviet Union is seeking to implement economic policy changes introduced in East Germany in the 1970s. East Germany granted extensive powers at that time to managers of individual production units, for example, and the Soviet Union is aiming to do

track, Western analysts said.

East Germany also is under pressure from the Soviet Union to maintain its status as Eastern Europe's economic powerhouse. East Germany is the largest trading partner of the Soviet there is no inflation in the economy here.

Union, which relies heavily on it for imports of

manufactured goods. For the moment, the Soviet Union appears content to let the East Germans deal with their problems as they see fit, analysts said. Moscow

has little interest in encouraging instability in East Germany, providing that it delivers the products the Soviet Union wants. By East Bloc standards, East German consumers are spoiled. Meat and appliances such

as television sets are readily available. But consumers still must wait more than 10 years to buy a new automobile. A Politburo member. Werner Felfe, told the Communist Party Central Committee last month that con-

sumers had been "directly affected" by economic problems. The government announced then that it had lowered its growth target for 1988 to 4.1 percent

On Jan. 12, the government announced that growth in 1987 was 4 percent, or the lowest rate in five years. The economy fell short of its target in the previous year as well.

East Germany's reported growth rates would be welcome in any Western industrialized country, but they overestimate actual expansion by between 1 and 2 percentage points,

according to Western analysts.

The difference between the reported rate and the actual rate results from the East Germans' claim - disputed by Western analysts - that

East German economists blamed external

factors for the slowdown. "We are well aware that the conditions for

growth are difficult," said Diethelm Hunstock, dean of the faculty of domestic economics at the University for the Economy in East Berlin. The population is shrinking, he said. He also noted that prices have fallen for bulk chemicals and refined petroleum products, which are major East German exports, while the production

of soft coal, East Germany's principal energy.

source, has stagnated because mines are getting

Western experts said another major reason for the slowdown was East Germany's imwiliingness to buy Western machinery and other capital goods to boost industrial productivity. Since 1982, East Germany has followed a strict policy of running trade surpluses with the from the goal of 4.5 percent for each year of the West, thereby avoiding increasing its indebtedness to Western banks. In that year, the Eser Germans were severely affected by a cutoff in Western lending to Eastern Europe, caused principally by a debt crunch in Poland and

Today, with net Western indebtedness of \$6 billion and hard currency reserves of \$7.5 bil-lion, the East Germans could easily borrow on Western markets. But they feel that they were burned once by the Western banks and are not وجور

وسعيد الروا

63 was a consider

DUR.

3. 1. 7. 7

17712,14

to hatter They see well

THE PARTY

ng Maraus and

79.0

THE MENACE

THE REPORT OF THE ROOM OF

IMBLE!

AND SOUTH STATE OF THE PROPERTY OF THE PROPERT

GUCHO

OGNER

DOYLIB

7.7

arga jagge

م يونورون... 44 **"YES"**

محيات والمعاد

65 1/25 7/5

going to run the risk a second time. "If we take new credits now, we will have to repay them in the 1990s," Mr. Hunstock said 'We are pursuing a cautious policy." 🚊

BRAZIL: Banks Offer to Reschedule \$50 Billion of Debt Over 20 Years

institutional credits.

The advisory committee also raised late last vear.

Last year, money was raised from about 75 banks. This time, the tructurings. committee will probably approach all those owed money by Brazil, about 300 to 400. The \$3 billion short-term loan is

part of banks' projections of a \$5 billion 1987-88 financing gap.

through 1993 be rescheduled over 20 years at an interest rate of that it would suspend interest payroughly 0.875 percent over the ments on \$70 billion of bank debt. O'Connell, who was attending a year from its banks and the IMF.

The 20-year term would be long-

er than first visualized. Originally, plans to approach a greater number the talks had been described as of banks for the financing than it did for the \$3 billion interim loan it

But a 20-year rescheduling

should remove some of the uncertainty associated with frequent res-Bankers said that in addition to a co-financing with the IMF and World Bank, the preliminary plan

would include trade credits, exit bonds and debt/equity swaps. The draft plan proposes that ed parallel talks with banks and the loans falling due from 1987 IMF or other multilateral agencies.

But after declaring last February

with the IMF. That attitude has changed only step. recently as Brazil moved toward a more conciliatory stance. This José Luis Machinea, said Argenti-But a 20-year rescheduling change in attitude was demonstrating was close to agreement with the

> ■ Argentina Sees Problem cial bank creditors for a grace peri- has no authority to make a declaraod on interest payments due this tion on the our debt," he said. "We year until the country can negotiate have not talked about this possibila new package with them, a central ity, nor do we intend to go this bank official. Arturo O'Connell, way."

said in London.

(Continued from first finance page)

London interbank offered rate.

Brazil now pays Libor plus 1.875

bank loans and government and institutional credits.

The 20 years term and the loans are seminar on Latin American debt, ment with the banks should not be said Friday that the country's predicated on a standby agreement shortage of foreign exchange residual to the country's predicated on a standby agreement shortage of foreign exchange residual to the country's predicated on a standby agreement shortage of foreign exchange residual to the country's predicated on a standby agreement shortage of foreign exchange residual to the country's predicated on a standby agreement shortage of foreign exchange residual to the country's predicated on a standby agreement shortage of foreign exchange residual to the country's predicated on a standby agreement shortage of foreign exchange residual to the country's predicated on a standby agreement shortage of foreign exchange residual to the country's predicated on a standby agreement shortage of foreign exchange residual to the country's predicated on a standby agreement shortage of foreign exchange residual to the country's predicated on a standby agreement shortage of foreign exchange residual to the country's predicated on a standby agreement shortage of foreign exchange residual to the country's predicated on a standby agreement shortage of foreign exchange residual to the country's predicated on a standby agreement shortage of foreign exchange residual to the country's predicated on a standby agreement shortage of foreign exchange residual to the country's predicated on a standby agreement shortage of foreign exchange residual to the country agreement shortage of the co serves might force it to take that

But the central bank president, ed by its payment on Feb. 2 of \$350 IMF on an economic plan that million of interest due in January would allow release of the third (Reuters, UPI) installment of a \$1.4 billion stand-

by loan. Mr. Machinea discounted Mr. Argentina may ask its commer- O'Connell's remarks. "O'Connell

Argentina has said it will need

American Exchange Options

	F	lgures as of clase of trading Frid	Mesol P Micrsft SSV4 SSV4	25. 1-16. 5-16. 2/6.2 10. 1-14. r r 50. 51/5 r 12. 55. 15-14. 4% 11-16. 60. r1 15-16. 5	7-16 PoyCord 118 20 7 7 11 11 115 7 249 1 5 7 249 1 5 7 245 1 5 7 246 247 314 1 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
2	Oolign & price Calls Puts	Opilion & price Colis Puts	Option & price Calls Puls	SSN: MiniSc Min 7	65 r 34 r 5 r 34 r 10 r 34 r	7 44% 50 % % 7 44% 55 7 3-16- 72 44% 40 2 1-16 7 Sorot 35 49 7
	Feb Mar Feb Mar A M R 35 46 246 4 156 35'- 46 1-16 r r r 35'-3 70 r 5 34'-4 5 A 5 A 40 r 5 1-16 >	25'-4 25 3-16 s 2 s Codeno 25 5to 65 vs is 5e 65to 68 to 25 is 2 66to 65 to 1 5to 7 Cetus 15 to 7-16 r 1iu	Glenid 25 % 24 % 25% 30 r ½ r Golding 7½ 25-16 r r 9% 18 % 3-16 5-16 % 12% r r 2%	r Asia r Asia r Asia	25 914 . r . s 40 414 514 14 45 9-16 124 195 50 1-16 15 r	. c. 40 . 40 . les 1 les
2	461n 45 11m 31s 4g 11s 461s 50 3-16 11-16 4 r 461s 55 r 3n 9 r 461s 55 r 3n 1 r	Chose 20 2½ 2½ r r r r 2½; 2½; 2½; 36 l 36 l 36 l 2½; 25 r 82 r r r r 2½; 26 r r r r r r r r r r r r r r r r r r	Goodyr 55 3% 4% % 57% 60 9-16 2 f 59% 65 r % r Gould 10 r r r	7 NMedEn 21a N Semi 7 184a 184a 17	20 7 46 7 10 7 3 7 3 10 11-16 7 7 10 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	r late 1790 3-16 36 1-16 1640 20 1 36 1 36 1 36 1 37 1 37 1 37 1 37 1 37
	46 ¹ q 65 1-16 5 19 ⁶ m 5 Aeino 45 236 J r 4a 47 50 Va r 3 ¹ a r Almon 15 r 2 r r 16 ¹ a 17·: r r r ¹ a	22% 25" % " " " " 1" 22% 25 " " " " " " " " " " " " " " " " " "	18%; 12%; 1-16 r r Groce 28 74 s r 27 22% 4% r r 27 25 1%; 25-16 r 27 27% % 5 r	NiceMP Nords 17 24 24 22	15	-16 SnorpOn 30 F 9½2 2 1674 35 4 4½7 5 3874 49 F 174 F Sonot 25 Ala Ala 7 30 30 ½7 1
1	Algaska 15 9-76 1-16 r r r	45% 50 s w s 47; 45% 55 s w s r Crous 20 5% s r r 25% 25% 2% 5% s 1 % s	Greybol 25 r 3% r 28% 30 % % % r Mecia 10 r r r 17% 12% 12 11-16 %	. Novo :	25 14, 2%, r 30 r 4, r 15 34, r r	27a Starty 60 25 6 6 7 86 7 70 10 r 66 7 75 12 6 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7
	26% 40 s 1-16 s r Amox 15 r 3 r r 17's 17'-2 % 1¼ r r 17's 20 r ¼ r r	Constl 30 5-16 r s r ColuGs 30 3 r r r 33's 7 2 r r ConAg 25 r 2's r r	1744 15 r Nr r 1244 1776 r Nr r Hercut 46 876 r r 4874 45 r 3744 r 4874 50 Nr 1 Nr r	POCGE 174 174	99 % 1 r 15 r 21/s r	2 85% 90 r f TRW 45 r 3% % 47% 40 1-16 T r Tondy 20 7%
	ABrick 1765 r 134 r r 1874 20 4 15-16 134 2 1874 22'2 r r 376 r AmBrid 45 34 24e r 174	Cooper 55 1% 2% r r Cooper 55 1% 2% r r Deere 30 r 9% r r 38% 25 r 4% r 12	48% SS r 36 r Hershy 22% 456 r r 26% 25 1% 2% to 26% 30 % % 32 3% Hought 45 1% 1% r	Punney 444 444 5	18 412 514 r 15 56 134 144 1 10 1-16 12 r 15 1-16 s r	r 37% 35 2% 3% % 37% 40 9-16 1% ZV2 Tondem r 1732 1% 2
	45-3a 50 %a %a r r 45-3a 55 r \mathred r r 45-3a 60 s \mathred s r Am Cva 45 lika 3 \mathred r r 46'a 50 \mathred s l	28'9 48 5-16 196 r 254 Dig Eq 165 r r 5a r 11934 118 r 72'9 '4 15a 11944 115 554 812 73-16 33-a 11944 125 254 554 250 55-4	Inco 17/2 246 r r 2016 28 % IN r r 2016 224: r r 242 Intel 25 r 6/2 r	45% 6 Pfizer 4 57% 4	5 r 74⊾ 1∹16	18% 22% 1.16 7 5 ToleCat 25 3 1.16 16 Tolex 25 8 18 18 4% 45 5 18
	Am Exp 22 by 74s r r la 25 a 19-16 7-16 1 a 25 a 30 r ls r r AFomiv 10 374 s r s	11934 125 9-16 356 64 8'2 11934 130 4 2 r r 11934 125 46 1 r r 11934 139 1-16 s r 5	25°2 22°2 3 3°4 r 2 25°2 25 % 1% % 25°2 30 1-16 7 r 10fgph 20 6°4 r r 25°4 22°2 3°3 3°4 r	52% S	5 3-16 1% r 6 s % s 5 s 3-16 s 8 s % s	7 490 55 9 1 2 490 55 9 7 7 490 46 6 7 18 490 45 5 1-16
	13% 12% 1% r r r 13% 15 1-16 % 1 % r r Am Hom 70 r r r ts 75 75 1 2% r 1% Ampen 30 2% r r r	Dismey 30 s r s : 2 570 55 30 5 3 12 13 550 13 14 15 15 15 14 15 15 15 15 15 15 15 15 15 15 15 15 15	254 25 1kg 2kg 4g 1 254 30 r kg r Kellog 45 r 8 r	75246 75 Phelps 32 3876 45 3876 45	5 374 426 ta 5 tr 2 134 2 5 1-14 56 674	- P Tennos 49 1/2 13/6 1 77% 59 1-16 5 2 77% 60 1-16 5 - Tenoso 25 3/6 4/6 - 3/7% 40 3-16 17/6
	3277 35 r 136 r r Applie 1217 1 117 r 7-16 1314 15 1-16 r r r Apple 35 646 634 1-16 12 41 46 146 3 34 2	83% 89 3 4% 12 1% 82% 85 12 2 2% 1 82% 90 1-16 r r r DunBrd	\$3 55 T 1Vs T Kraft 50 5Vs 5Vs T Kraft 50 5Vs 5Vs T 1 2Vs T 1Vs 55 40 T 7-16 T	3 Ph Mor 75 97 86 1 91 85 1 91 95	16% 11% r 2-1 6% 7 r 11 2 315 % 21	r 38% 45 r 5-16 16 UniteV 66 r r U Corb 20 3 3% 6 23% 23% 13-16 39-16
	41 45 kg 13-16 32 5'4 41 40 r kg r r r r Arkin 170 18g r kg r 180	49 45 F 5% F F 49 50 % 1% 1% 1% F EmrsEi 33% 5 1 5 F	Kroger 25 r r Vs 28'4 30 r 4 r 28'4 35 s Va s Litty 70 6 7 r	다 91 105 다 91 105 다 91 110 는 Philet 10	r 24 r r 24 r s 4 s	r Uniones 30 der 51a r 143a 35 Sa 13a r 155X 25 54 55c r 2004 30 15-16 13a
	Asorco 20 Jun Jun r 2m 2014 2217 1 16m r 17m 214 25 3-16 5a 25a r 237 26 r 3-16 r r	32 36 r 24 u r 32 35 u v r r 32 364 s u s r	76 80 to 11-16 r Lotus 25 3 346 1-16 2746 30 to 1 21-2 2744 35 r r 714	r Pilisby 25 r Pilisby 25 r Pilney 35 r 41% 46	1-16 7-16 1 13 7-16 17-16 15-16 64 1	4 30% 15 r \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
	Awnel 25 % r r r 25% 20 r 9 4% 5 Bolly 10 7% 5 r 5 17% 12% 4% r r r 17% 15 2% 3 1-16 9-16	Firest 30 5hi She r hi 15h 35 1h 2h h r 3h 46 h s r s 3h 45 1-16 s r s Floetw 17h 1h r r r r GTE 30 8h r r r	LaPer 25 3% r r 2879 30 r i 2 2872 28 r s 6% Lvhpo 772 r 3 r 16% 10 % i 5-16	r PrimeC 15 r 17½ 17½ 5 17½ 20 r Primea 20 r 28¼ 25	30 € 16 . 6 814 s r	Wolgrn 36 11/2 r r Wra Lm 70 r r 76/2 75 29-16 494 5 76/2 80 r 24
ļ	17'- 17'- 7.16 11-	38% 35 38 39 r 5-16 38% 40 r 36 r 7 2 38% 45 s r 5 72 38% 5 r 5 72 5 78 r 7 2 7 2 7 2 7 2 7 2 7 2 7 2 7 2 7 2 7	104a 1217 r 14 214 21 Machill 50 r 1074 r 5914 55 r 7 r 5914 60 117 376 r 5914 65 a 176 a	28% 36 F Princ G 75 F 83% 80 4 83% 85 F 83% 85	5 10 5 13-1 5 10 5 13-1 34a 574 52 14 36 252 254 38	Wasting 45 644 7 6 50% 59 1V1211-16 50% 55 54 56
	15% 15 % 1% r r 15% 20 r % r r Boust.m 40 4 4% % r 43% 45 5 2% 5 r	39% 40 r 1% r r 39% 45 r 11-16 r r G/lief 25 r 14% r r	MonHon 171- r 4% 1-14 221-2 28 294 294 14 5-1 221-2 281-5-14 1 % 14	PSEG 25 Quantim 40 76 45 76 70	ካ ች የ 68 16% ያ - 3-16 16% 3 r : 11% 11 r ! 6 7% % 16	WyseTc 2
	BellSo 40 1% 27-16 3-16 r SwmFer 25 r 7% r % r 26% 30 r % r r Capsrvi 17 5% r r r 23% 20 3% 3% 1-16 r	3704 40 3. 234 112 3 1 3 2 3 1 4 5 4 5 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1	Mattel 70; Vs 5-16 34 Mattel 70; Vs 5-16 46 Mattel 70; Vs 5-16 46	76 75 7 76 88 7 Reabox 10 7 12'2 12% 1 12'2 15	176 4 1 1 3 3 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1	15 ¹ 4 15 12 14 15 ¹ 4 17 ¹ 2 1-16 Tolol volume (44,532
ŀ	Zi'a Zi'r in i'n i'n i'	Glose 28 Vs r 2V2 r	2 6 r l r	r RohmH 30	219 7 7	Interest 2,427,118 r—Not traded 3—None offers

Chicago Exchange Options

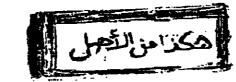
Puts 34m 146 r 495 17-16 5 21/2 21/2 7-16 44 27/16 1-16

3-14 1-76 44 13, 7-16

Liften Life's Li

CONTRACTOR PORCE A CAP CAR

POLE EAST



52 "Ivanhoe

54 Equitable

55 "Three men

56 Actor Sharif

60 Gram or type

Jazz," 1979

preceder

67 All ---

movie

62 Hit musical

64 Male heirs

65 Musical

63 Noah's vessel

, instrument

-DOWN

Peruvians

Bernhardt

50 Down

l Ancient

2 Actress

3 Free

5 Error

6 Prepared apples for baking

7 Not up yet

9 Act of calming

57 Major intersection

17 Drill

22 Playwright

24 Keats and

27 Sheath of a

30 Leghorns'

largess

32 French husband

35 "Platoon"

37 Draws to

director

38 Carnation

42 Nicaraguan

opposite 47 Mère's mate

subcontinent

51 Intense light

45 Profit's

48 Squalls

50 Vast

52 Roster

54 Actress

58 Greek letter 59 Navy's C.I.A.

49 Laughing

41 Actor Connery

31 Engrave with

33 Pedestrian's

<u>leafstalk</u>

29 Geraint's wife

25 Spain's longest

currency reserves of \$7.5 to the **ACROSS** I The Moslem 6 Detroit

products 10 Nos. person 13 Ruth's motherin-law 14 A woodwind nautically 18 Tops

ot Over 20 Year 19 ---- in Able 20 ---- the line unar on Latin American de Friday that the country (conformed) 21 Diverted 23 First U.S. stage of foreign exchange; es might force it to take it space traveler 25 Collars or

out the central bank preside jackets. e Luis Machinea said Argos 26 Hawaiian was close to agreement with liquor, for F on an economic plan is aid allow release of the in short 27 Commerbands cousins callment of a \$1.4 billion and 31 TV bost

ny Falters

economists blamed extend

owdown.

aware that the conditions for all, "said Diethelm Humand, with a committee of the conditions for all," said Diethelm Humand, with a committee of the Economy in East Bein, with a committee of the commit

rts said another major resea n was East Germany's med Western machinery and other boost industrial producing ast Germany has followed: ast Germany has followed: inning trade surpluses with the coiding increasing its indebted banks. In that year, the East evertely affected by a cutoff to get to Eastern Europe, actioff to a debt crunch in Poland are net Western indebted.

net Western indebtedness of &

the Western banks and are to

w credits now. We will have

he 1990s. Mr. Hunstock sal

risk a second time.

ng a cautious policy.

SAT.

Mr. Machinea discounted & 36 Sharp tasting no authority to make a deck 37 Kitchen wear n on the our debt," he said " 40 Transverse timber e not talked about this posse nor do we intend to got 42 Scholastic shes Argentina has said it will e

Det au Errice Con

A TOTAL OF THE PARTY OF THE PAR

A CONTROL OF THE PROPERTY OF T

a land of the land

out 53 billion in new moneys ar from its banks and the lit Option & crice Calls 48 One of Lear's

U,

43 Linen marking exchange of 45 Actor Chaney 11 Window part 46 Flier from a 12 Mimicked

34 Kind of guard

15 "Afternoon of Debussy O New York Times, edited by Eugene Maleska.

10 Brisk

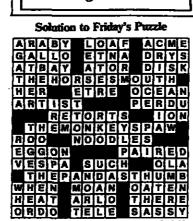
Americans like for the home market: and the loss of the nation's status as the pre-eminent economic, military and political power. "What Dick Gephardt has done is tap into an underlying fear that America is adrift, is losing control of its destiny on economic grounds," said Pat Choate of TRW Inc., a leader of the movement to increase the inter-national competitiveness of Ameri-

can business. "I really think he tapped a vein." William T. Archey, the international vice president of the U.S. Chamber of Commerce, said he believed that this concern made it likely that Congress would pay increasing attention to trade and international economics

as a national security issue.

That would make American economic security a major component of American national security, and that would be new," Mr. Archey said. On Capitol Hill, trade specialists have noted renewed interest in passing trade legislation this year because

Olympics Coverage and Other Sports On Pages 6, 7



TRADE: Gephardt Stirs Fears

(Continued from Page 1) of Mr. Gephardt's success in Iowa, the seeming inability of U.S. manuscreen though an amendment that he fracturers to sell many products abroad and to make a restaurable first large the first large. abroad and to make goods that ed to be dropped from the final legis-

The amendment would authorize stiff selective tariffs and other barriers against countries that refuse to open their markets to U.S. goods while selling large amounts of prod-ucts in the United States. It is consid-ered dangerously protectionist by the White House, as well as some congressional supporters of Mr. Gep-hardt's presidential bid.

The House-Senate conference committee is not expected to act on Mr. Gephardt's provision until after March 8, when voters in 20 states will go to the polls to register their preferences among the presidential candi-

With his honed-down trade message, Mr. Gephardt appears to be signaling a willingness to have his trade amendment dropped. People who closely follow the trade debate say that Mr. Gephardt, in recent speeches, seems to have abandoned his amendment as a solution and instead is focusing on the alternative trade legislation approved by the Sen-

"What Gephardt is describing is not the Gephardt amendment," Mr. Archey said, but a provision of the Senate bill that strengthens and expands presidential power to act in unfair trade cases. Newspaper editorials and trade

specialists have attacked Mr. Gep-hardt's Hyundai commercial on policy grounds and for exaggerating the cost of a \$10,000 American car in South Korea.

U.S. government figures show that South Korea levies an incredible array of taxes on both imported and domestic cars in a deliberate policy to curb consumption of what South Korea considers luxuries.

According to figures developed by the U.S. Embassy in Scoul, those taxes and tariffs add \$10,300 more to a \$10,000 American-made car than to one that was made in South Korea. Mr. Gephardt estimates the difference at \$20,000.

Managers Jam the Information Age

Anti-Technology Revolt Seen Based on Fears for Power

mixes. One operator discovered that expensive new

steam hoods, bought to increase efficiency, were raising costs. But the system's full use was thwarted, soon after installation, by plant managers.

What became evident at Tiger Creek - and

elsewhere — was that the new technologies changed the way information flowed through a company and

some executives perceived these changes as a challenge to their place on the corporate ladder.

"In a manufacturing plant, you suddenly have information in the hands of the people who run the

machines, it's no longer reserved for people two or three rungs up the hierarchy," Mr. Eberle said. "The

first-level supervisors don't appreciate the power of

this information until it gets in the workers' hands.

In a 1986 study of 16 of the most advanced factories of the future," Richard Walton of the

Harvard Business School found that in companies

with serious commitments to information technol-

ogies, corporate activities became more interdepen-

dent, where faults and contributions alike became

The reorganizations also meant that news moved

Mr. Walton said. "At a dishwasher plant at

farther and faster in a company. "Now top levels of management know about problems at the lowest

General Electric, for instance, one manager said that if they ran out of a minor part it would starve the

whole system, shutting down the plant. In the old plant, a problem could simmer for weeks. Now it's

While executives typically try to justify computer

systems by showing how they would eliminate jobs, Ms. Zuboff said that few managers had faced the fact that the jobs cut — or redefined — might be

their own. One upshot is that companies that have

gone the furthest in using information technologies

tend to have only about half the managerial layers of

"The technologies flatten hierarchies," said Paul

Strassman, a former chief computer executive at

General Foods, Kraft and Xerox, and now a writer

and lecturer in New Canaan, Connecticut. In study-ing the uses of the technologies at 60 companies, he found that, compared with the poorest-performing companies, top performers spent twice as much on

information as rivals. Top performers had less than

four management layers; poor ones had about eight.

hours or minutes before everyone knows."

Then their resistance is enormous."

more anonymous.

By Daniel Goleman

NEW YORK — When Procter & Gamble Co. decided five years ago to build a manufacturing plant, the plans included electronic monitoring equipment that executives at headquarters, 500 iles away, would have been able to use to check the

plant's exact output at any time.

But there was one hitch: Plant managers made sure the hook-up to headquarters was not completed. They did not want someone looking over their

"They didn't try to ambush it, but they managed to stop things so headquarters ended up with only limited access," said Charles Eberle, P&C's former vice president of manufacturing.

The P&G incident was a harbinger of an intensifying trend —one that now compels the attention of

managers who want to capitalize on information technologies to increase their competitiveness. In industries as diverse as poultry farming and international banking, the clash between new information technologies and old management habits is growing more intense. Companies are finding it harder to get management to accept the advanced technologies that they must adopt to stay competitive: Many managers simply do not like the new order of accountability that technology has brought

The stirrings of a counterrevolt to the technological revolution have set in, experts say, because the new technologies are altering the nature of work -and the basis of power. As computer programs mimic the skills that have long set managers apart, workers in lower-level jobs can do tasks once re-

"The technology can turn workers into managers," said Shoshona Zuboff, a social psychologist at Harvard Business School who has been studying the organizational impact of such technologies. "It's an implied threat to the whole structure of authority."

The classic case — the one used by Harvard Business School to illustrate the problems of implementing the technologies — is "Tiger Creek." In this pseudonymous Midwestern paper manufacturing plant, an electronic expense-tracking system was installed that seemed certain to slash costs.

Under this system, machine operators suddenly

had a monitor displaying the precise costs of all the decisions they made. They found cheaper chemical

PHONES:

For Export Only

(Continued from Page 1)

or television reception, and the made-for-America models do not meet those standards, a spokesman

"In Japan, the law is very strict," he said, "Even if we wanted to sell this cheapest model, we couldn't."

In addition, the spokesman said, the U.S. model has a range of only 40 meters (about 130 feet), compared with 50 meters for the Japanese model. And the Japanese model can work on 89 channels, compared with only 10 for the U.S.-market telephone.

However, salespeople interviewed said that none of those dif-ferences seemed decisive to them or to many of their customers. Since the average Japanese home is smaller than the average American home, they said, the range of the cheaper model is adequate for most

"The two models are not very different," said Minoru Nakajima. a salesman at Yodobashi Camera. from which Matsushita bought 60 phones in one swoop. "It made people angry, and it made us angry. We want to sell things as cheaply as

And a Sakuraya manager said, "It may be that manufacturers think it will sell here even if the price is high."

Masaki Higuchi, a salesman at the Sakurava chain's main store. said that he had received telephone calls from disappointed shoppers every day since Matsushita bought out his stock a week ago.

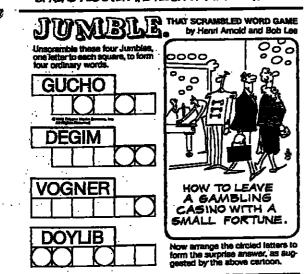
No one is sure how many cheap cordless models were sold and are now in use, but in Sakuraya only one remains - now doing duty as the Sakuraya telephone.

So far, Mr. Higuchi said, there have been no problems with that

DENNIS THE MENACE



HE HAS EVERYTHING A BOY COULD WANT AND ITS SPREAD ALL OVER THE FLOOR OF HIS ROOM.



Answer here: WITH A COO COO Jumbles: ACUTE FORGO BURLAP GAINED Answer: Would the guard at a hat factory carry this?—
A CAP GUN

WEATHER

EUROPE LATIN AMERICA 22 72 19 44 25 77 27 70 25 77 8 46. NORTH AMERICA MIDDLE EAST 10 50 0 32 **OCEANIA** AMONDAY'S FORECAST — CHARNEL: Rough, FRANKFURT: Foir, Tamp. 1—2 (45—28), LONDOM: Roin, Temp. 11—2 (52—26), MADRID: Foir, Temp. 12—6 (54—22), NEW YORK: Porfly cloud: Temp. 6—1 (41—39), PARIS: Foir, Temp. 16—2 (50—26), ROME: Foir, Temp. 6—6 (61—39), TEL AVIV: Not ovalidible, ZURICH: Foir, Temp. 4—1 (79—77), BANGKOK: MISI, Temp. 19—25 (79—77), HONG KONG: Foir, Temp. 71—16 (70—6)), MANILA: Foir, Temp. 31—22 (79—71), SEOUL.: Foir, Temp. 3—3 (32—27), SINGAPORE: Foir, Temp. 3—22 (44—36),

PEANUTS



NOTHING THAT'S GOING ON IN THE WORLD TODAY IS MY FAULT!







BEETLE BAILEY BEETLE, DO YOU KNOW WHAT HAPPENS TO YEAH PEOPLE WHO DON'T USE THEIR BRAINS OR MUSCLES?











GARFIELD







WORLD STOCKS IN REVIEW / Via Agence France-Presse

Amsterdam

The Amsterdam Stock Exchange took a wait-and-see attitude last week, analysts said, as prices were reasonably steady despite a

buoyant undertone to the mood of the market.
The ANP-CBS general index closed at 223.1
points, up from 219.7 the previous Friday. Volume slipped to 7.57 billion guilders, from 8.55 billion the previous week.

Prices took their cue from the strength of the U.S. dollar and developments on Wall Street. U.S. trade figures caused little excitement, as the trade deficit was within the range dealers

had expected. The brokerage firm Kempen & Co. predicted that prices would move up in the next few days because of a steadier dollar and the lower U.S. trade deficit.

Frankfurt

West German stocks put on a good perforfinished at 1.392.2, up 132.5 from the previous Friday. Prices as measured by the index have now recovered by 9 percent since the first of the vear.

Analysts said attributed the week's rise to the dollar's stability, lower interest rates and a good tone on Wall Street.

Volume was up for the week to 13.16 billion Deutsche marks, against 10.21 billion the previous week.

In the auto sector, Daimler jumped by 68 DM, while BMW rose by 13 and VW by 20.50. Schering, the pharmaceuticals maker, added 31 points for the week, while in the electronics sector, AEG tacked on 26.50 and Siemens

Banks also did well, as Deutsche jumped by 27.70 DM, while Commerzbank rose by 6 and Dresdner by 6.50.

Hong Kong

Trading on the Hong Kong Stock Exchange failed to match the festive move of the pre-Chinese New Year, with the Hang Seng Index down 5.36 points for the week in quiet trading. The leading market barometer closed Friday at 2.287.23, compared with 2.292.59 at the end

of the previous week. The broader-based Hong Kong Index closed at 1,494.25, down 3.62 points from 1,497.87.

The Hang Seng started in a bearish mood last Monday by plunging 69.03 points in response to rumors that several international fund managers their exposers their exposers. fund managers had been lowering their expo-sure on the Hong Kong market. Cautious bargain-hunters fueled a 23.01

point rise in the Hang Seng on Thursday ahead of the release of December U.S. trade figures Friday. The index finished Friday up a further 30.75 points.

London

The London Stock Exchange was quiet most of the week, with daily volume below the level regarded as a "viable market."

The Financial Times industrial share index closed 2.1 points down from the week before, at 1.385.

Shares tumbled initially as the first leg of a new account got under way. The market lost more than 2.5 percent in one session on re-newed concern about inflation and fears of a subsequent hike in interest rates.

A strike by workers at the 22 Ford-U.K. plants deepened worries.

However, the market managed to shake off some of the gloom. A batch of satisfactory

earnings reports from major companies such as Amstrad, BOC and Reuters Holdings, gave shares a boost. Also contributing to the improvement was takeover activity among some builders, including Blue Circle, which in-creased its stake in Birmid Qualcast to 46.5

Milan

Milan stocks began to recover last week after a sharp drop the week before caused by announcement of the restructuring of the Ferruzzi-Montedison group.

But the MIB index finished the week down

0.45 percent, against a 5.98-percent plunge the previous week. The COMIT index edged down to 436.76, from 438.89 the Friday before. Shares in the companies making up Gruppo Ferruzzi recovered as a whole. For the week, Montedison rose by 1.4 percent and iniziativa META added 4.2 percent. However, Silos,

which will disappear under the restructuring, fell by 7.4 percent.
Oliveiti jumped 7.2 percent on rumors that a shareholder had sold a block of shares at a price much higher than current market levels. Pirelli rose by 2.3 percent, and SNIA by 5.1

Paris

Paris stock prices continued their recovery last week. Takeover interest, a suggestion of a trend to lower interest rates and a drop in the U.S. trade deficit all played major roles.

The CAC stock index finished the week at 284.5, up from 270.6 the previous Friday. Prices had jumped 7.5 percent the week before.

Stocks of companies that might become tar-gets of takeover bids again did well, but so did such blue chips as Thomson-CSF, Peugeot and Michelin. Analysts said the awakening of such old standbys was a good sign, as it means that the rally is more likely to last.

They also said that foreign investors have started to return to the Paris Bourse.

Singapore
The Singapore Stock Exchange had a week of quiet trading ahead of the Lunar New Year holiday, as share prices moved within narrow

For the week, the Straits Times Industrial Index recouped a marginal 3.32 points to 873.17, while the SES All-Share Index recorded a 0.71 point decline, to 256.45.

Volume dropped 7.8 percent to 87.7 million Political developments in neighboring Ma-laysia and the U.S. decision to withdraw trade

privileges from Singapore undermined senti-Investors were also reluctant to open new

positions ahead of the announcement of the U.S. trade figures for December, released after the Friday close in Singapore.

Tokyo

Tokyo share prices rose sharply, thanks largely to a burst of buying on Friday. Dealers noted the dollar's stability amid predictions of an improvement in U.S. trade figures.

The 225-issue Nikkei stock average gained 210.06 yen on Friday to close the week at 23,981.94, up 190.75 from the previous Satur-

day.

The key index has now recovered more than 50 percent of losses incurred between its record high of 26,646 yen on Oct. 14 and the low of 21,036 yen reached Nov. 14, after the Oct. 20

The composite TSE index, a 1.77-point loser the previous week, recovered 21.54 points to close at 1,949.31. It gained 15.43 points on

Friday alone. The market was closed Saturday for a regular monthly recess.
Institutional investors mostly stayed away

Monday through Wednesday. But they came back on Friday after a national holiday on Thursday. Export-oriented high-technology issues got most of the attention, owing to a stable dollar-yen rate and rumors that the U.S. trade deficit for December would be less than \$10 billion. It was later announced as \$12.2 billion.
Volume on 724 million shares on Friday

boosted average daily volume this past week to 546.5 million shares from the previous week's

Value of stocks traded averaged 557.09 bil-lion yen a day, up from 454.2 billion yen.

Zurich

Zurich stock prices were hesitant last week, although with a slight upward trend.

The Credit Suisse index finished the week at 435.0, up from 423.5 a week earlier, and the Swiss Bank Corp, indicator was at 484.5, up from 478.6

from 478.6. Observers said investors were "very liquid," so that conditions are right for at least a limited stock price recovery, in view of the stable dollar.

Financial companies had a mixed showing, as Motor Columbus rose 105 to 1,325 but Oerlikon-Bührle dipped 10 to 190. The same trend was noted in insurance stocks, as Compagnie de Reassurance added 500 francs to 12,800, while Zurich dipped 25 to 5,425.

Industrial stock rose markedly, especially Saurer, up 41 to 326. Food and chemical groups performed well, with Nestle up 55 to 8,400, and Sandoz up 75 to

12,475. Among foreign issues, U.S. and Dutch stocks were higher, with IBM up 5.5 to 155 and Unilever up 3 to 82. German stocks were firm including Siemens, which tacked on 16 to 306.

Stone, Against the Entitled Eighties

'As a kid one of the reasons you'd go to the movies is that it was 🧍 subversive, they'd take the ordinary world and turn it around. One of the joys of going to the movies was that it was trashy and we should never lose that.'

the gladioli of the Hotel Plaza-Athenee: an Oscar winner for on a canvas. It's primitive."
"Platoon," a box office smash He describes himself as a social "Platoon," a box office smash with "Wall Street." He should be realist. With the often brutal and unctuous with self-satisfaction but instead he is attentive, narrow-eyed, an ex-roughneck who remains a lifelong subversive.

No one before has managed to convert subversion into big bucks. "The biggest surprise is

MARY BLUME

that I pulled it off and nobody has dealt with it because they're em-barrassed," Stone says. The video market has made subversion possible. "I got 'Salvador' and 'Platoon' financed off of that." He considers his script for the 1983 remake of "Scarface," a lurid study of the effects of easy money, his most subversive film yet.
"It was widely hated but it will last because it has some elements that people relate to."

Stone's subversion is neither complacent nor hot-eyed. The

"As a kid," Stone says, "one of the reasons you'd go to the movies it around - the teacher in the 1967. school was the one they made fun of, there never was a good teacher, remember? Horror films were subversive. One of the joys of go-miss his young-Hemingway expeing to the movies was that it was rience. "All the projections in trashy and we should never lose 1965 and 1966 were that the war

PARIS — Oliver Stone is as successful a film director as past but he retains a zest for excess. "I think overstatement is better than understatement, that's one could hope to meet among my style. I'm post-modernist, not minimalist. I like to smash plates

> splashy style that mainstream films these days demand, he has the simple and basically optimist morality of Frank Capra, whom he greatly admires. "Social realism is a good tradition, why is it gone?" Stone says. It is, he adds, what he is trying to do. "People should discuss, ask, find out."

> Stone, 4l, was brought up in the discreet world where customs are maintained rather than discussed. His father, an American Army officer, met his French mother in the Bois de Boulogne at the end of World War II when he crashed his bicycle into hers in order to start a conversation. After a year at Yale, Oliver broke loose and went to Saigon to teach English in a civilian school. It was 1965 and the First Infantry had just landed; the troubles, everyone said, would

soon be over.
"I was in the Merchant Marine, word has come to suggest commie bomb-throwers but the tradition is in fact as American as apple too, working as a wiper in South-east Asian waters," Stone says, and then I ended up back in the States and I wrote about it, unpublished, and I kept feeling I hadn't gone all the way, hadn't is that it was subversive, they'd done enough. And basically that's take the ordinary world and turn what set me up for the return in

When Stone enlisted in the army in 1967, he was worried that the war would end and he would that."

Stone's apprenticeship in horror films and assorted junk is long
would be quickly over. I arrived in
September 1967, and entered the
most bloody phase of the war that



Oliver Stone: The first to convert subversion into big bucks.

chagrin and fear, in a week I was completely converted." Stone, who had walked out on

his stockbroker father and on Yale and had jumped a couple of ships, couldn't get out of this one. He left Vietnam with two Purple Hearts and a Bronze Star and feeling soiled. With "Platoon" he became the first man who had served in Vietnam to make a film about it and, says the poet and Vietnam veteran Bruce Weigl, he "methodically and painfully draws us into the excruciating boredom and righteous terror between which the pendulum of

combat swings." Accepting his best-director Academy Award for "Platoon" last year, Stone denounced U.S. policy in Central America. "I said

REAL ESTATE TO RENT/SHARE

PARIS AREA FURNISHED

Embassy Service

8 Ave. de Mestine 75008 Paris

YOUR REAL ESTATE

AGENT IN PARIS

45.62.78.99

NEW WAY OF STAYING IN PARIS

The Claridge Residence FOR 1 WEK OR MORE high class studio, 2 or 3-room coortments, RULLY EQUIPPED, IMMEDIATE RESERVATIONS. TEL: 43 59 67 97

AT HOME IN PARIS SHORT OR LONG TERM Iments for rent furnished or

PARIS PROMO

Estate Agent - Property Manager 25 Ave Hoche, 75008 Ports, 45 63 25 (

RESIDENCE CITY

alist in High Class Ren TEL: 45 27 12 19

RENRI MARTIN (near) 250 sq.m. lunu-ry, freestone, 3rd floor, 65 sq.m. re-ception, 4 bedrooms, 2 baths, garage. FZA,000 net, Tek 42 52 24 25

NEUHLLY ST JAMES, On private tree-fined street, charming living + 2 bed-rooms, well-equipped latchen, roof terrace, parlang, P9000, 47 20 37 99

those men who died in Vietnam will have died in vain." He has a film about the contras in develop-

bread-and-butter American. I'm interested in certain aspects of the outer edges of society because I suppose I've been there with the the travelers, with the drifters, the

had existed up to that point. Of if we go into another war, then course my delight soon turned to those men who died in Vietnam

The pure pinchbeck side of to-day's dollar was the subject of Wall Street," which is now starting its European career. "To the French and Italians and Germans this is very exotic stuff, they don't

TO RENT/SHARE

PARIS AREA FURNISHED

EUILLY facing Bos, magnificent re-ception, 2/3 bedrooms, 2 boths, ele-

gant furnishings, large balaany, sun-ny, parking, F23,000, Tel: 47.20.37.99

PARIS 15th: PENTHOUSE

KFR 42.96.88.88.

ment, renovated, salon, driving room, 3 bedrooms, 2 bathrooms, equipped latchen, F11,000. Tel: 46,33,22,33.

16th. Very lovely 50 sq.m., 9th floor, double exposition, view, parking, For 1 year + 3 months renewal, F6300 net, Tel. 42 25 17 17

ROCADERO, LARGE LUXURY living

& bedroom, calm, sunny, big terrocc phone. Owner 4553 4275 : 4224 698

LUXEMBOURG GARDENS, delun 100 sq.m. 2 boths, fully equipper Short term only. Tel: 43.29.83.37.

RE ST. LOURS, sturring duples, studio on Seine, modern latchen, both, sur-ny. F5,000. Tel: 47.20.37.99

NEAR LUXEMBOURG 215 room opert-ment, private, unique, modern, surriv, colm, US\$165 week. Tel: 43 22 28 17.

PORTE DE ST OUEN. Beautiful duples 40 sq.m. with latchen & bath, com-plately renewed. F3,300, 40.12,64.81

16th MIRABEAU. Large studio, park-ing, modern building, high doss. F3,800, 42 56 18 67.

7th ECOLE MILITAIRE. Pretty double living, 2 bedrooms, kitchen, modern both, very sunny. F7000 47:20:37:99

PARIS AREA UNFURNISHED

FOCH. PRESTIGIOUS APARTMENT 220 sq.m., 3 bedrooms. Price F38,000 IMMOCOM 47 27 84 76.

the buccaneering spirit of American business. A finance western, they call it in France. I love that." In American newspapers and

magazines, financial writers were asked to verify the film's contents and its sets and costumes were analyzed for their successful depiction of the high roller's lifestyle. The big-time raider, played by Michael Douglas, spoke lines that had been uttered in real life by Ivan Boesky and Sir James Goldsmith and he became a hero in New York. "He wears good clothes, has great paintings and he's on top of his game. Donald Trump saw the picture, he loved Douglas. In America the '80s have changed our way of thinking —we see these guys on the covers of magazines. In Europe they see Douglas as the bad guy, every-thing that's wrong with the American businessman, the vulgarity."

Stone's brief is less against the raiders than against the spirit of the so-called entitled 80s in which everyone feels entitled to grab and knee and smash for a piece of the cake. "I think a lot of what the raiders do is good," Stone says, citing companies that have been given a new lease on life by takeovers. "Douglas isn't just a bad guy, it's more compli-cated than that."

His stance is that of a moralist, not of a political radical. "I per-sonally don't like socialism, I don't like forms of state control. I pelieve in Keynesian capitalism. 1 believe in the entrepreneur and the worker class. Like Keynes I think that euthanasia for the rentier, for the owner class, is the best thing that can happen. In order for capitalism to work there has to be a certain amount of self-interest. If the country is prospering, if we're getting back to creating, manufacturing, producing things, then it cannot be good only for the United States but for the

In Stone's brand of subversion there is room for old-fashioned beliefs such as redemption. From the seedy journalist in "Salvador" to the greedy Bud Fox of "Wall Street" there seems to be a definite sense that those who have fallen low can redeem themselves.

REAL ESTATE TO RENT/SHARE

PARIS AREA UNFURNISHED

VAUGIRARD, 71 RUE D'ALLERAY, Srudio in bequiful modern building Equipped latcher and both. F3,500 charges + heating included. Visit ro-day from 11:30 cm to 2:30 pm.

EMPLOYMENT

DOLLAR DROPS, you won't to sell to European market. Need help? Ameri-can-male, age 27, working papers, seels marketing/administrative papers, seels marketing/administrative papers, 4 languages, 5 yrs. working in France, Wasteyan graduate, will consider for s or Milono, Tel. (F04) 377-7111, Tb. 8108256340, Fox: 904) 371-3710 ask for Dovel Hollmon.

GENERAL POSITIONS

or 30's to asset businessman visit Belgium frequently. Prefer mode

EDUCATIONAL

POSITIONS AVAILABLE

AMERICAN LINEVERSITY IN PARIS seeks professor to teach MEA interna-tional finance course. March - April. PhD required. Tel; 45.01.96.01.

DOMESTIC

POSITIONS AVAILABLE

CH OR FLEMISH WOMAN in 20

or 301 to casa businessman wising Belgium frequently. Prefer modeling and/or achies expenence, required butch English & French languages + obuitty & freedom to travel internationally. Do not have to relocate. Send CV, photo to Box 54%, Herald Tribune, 92521 Neally Cades, France

for David Halbrook

Yes, Stone says, nearly blushing, there is. "Call it just hope," he

LANGUAGE

Falling in Love With Luv

By William Safire

WASHINGTON — On Valentine's day, philotoduck, or a lame duck, isn't very effective either as a
duck or a hunting trophy."

"O, my Luve's like a red, red rose / That's newly

The anchorman was blindsided on that canard, and

deliberately using a variant spelling, luve. He was not the first or last to fiddle with the spelling or pronunciation of this fairly important noun and verb. Love's root is not Latin; amor is what some Romans

felt for each other, leading to our amorous. For the origin of love, we turn to the Saxons, whose Old English word was hefu, and the Gothic tribes of Central Europe, whose L-words led to our love, lust and

The English pronunciation began with LOO-voo, changed to LOW-vuh in Middle English, and now —

frown at the inability of our spelling to convey consistent pronunciation: the same combination of the letters ove has an oo sound in move and prove, and a long o (like Bobby Burns's "O, my Luve") in cove and rove. We do that to make English more interesting to learn. with Germanic roots shorten the o sound, as in glove;

rism started about a century ago, as friendly British barmaids clipped it slightly to use it as a term of endearment: "What'll yer ave, Luv?" (Hypocorism? It Recently, I complained about an editorial correction

ity without getting serious. If you get a note signed with the dialectal form, the sender is saying, "Look, I'm being cheerfully affectionate, but this verbal embrace is no protestation of undying love; don't get any ideas." Much lun is to real love as 10-10 is to a serious farewell. A smiling "luvya!" is usually a friendly or filial equivalent to "see you soon," although it can

conceal a genuine expression of love.

As used by the Beatles in the 1960s, the word was said almost like "loov," close to move; more recently, some singers have taken to pronouncing it "lewve," close to nothing else. The three-letter spelling was popularized in the 1963 play "Luv," about pseudo-intellectuals, by Murray Schisgal, and the subsequent movie starring Jack Lemmon.

Love, spelled the traditional way, covers both spiritual and personal commitments. The powerful word is unsullied by the trend toward using make love to meen fornication rather than courtship: In 1897, the Century Dictionary defined to make love to as "to profess affection for (one of the opposite sex); strive to win the affection of "; but in 1976, the Oxford English Dictionary Supplement said the verb phrase's meaning has changed: "Now more usually, to copulate" (from the Latin copulare, "to join, couple"). Love's spelling however, is likely to last another thousand years. Luv may also be here to stay.

In CASE you may have wondered," said Peter Jennings on ABC-TV (his variation on John Chancellor's "We just thought you'd like to know"), "in this

country the phrase lame duck appears to derive at the time of the Civil War from duck hunting. A wounded ne U.S. Ras

sprung in June," wrote Robert Burns in a 1794 song, not just in the active voice of to derive rather than the pussive to be derived. In 1/61, the British author
Horace Walpole, who had just discovered some delicious new stock-exchange terms, wrote to Sir Horace
Mann: "Do you know what a Bull, and a Bear, and a
Lame Duck are?" The OED later defined the term to
mean "a disabled person or thing: specifically (State) mean "a disabled person or thing: specifically (Stock Exchange slang): one who cannot meet his financial

engagements; a defaulter." Jennings modified his statement with "in this country"; however, when lame duck was imported here from England in the mid-19th century, the term still as every lyricist knows — rhymes with dove, above, of carried its slang meaning of bankruptcy. Soon it was and shove People who like their language neat will applied to politically bankrupt officeholders, and by 1863. Francis Blair's Congressional Globe succeed at the Court of Claims for being "a receptacle of "lame ducks' or broken down politicians."

The duck has an honored place in American slang President Reagan recently told supporters he would be (Actually, the differences reflect the etymology: words no lame duck; previously, Jimmy Carter used the Southernism like a duck on a June bug to call up the French roots, taken from Latin, lead you through image of a persistent fowl pecking away at a hard-mouvoir to more.)

The spelling variant that has gained in usage so much that it has lost its kinkiness is luv. This hypoco-for anyone vulnerable and dead duck for someone whose chances are considered meager.

comes from the Greek and means "the use of pet names"; when a person calls everybody "Dahling." in Nicaragua "Communist"; the editors left that the that word is hypocoristic. Glad to help, Guv.)

Today, lar is used to show affection, care or cordial model, and "Marxist-Leninist" would be a more accumole. rate description. To me, this called up labor leader Walter Reuther's advice. Explaining how to tell a Communist, he said, "If it quacks like a duck, and waddles like a duck, then it just may be a duck "

> AFTER his televised altercation with Dan Rather, Vice President George Bush, according to the The Washington Post, told some CBS staffers that he didn't like the "goddamn" network. After that came out in print, Bush said, "If I had known the microphone was on, I would not have taken the Lord's name in vain, and I apologize for that."

Except to the strictest of constructionists, who are probably supporting Pat Robertson anyway, no apol-ogy was necessary. Originally, God-damn was a pro-fane oath, and can be found in print in 1431, spelled "Goddem," attributed to Joan of Arc. after the French goddam," according to the OED, (The French often represented Englishmen as the sort who went

orten represented regusamment as the sort who went around saying goddam!

These days, especially in its adjectival use, the first syllable of goddam is not a reference to the Deity. Compare God-fearing with godforsaken and godforner in God-fearing, the reference is clearly to the Supreme Being; the other words are children of a lesser god. Thus, in using goddam as currently understood - and I accentuate its non-profane meaning by not capitalizing the word, and dropping the final n—the name of the Lord was not taken in vain. George Bush did not break the Third Commandment.

New York Times Service

VALENTINE'S DAY MESSAGES ANNOUNCEMENTS

SAVE MORE SUBSCRIBE BEFORE

MARCH 31, 1988 INTERNATIONAL HERALD TRIBLINE LOSE WEIGHT, GIVE UP SMOKING

very exclusive private medical clinic in W. Germany. 45 mins Zurich Airport. Write or phone O-RBSTIANA CLINIC. Merusraschwander Str. 32, D-7822 St Blasien, W. Germany. (8) 7672-48010. ALL SELL OUT SHOWS, Phontom of the Opera, Les Mis, Cats, Fallies, Chess available now! Tel: Landon 379 4636 or 240 0818. All credit cards. TICKETS FOR WIMBLEDON Terms, Frontion, Les Mis. All sports/shows. Tel: UK 01-225 1338/9 Credit Cords. ANIMAL RIGHTS: English speaking activists group forming. Call Albert, 47 42 82 66 Paris.

ALCOHOLICS ANONYMOUS English speaking meetings in Paris, Tel: Paris 46 34 59 65. THE LONDON CONNECTION - Les Ms, Phantom, all theatre - lickets for all events. Call UK 01 439 1763.

MOVE Plus HE INTERNATIONAL MOVERS

MOVING

DESBORDES (1) 43432364 Parts AMERITRANS (01) 9333636 Landon LMLS. (A.S. (061) 724831 Frankfur! NLIMAN (010) 4372255 Rottendom FLYTTE SERVICE (04) 698300 Stavonger

MARTINI TECHNOTRANS - NICE / CANNES, Tel: 93.39,43,44, Overseas Maving - Starage - Padang - All/Sea Shipping, Car/Baggage, Gearance. **PERSONALS**

O.K. ST JUDE THANKS. REAL ESTATE

TORON7O- Professional Real Estate Services, Marchitect Realty Ltd. Yonge Corporate Carties, Taranto, Canada, Tel: (416) 225-2777, Fao.: (416) 225-9774, Edward K. C. Li

REAL ESTATE FOR SALE FRENCH PROVINCES

COTE D'AZUR

VILLERANCHE SUR MER
Very residented site, acceptional
attrohor, focing the sea,
unspoliable view, ponoromic,
agen wiew, Exposed fully south.
Vast reception, 3 badrooms, 3
batrooms + adjoining, consider's
agortment: 2 rooms, latchen, badts,
3,200 sq.m. land, magnificently land out,
fown, flower back, fruit trees of all lands
swemmens and Swamming pool. Price: F12,000,000.

L'UNIVERSELLE 6 Ave Georges Clemencecu 06000 Nice. Tai: 93 88 44 98

IF YOU ARE BUYERS
IN ALL REGIONS OF FRANCE
Estates, readences, villes etc.,
Write 10015 COMMILINECO
54. Crs Chapped Rouge
33075 - BORDEAUX, CEDEX
Free catalog on request

CANNES - PENTHOUSE INT'L Tel-93:38:30.40 ask for Serge, Ts: 461425 If you can afford it: we ve got it! PARIS & SUBURBS

RUE DE CONDE 6th Impley, 17th century building. AGENCE DE L'ETOLLE 43 80 26 08

REAL ESTATE PARIS & SUBURBS

QUAI D'ORSAY MAGNIFICENT VIEW ON SEINE 3rd floor, 4-room aportment, rd floor, 4-room apartment, 120 sa.m. + maid's room. Needs reports
EXCLUSIVITY JEAN FEUILLADE
Tel: 45.66.00.75

NEAR ETOILE

AVE. MONTAIGNE

Upper floor, about 110 sq.m. Double reception, bedroom FRANK ARTHUR - 45.62.01.69 SAINT GERMAIN DES PRES, OWNER selling 104 sq.m. cluplex in a 17th century building 4.30 meter high cellings. 1et: 42.94.28.55. NEAR ALMA. Superb 410 sq.m., upper floor, perfect condition, 8 rooms, 2 moid's rooms, 43 80 40 33.

16th PASSY, 167 sq.m. duplex, sawew, 4 badrooms, living, dining, baths, F4,000,000, Tel: 45 20 22 53 USA GENERAL

FOR SALE BY OWNER

TO RENT/SHARE FRENCH PROVINCES CLOSE TO GENEVA furnished flor

Rent a FLAT or an OFFICE in Pans. By day or more With all possible hatel services Housekeeping, roam service...etc Studio up to 5 rooms... FLATOTEL COENSON on the River Sente,
night baside the 5ffel Tower,
HATÖTEL SUPO o few meters from
the exhibition center Porte de Venaillet.
For more inflormation
please call vs. 45 5 4 93 07
Toll free: 05 345 345 REAL ESTATE

REAL ESTATE TO RENT/SHARE

GREAT BRITAIN

GREAT BRITAIN

LONDON: RIATS AND HOUSES TO

AMBRICAN STANDARDS. Corsult

PKL Lumited. Tel: (01) 352 8111 for

Kng/risbradge, Kensington, Chelson,

Beigravia, Tel: (01) 350 9882 for Re
gens Park, Primose Hill, 31 Johns

Wood, Swiss Cottage, Tel: (01) 727

2233 for Holland Park and Kensington

or Th: 27846 RESIDE G.

ting service to those seeking rental ac commodation in Central & SW London Tel: 01-221 8838. Fox: 01-221 1397

ONDON BOUND? On business or

pleasure, stay of our immaculate ser-year apartments in West End of Lon-dan, Wall to Oxford / Regest / Band / Horley Streets, theatre 8, dub land of London, 555/nght, Tel 01-636 2821. Tix 684130 mint g.

CHESEA NEAR HARRODS wonder fully furnished 2-bedroom cottop £350 per week Tel: 01 589 8223.

HUNTINGDON HOUSE, luxurious ser vicad apartments in Central Landor Tel: 01 373 4525. Tlx 25293.

PARIS AREA FURNISHED

His time as a grunt gave Stone a new and indelible view of Ameri-ca. "I don't consider myself a poor, with the underclass, with jail population — I was in jail for a while, after the Vietnam war — with the other side of the dollar."

INTERNATIONAL **CLASSIFIED**

LEGAL SERVICES **DIVORCE IN 24 HOURS**

GUAM USA DIVORCE Fost. Both agn.

HOTELS GREAT BRITAIN

THE EXECUTIVE HOTEL All rooms with full private facilities. Color TV. Direct dial phone. Hairdryers. Coffee/Tea makers. Substantial buffet English breakfast.

English breakfast.
Single #41.50 + VAI.
Double or twin: £57.50 + VAY.
57 Parl Street
Knightsbridge, Landon SWIX OBD.
Tel: 01-581 2424, The 9413496 execut g.
Fax: 01-299-6153

a snot liceury hotel in London's West End, Excellence in comfort & service. Single bedroom £41.50 + VAT. Deable or Twin £49.90 + VAT Rooms with full private inclines. Color TV. Direct dial phone. Hordryers, Coffee/Teo moless. Substituted huffer Ended handfast.

HOTELS

LOW COST FLIGHTS

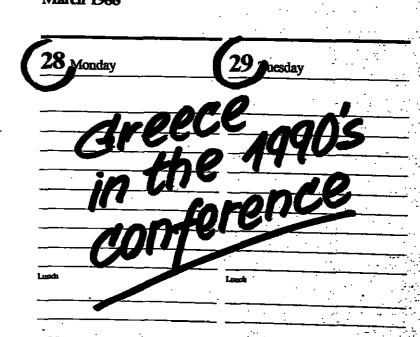
ACCESS VOYAGES

HEALTH / MEDICAL FOR SALE & WANTED

good condition, American keyboard + preset & software, Interesting re-goldable price: Box 5489, Herald Tri-bune, 92521 Natitity Cedex, France

Page 12 **FOR MORE CLASSIFIEDS**

March 1988



Prime Minister Andreas Papandreou will head a distinguished group of speakers at the second IHT/American Hellenic Chamber of Commerce conference on "Greece in the 1990's"

The conference will review major new developments in Greece and focus on the impact of government and EC policies which will affect the future business climate.

For complete program details, please send your business card to Kate Housley, Greek Government Conference, International Herald Tribune, 63 Long Acre, London WC2E 9JH. Telex 262009 or tel. (44-1) 379-4302.

International Business Message Center BUSINESS BUSINESS **OPPORTUNITIES** OPPORTUNITIES

ATTENTION EXECUTIVES in the briemstered Herald Tri-bure, where more than a likel of a milion recolers world-wide, most of whom are in business and industry, will road it. Lest telex us (Faris 613595) befare 10 a.m., en-suring that we can telex yes back, and your message will aspear within 48 haors. You must include complete and verifiable billing adgress.

BUSINESS OPPORTUNITIES

OFFSHORE & UK LTD COMPANIES

LTD COMPANIES
Incorporation and management in UK, tile of Man, Gibraiter, Turks, Anguillo, Ponama, Libena, Chonnel Islands, & most other offshore areas.

— Confidental advice

— Nommes services

— Residence/Immigration

— Boot registrations

— Accounting & administration

— Mail, relighere & teles

Free explanations, COMPANY

SERVICES UTD

Springfield Ct., New Cestilatown

Rd., Douglas, isle of Man

Tel: Douglas (0524) 2000

Teles 628554 (CSIOM G

Fas: (0624) 20986

Landon Representative

2.5 Old Bond St., Landon WI

Tel (01-473 4244, Tb. 28247 (CSIDN G

Fas: 01-491-0805

OFFSHORE COMPANIES

OFF CHAMPS ELYSES, very luxurou

2-room coortment. TV, security, park

ing, concerge. Long term F13,200 net. Tel- 45 04 70 83

INTERNATIONAL OFFSHORE COMPANY INCORPORATIONS FROM US\$150 ormanifersive professional services chude nomines,
Representative offices,
Powers of ottorney, teles, telephone
Fax, most forwarding workshade
Island Resources
National House,
Santon, Ide of Mon.
Phone. (0624) 824555
Tix 628352 Island G Fax: (0624)823949

COMPUTERS AND PERIPHERAL
CPU, moro, wideo display terminol,
printers and cossones. Firm in Portugol is interested in representing and
contendates in exclusive, one mork.
Please send proposals, catalogues
and proces to STAND BARATA LIDA
Av. Romino D. Leonor, 16 o 16 D.
Coox de Frédue - 2800 Almodo,
Portugol. (Telex: 18784 CLOBAT P.
Telefora: 351.1.2769987).

TO RENT OR EXCHANGE against in-teresting proposed. 15 sq.m. office, prestige address, light, newly redone, equipped in commercial goartment. Private entrance - lucurous. Discreet activities confidential renting. Loco-tion Place Vendome, 73001 Paris. Cornoct: QUMAX lumfad, 164 Avenue Charles de Goulle, 9200 Neully sur Sens. Teb. 1-30.92.61.97 giving refer-ence BELIZE on conswering machine. MAXIMUM UK GOV'T. GRANTS to attract businesses to Deesde, North Wales (close to historic Chester). European & BSC Industry Ioans too. Contact: Reter Summers, Park House, Deesde Industral Park, Deesde, Clwyd CHS 2NZ UK.

CANDIES-QUALITY COCONUT mile CANDIS-OURINITY COCKNOT mass selling well in Jopan, America and Auto Monufacturer seeks more dis-mbyer / exclusive area. Contact MATIG. Office Hong Kong. Tel 5-8452300 Face 58664151. Tiv 60463 KWRES-HX. GOLD AT \$333 per ounce. Purchase Hallmark gold directly from the mmes. Assured delivery. Money back geo-oritee. Free unformation. 213-276-

GENEVA ADDRESS Company democration SF/00/YEAR, Mail, phone, fax. teles torres Mail, phone, fra. telex, secretary. Tel: (41-22) 32 73 13, Fax (41-22) 31 78 33, Tx: 289949

HONG KONG CORPS., \$320. Annua cost \$280. SR Ltd. 701, 35 Queen's Rd HK. Tiz. 83870. Fax: 852-5-246750 D - DRIVE LICENCES - DEGREE OFFSHORE BANK TO BE SOLD, Free of ossets / Exhibites, Tel: London 48/ 1970 / 486 2306 Ref. GNG **BUSINESS SERVICES**

GENEVA SWITZERLAND Full Service is our Business

BUSINESS ADVISORY

SERVICES S.A.

7 Rue Muzy, 1207 GENEVA 6: 36 05 40, Tu: 23342, For 86 06 4 YOUR OFFICE IN GENEVA SWITZERLAND restinguis address, center of lown, oil rootings. Ask for prospectual Making, phone lefex, tax. RECIPA 14 BLE DE LA CORRATERIE CH-1204 GENEVA

CH-1204 GENEVA TEL: (22) 28 91 88 FAX: (22) 28 37 34 TELEX: 429551 THEO CH

BUSINESS SERVICES WISS TRUSTEE AVAILABLE for asset management, hist and offshore com-points Box 5502, Herald Tribune, 92521 Neufly Cedex, France

LONDON ADDRESS BOND STREET, Mail, Phone. Fax, Teles, Conference room. Call 01-499-9192. Ty 262690 TAX SERVICES

US/ FRENCH TAX RETURNS propored

101/4% PROTECTED HIGH INCOME

EXCHANGEI PERSONAL CHECKS of once/bank notes/orc. Best rates Fin anoère Vendôme, 7 Fl Vendôme Parr 1, 29, Tel (1) 42 % 92 15. Tx 211306

FORMER IRS ATTORNEY can handle problems/claims/returns. Joyce Rebium JD, MBA, PhD, 3344 Forview Bhd. Lo; Angels, CA 90056 Tel: 213:216:5988: Fas: 213:216:0903

FINANCIAL SERVICES FINANCIAL INVESTMENTS

Write or coll.
Edwin Hargill & Co. S.A.
twe. de Sovoie 10, Seibe 1/8
#-1003 Lorsanne, Switzerland
#-41 21 200971, the 454681

BILINGUAL RENCH-ENGLISH narry fluent French a must wonted for Transcalarthe past for 6 year old grit, part of year in France, trovel involved, must drive, non-smoker preferred, seaching experience, between 30-45 years old, nice appearance olde to swim, laving children and dogs. 2 years minimum. Excellent pastens. Send Proto and references to Bo. 5484, Herald Tribune, 92521 Neutly Cades, France TALIAN TEACHER 19, seeks ou-por-position in USA/Conodo immediately. bacillers French, non-smoker. Refer-ences. Stoppini, Via Necch 1, 2012. Milano, Italy, Tel: (39:342) 703801.

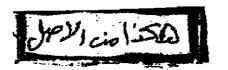
AUTOMOBILES MERCEDES 300 SB, brand new, 5000 Kms, All ophons - leather, sun roof, or conditioning & much noise. Volue F380,000 net - Asking only F320,000 or F260,000 text free. Call 42 23 08 80 Mr. Bornez office hours. **AUTO SHIPPING**

AUTOS TAX FREE FOR MORE THAN 12 YEARS UROPE'S LARGEST SHOWROOM

TRANSCO ex free soles - shipping - insurance. Ve stock over 300 brand new cars European - Japonese - American Very competitive priors - fast delivery - Send for free multicalor cottologue TRAINSCO NV, 95 NOORDELAAN, 2030 ANTWERP, BELGUM TI 323/542 6240 Tx 35207 Trans b

TRASCO GERMANY, Mercedes Benz ormaned cors & stretched Impusmes from stock, Steindorsm 38, 0-2820 Bremen, The 246624, Fast: 421630205. Tel: [0] 421-633044. TAX FREE CARS LONDON, Ferror, Forsche, Rolls Royce, Ronge Rover, Alexanders, etc. Left and Rojet Hond Orne From stock. 16 01 829 7779. Fox 01 629 6197, Tla; 895 6022. LICENSE PLATES expire! Fast Solution: Punahan PO 2477, 6901 Lugano Swit-serland. Fas. 091/237247. 15: 844024. TAX-FREE cars, all makes and models very good prices - Buy back scheme 8CM. Box 49, Landon, WCTN 3CX UK

Imprimé par Offprint, 73 rue de l'Evangile, 75018 Paris.



LOW COST FLIGHTS ARRESTOR COMES TO BURGER USA cityline, \$160 or lest, east coins, \$269 west coins, \$269 anywhere also, Puris 103 rue La Bosie for fast yords from Ch. Bysest Tal (1) 43971981. Landon: 56-60 Canadir St. Wil. Tal; 4345252

THEY WINS GOLD ---

Shridery in the Olympic co

Kiosk

than Rebels

Reveal Plan

MAMABAD, PERINTAN

Tallar formula for a new

Call Line within A BOR 3 PE. 125 72 12 156

distinguished the

and Palestant of the Said

the state of the s The new state of the same

The same of the same of

The Manager A.

ple rape section before

Boren bead of the

melligence Com-

Tim & J no anti-

anglance, Page 3.

dem support for Kurn |
beam has falled sharply.
beautiff should Page 2

448 Phance

ten in its output 1056 0.2 ean less contract par pare 11

The Dollar

Pound 1 7536

tal Hews

- Algham ranseance State of the second second

is second gold medal of the a

Market State State